

# Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



## Woodland

--      - 100.0%      - 100.0%

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### August

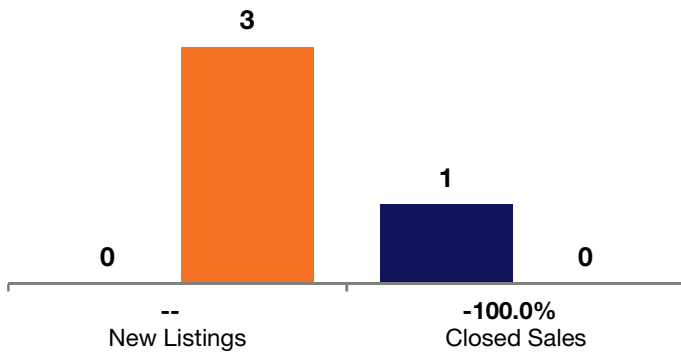
### Year to Date

	2019	2020	+ / -	2019	2020	+ / -
New Listings	0	3	--	13	16	+ 23.1%
Closed Sales	1	0	-100.0%	9	6	-33.3%
Median Sales Price*	\$1,175,000	\$0	-100.0%	\$1,112,500	\$1,612,000	+ 44.9%
Average Sales Price*	\$1,175,000	\$0	-100.0%	\$1,891,874	\$1,852,750	-2.1%
Price Per Square Foot*	\$262	\$0	-100.0%	\$431	\$290	-32.7%
Percent of Original List Price Received*	90.5%	0.0%	-100.0%	92.5%	90.6%	-2.1%
Days on Market Until Sale	78	0	-100.0%	87	167	+ 92.0%
Inventory of Homes for Sale	7	7	0.0%	--	--	--
Months Supply of Inventory	4.2	4.4	+ 4.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

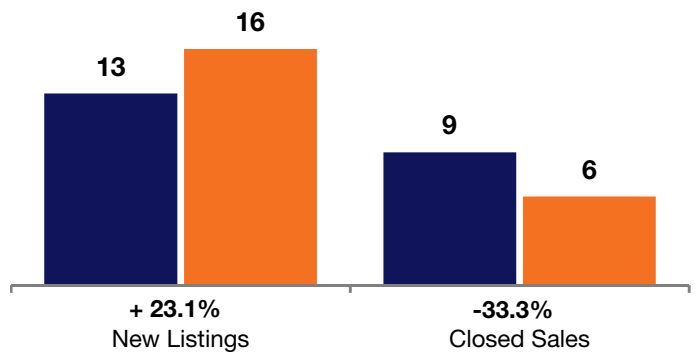
### August

■ 2019 ■ 2020



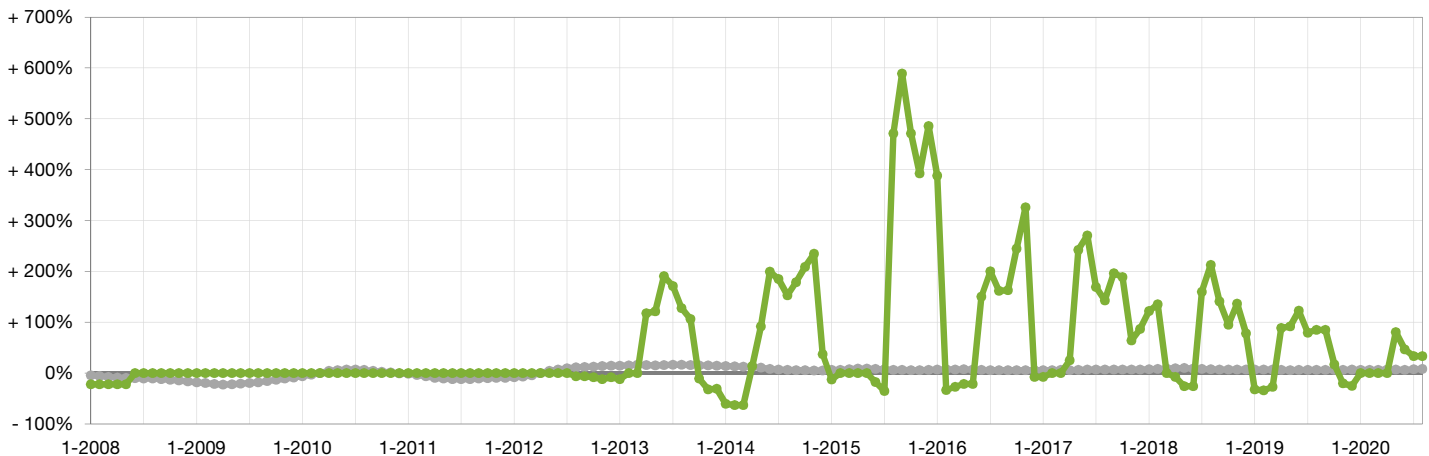
### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region — Woodland —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.