



Norwood Young America

+ 60.0%

Change in
New Listings

+ 60.0%

Change in
Closed Sales

+ 20.0%

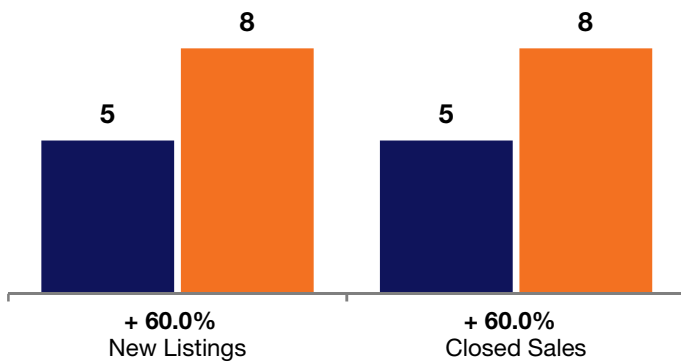
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	5	8	+ 60.0%	82	97	+ 18.3%
Closed Sales	5	8	+ 60.0%	52	57	+ 9.6%
Median Sales Price*	\$239,500	\$287,375	+ 20.0%	\$219,000	\$247,500	+ 13.0%
Average Sales Price*	\$262,838	\$274,831	+ 4.6%	\$254,872	\$241,230	-5.4%
Price Per Square Foot*	\$129	\$141	+ 9.1%	\$136	\$139	+ 2.3%
Percent of Original List Price Received*	103.1%	100.2%	-2.8%	99.2%	99.3%	+ 0.1%
Days on Market Until Sale	18	99	+ 450.0%	62	98	+ 58.1%
Inventory of Homes for Sale	30	20	-33.3%	--	--	--
Months Supply of Inventory	4.7	2.8	-40.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

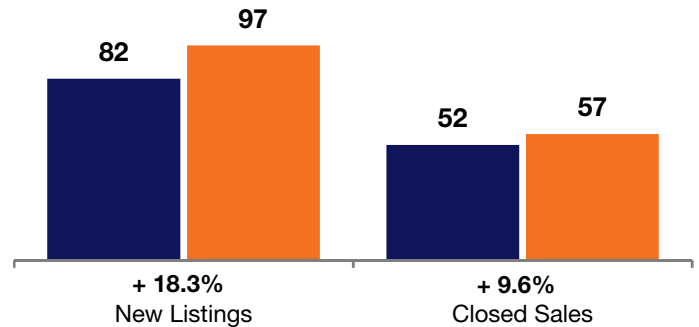
August

■ 2019 ■ 2020



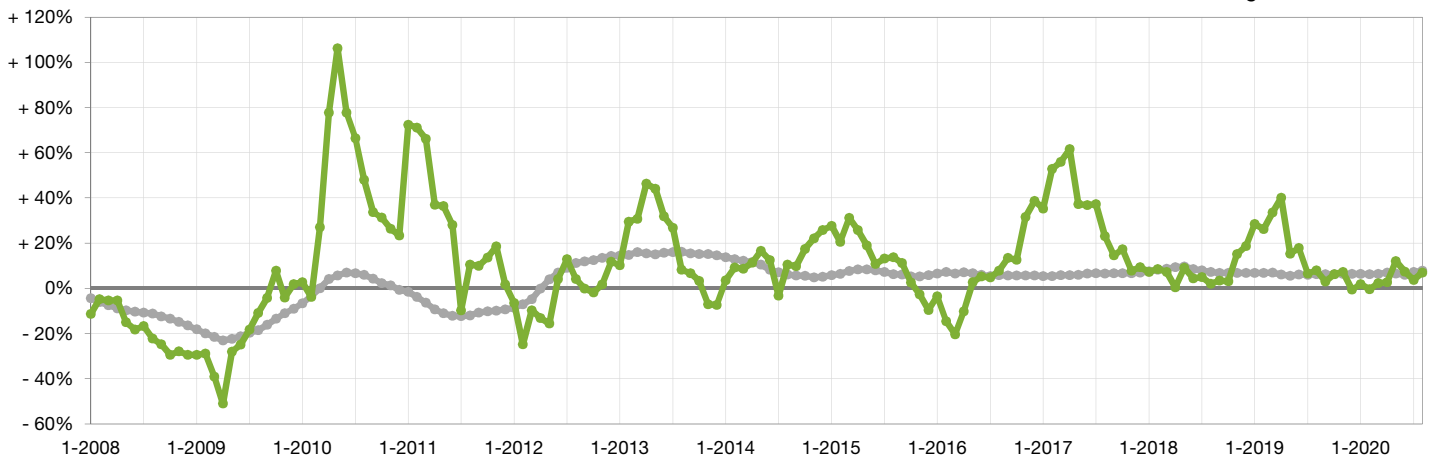
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Norwood Young America —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.