



Saint Paul – Battle Creek - Highwood

+ 55.6%

Change in
New Listings

- 6.5%

Change in
Closed Sales

+ 2.7%

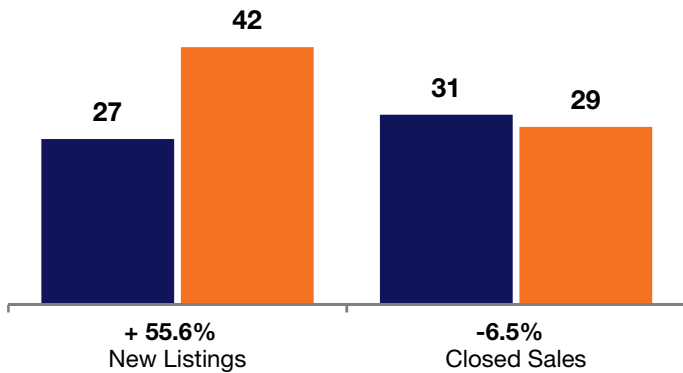
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	27	42	+ 55.6%	203	214	+ 5.4%
Closed Sales	31	29	-6.5%	160	164	+ 2.5%
Median Sales Price*	\$219,000	\$225,000	+ 2.7%	\$219,000	\$230,000	+ 5.0%
Average Sales Price*	\$215,368	\$208,104	-3.4%	\$220,922	\$231,596	+ 4.8%
Price Per Square Foot*	\$152	\$148	-2.4%	\$141	\$147	+ 4.5%
Percent of Original List Price Received*	100.7%	102.5%	+ 1.8%	101.2%	102.0%	+ 0.8%
Days on Market Until Sale	26	18	-30.8%	33	28	-15.2%
Inventory of Homes for Sale	35	21	-40.0%	--	--	--
Months Supply of Inventory	1.7	0.9	-47.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

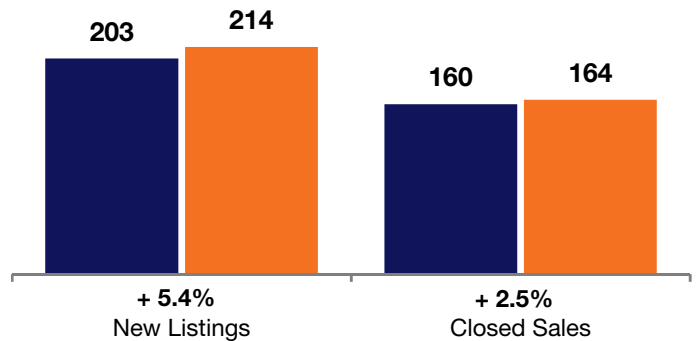
August

■ 2019 ■ 2020



Year to Date

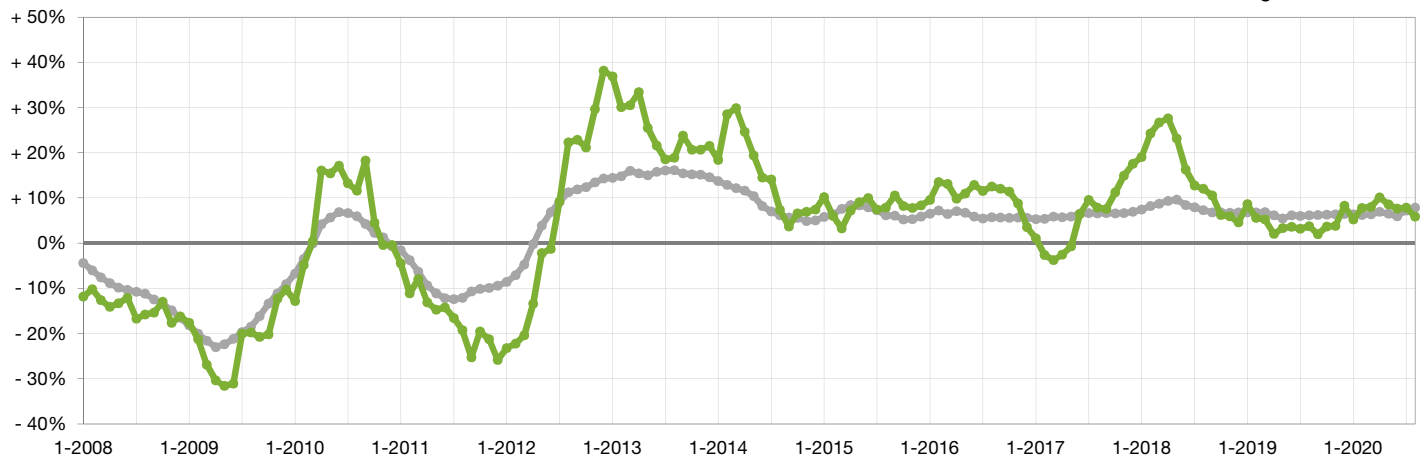
■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Saint Paul – Battle Creek - Highwood



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.