



16-County Twin Cities Region

+ 1.3%

Change in
New Listings

+ 0.6%

Change in
Closed Sales

+ 9.8%

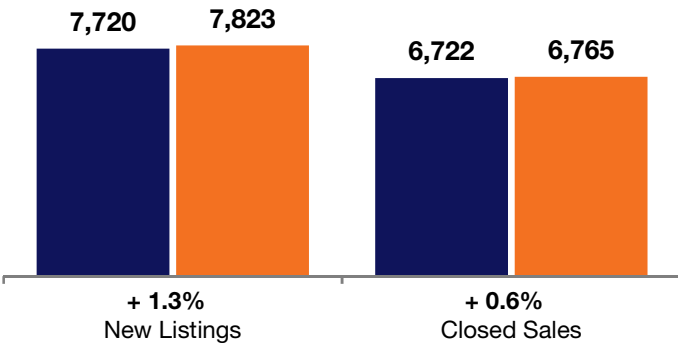
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	7,720	7,823	+ 1.3%	56,360	54,166	-3.9%
Closed Sales	6,722	6,765	+ 0.6%	39,939	39,643	-0.7%
Median Sales Price*	\$286,900	\$315,000	+ 9.8%	\$281,000	\$300,000	+ 6.8%
Average Sales Price*	\$333,550	\$363,849	+ 9.1%	\$328,087	\$345,701	+ 5.4%
Price Per Square Foot*	\$160	\$172	+ 7.2%	\$160	\$166	+ 4.3%
Percent of Original List Price Received*	99.0%	100.3%	+ 1.3%	99.2%	99.5%	+ 0.3%
Days on Market Until Sale	41	39	-4.9%	49	47	-4.1%
Inventory of Homes for Sale	12,948	8,756	-32.4%	--	--	--
Months Supply of Inventory	2.6	1.7	-34.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

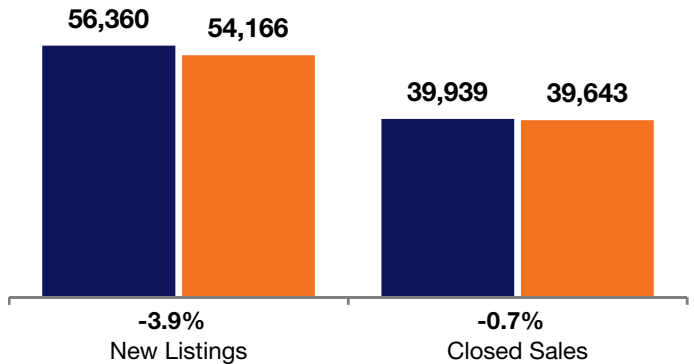
August

■ 2019 ■ 2020



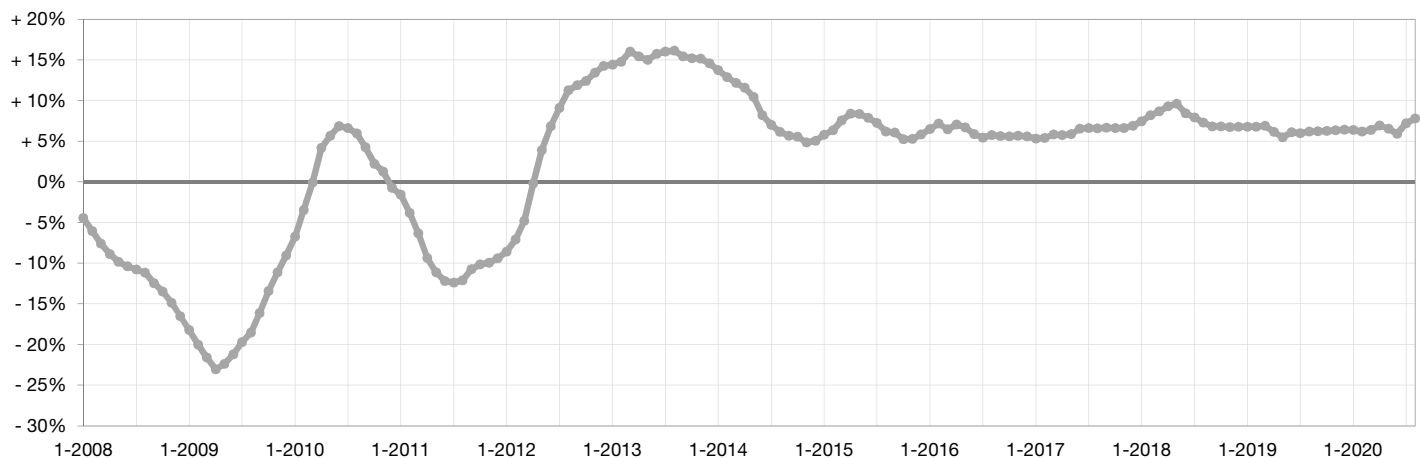
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.