



Saint Paul – Highland Park

+ 20.0%

Change in
New Listings

- 8.6%

Change in
Closed Sales

+ 9.0%

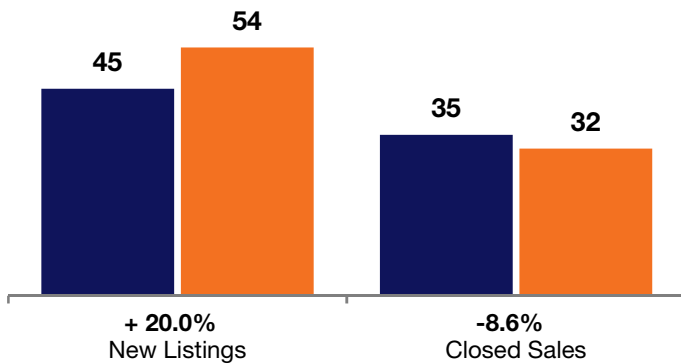
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	45	54	+ 20.0%	309	303	-1.9%
Closed Sales	35	32	-8.6%	225	206	-8.4%
Median Sales Price*	\$334,900	\$365,000	+ 9.0%	\$335,000	\$372,500	+ 11.2%
Average Sales Price*	\$346,264	\$379,670	+ 9.6%	\$361,928	\$390,007	+ 7.8%
Price Per Square Foot*	\$199	\$220	+ 10.6%	\$200	\$212	+ 5.8%
Percent of Original List Price Received*	98.5%	98.8%	+ 0.3%	99.2%	99.0%	-0.2%
Days on Market Until Sale	29	39	+ 34.5%	39	43	+ 10.3%
Inventory of Homes for Sale	58	51	-12.1%	--	--	--
Months Supply of Inventory	2.1	1.9	-9.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

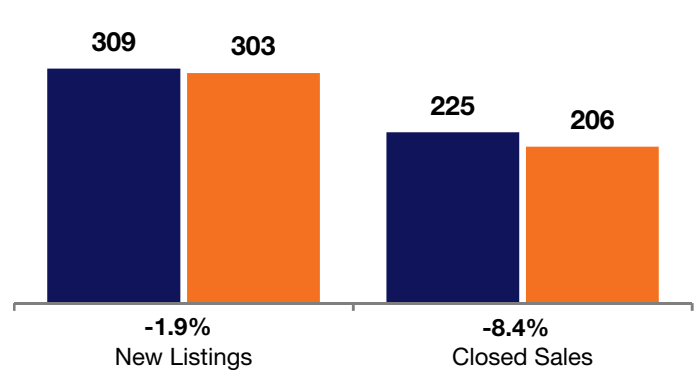
August

■ 2019 ■ 2020



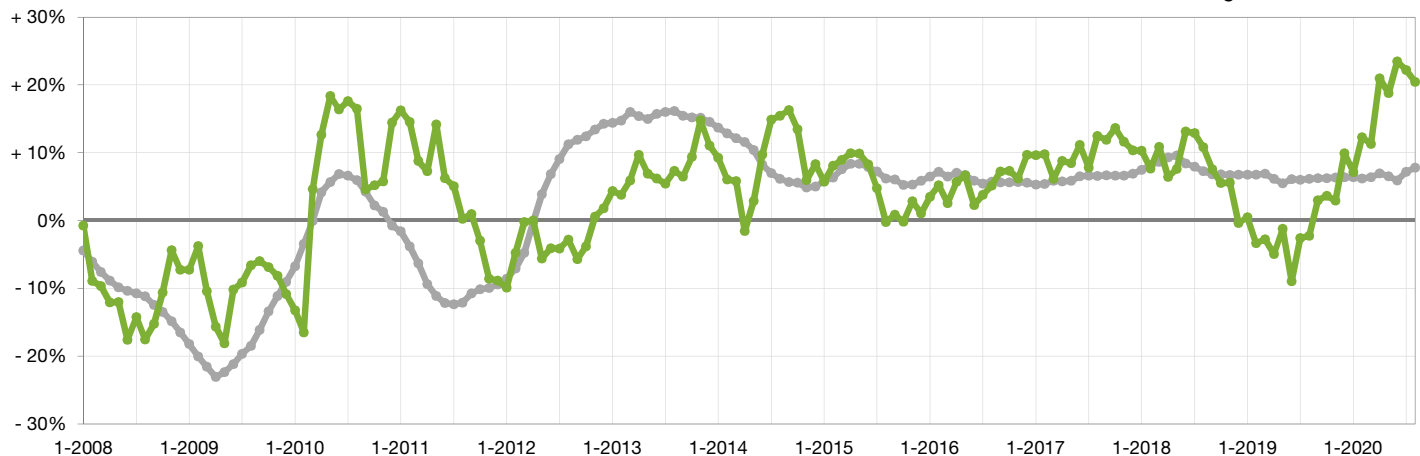
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Saint Paul – Highland Park —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.