

# Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



**+ 4.0%**

**0.0%**

**+ 6.1%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

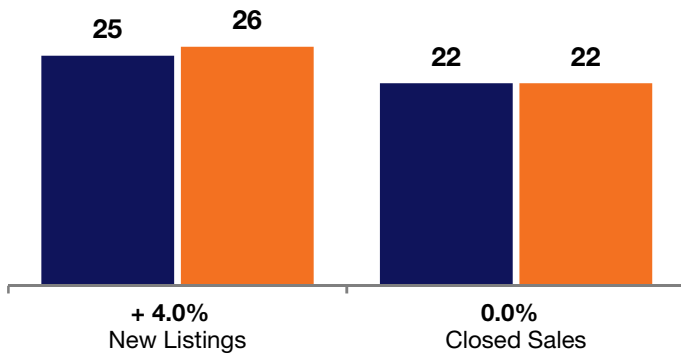
## North St. Paul

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	25	26	+ 4.0%	164	192	+ 17.1%
Closed Sales	22	22	0.0%	121	151	+ 24.8%
Median Sales Price*	\$245,000	\$260,000	+ 6.1%	\$237,500	\$250,000	+ 5.3%
Average Sales Price*	\$257,082	\$261,033	+ 1.5%	\$243,685	\$253,636	+ 4.1%
Price Per Square Foot*	\$163	\$158	-3.0%	\$145	\$154	+ 6.3%
Percent of Original List Price Received*	99.8%	102.0%	+ 2.2%	100.9%	100.3%	-0.6%
Days on Market Until Sale	21	16	-23.8%	29	34	+ 17.2%
Inventory of Homes for Sale	28	26	-7.1%	--	--	--
Months Supply of Inventory	1.9	1.4	-26.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### August

■ 2019 ■ 2020



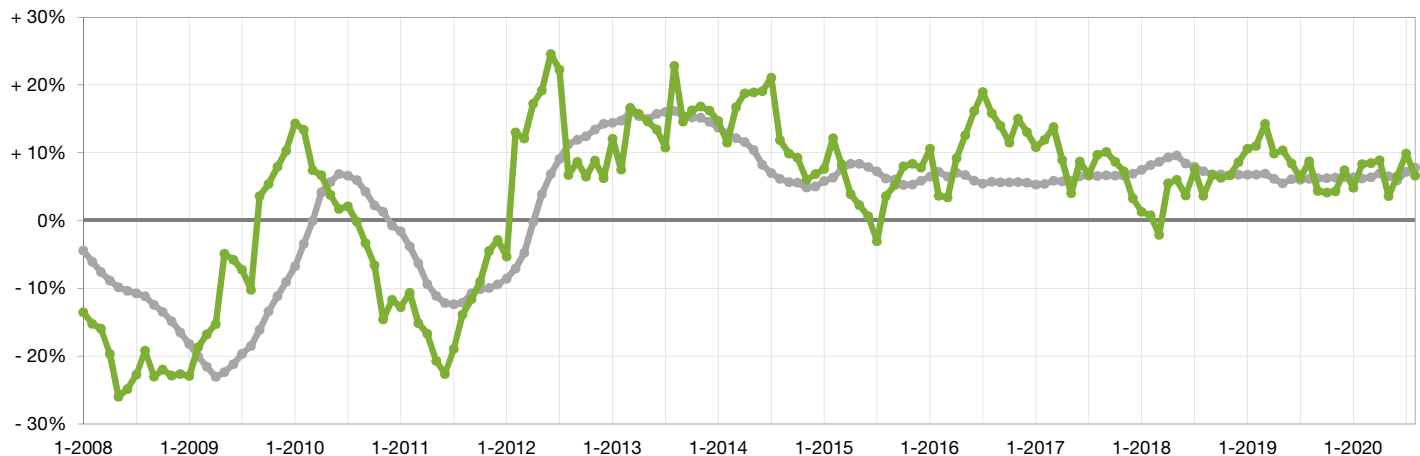
### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
North St. Paul —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.