

Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



+ 10.0%

Change in
New Listings

- 8.3%

Change in
Closed Sales

- 16.2%

Change in
Median Sales Price

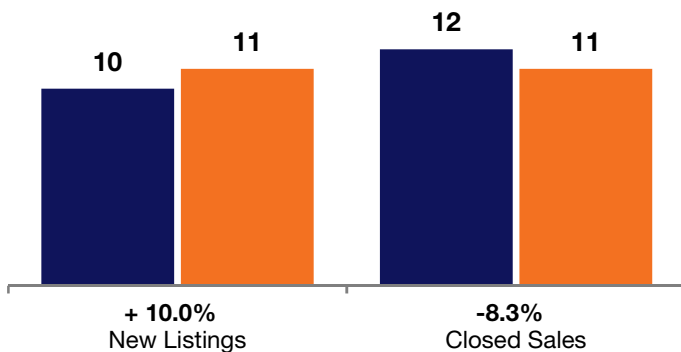
Webber-Camden

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	10	11	+ 10.0%	84	87	+ 3.6%
Closed Sales	12	11	-8.3%	74	67	-9.5%
Median Sales Price*	\$186,260	\$156,000	-16.2%	\$175,000	\$180,000	+ 2.9%
Average Sales Price*	\$177,302	\$186,367	+ 5.1%	\$175,175	\$184,927	+ 5.6%
Price Per Square Foot*	\$129	\$173	+ 34.2%	\$131	\$155	+ 18.1%
Percent of Original List Price Received*	97.8%	99.6%	+ 1.8%	101.4%	100.4%	-1.0%
Days on Market Until Sale	39	22	-43.6%	34	33	-2.9%
Inventory of Homes for Sale	11	10	-9.1%	--	--	--
Months Supply of Inventory	1.3	1.2	-7.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

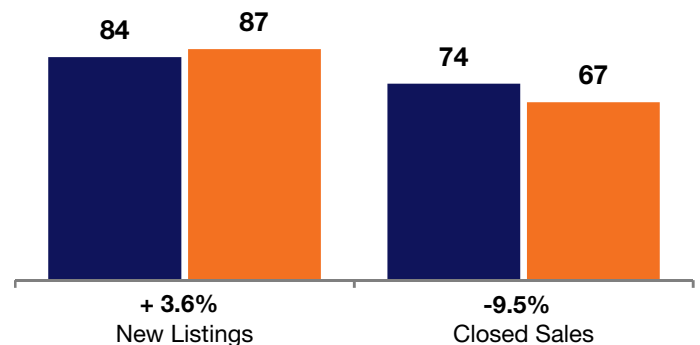
August

■ 2019 ■ 2020



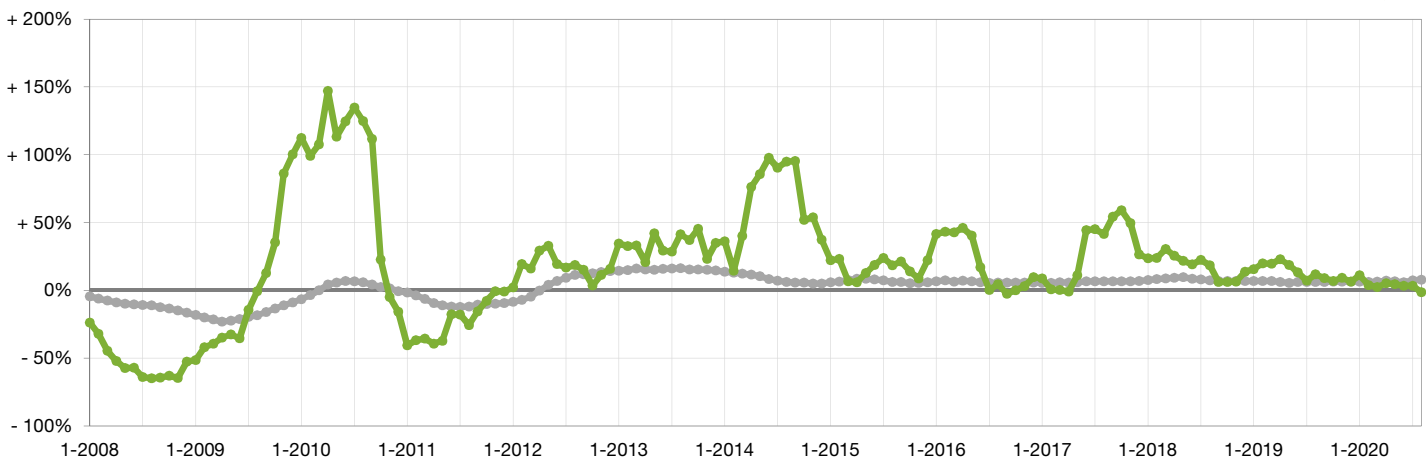
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Webber-Camden —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.