



Washington County

- 9.8%

Change in
New Listings

- 12.6%

Change in
Closed Sales

+ 10.6%

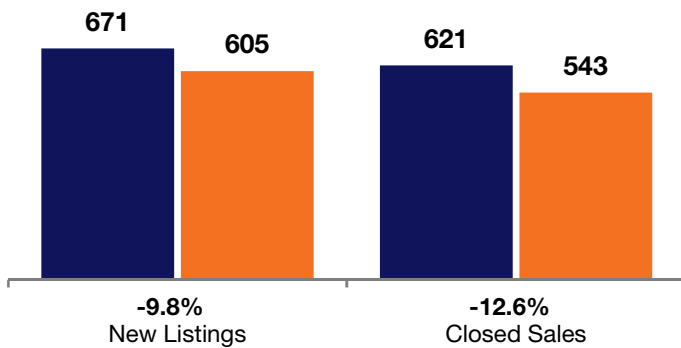
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	671	605	-9.8%	4,946	4,610	-6.8%
Closed Sales	621	543	-12.6%	3,422	3,493	+ 2.1%
Median Sales Price*	\$330,000	\$365,000	+ 10.6%	\$320,000	\$339,000	+ 5.9%
Average Sales Price*	\$366,519	\$399,214	+ 8.9%	\$358,507	\$372,239	+ 3.8%
Price Per Square Foot*	\$158	\$172	+ 8.9%	\$155	\$163	+ 5.0%
Percent of Original List Price Received*	98.7%	100.0%	+ 1.3%	98.9%	99.1%	+ 0.2%
Days on Market Until Sale	48	40	-16.7%	55	51	-7.3%
Inventory of Homes for Sale	1,217	761	-37.5%	--	--	--
Months Supply of Inventory	2.9	1.7	-41.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

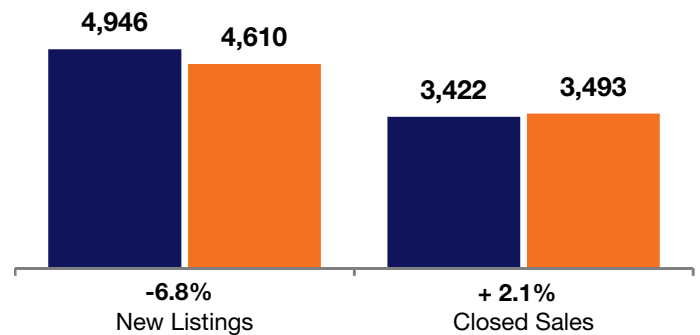
August

■ 2019 ■ 2020



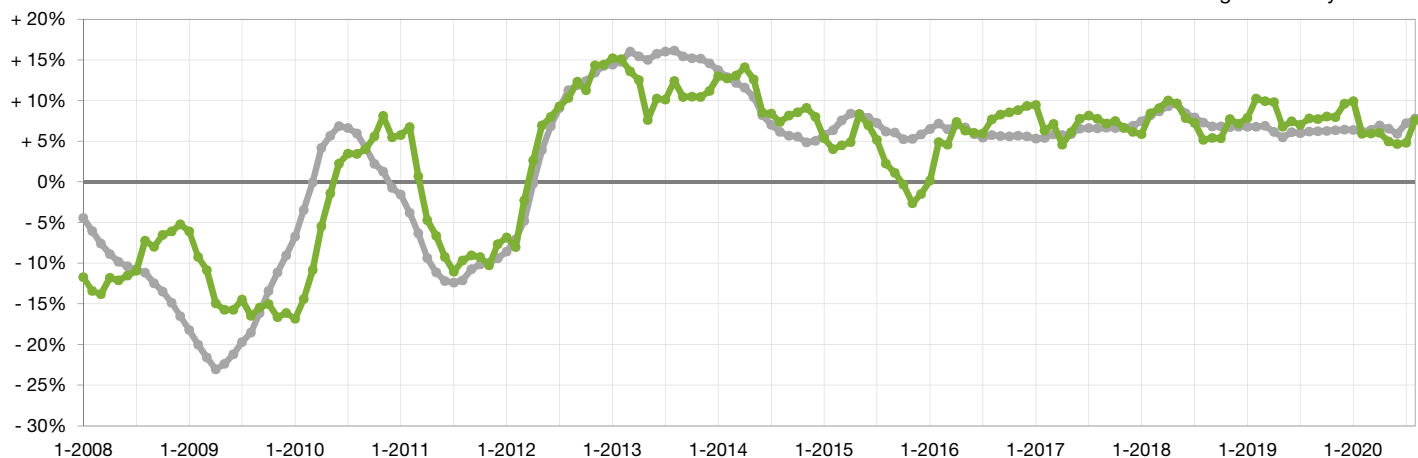
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Washington County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.