



Minneapolis – Calhoun-Isle

+ 73.1%

Change in
New Listings

+ 23.1%

Change in
Closed Sales

- 7.7%

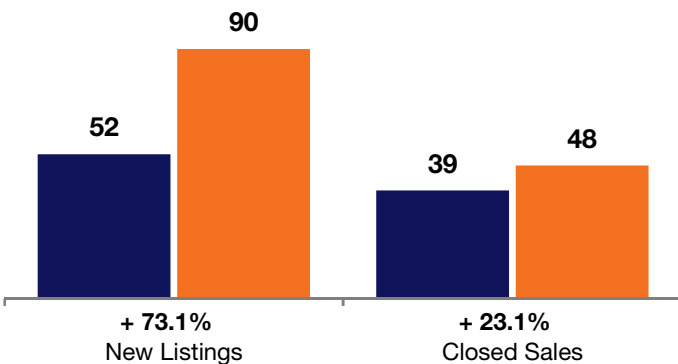
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	52	90	+ 73.1%	485	522	+ 7.6%
Closed Sales	39	48	+ 23.1%	312	276	-11.5%
Median Sales Price*	\$382,000	\$352,500	-7.7%	\$350,000	\$375,000	+ 7.1%
Average Sales Price*	\$442,333	\$524,285	+ 18.5%	\$440,391	\$486,982	+ 10.6%
Price Per Square Foot*	\$239	\$244	+ 2.3%	\$242	\$251	+ 4.0%
Percent of Original List Price Received*	96.5%	96.5%	0.0%	97.0%	96.6%	-0.4%
Days on Market Until Sale	52	74	+ 42.3%	68	77	+ 13.2%
Inventory of Homes for Sale	134	168	+ 25.4%	--	--	--
Months Supply of Inventory	3.6	4.8	+ 33.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

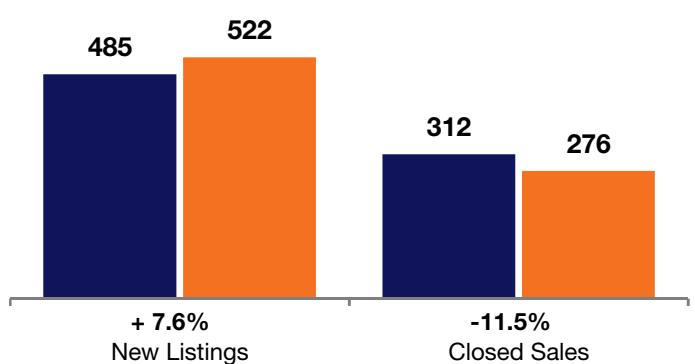
August

■ 2019 ■ 2020

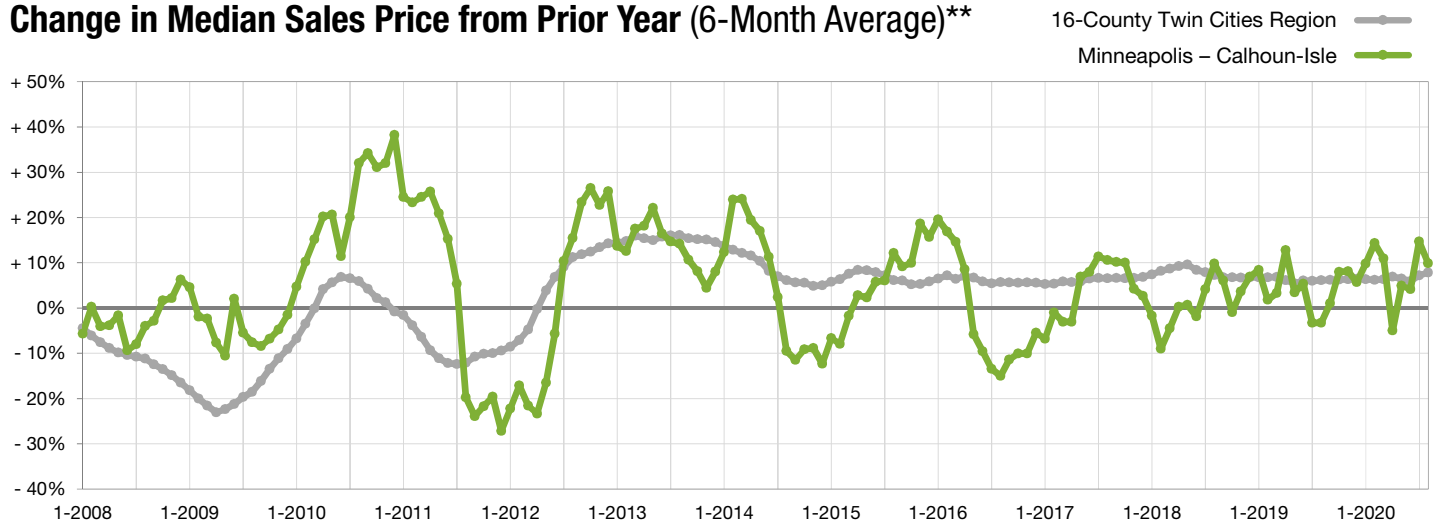


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Neighborhoods of Minneapolis – Calhoun-Isle

New Listings

	8-2019	8-2020	+ / -	YTD 2019	YTD 2020	+ / -
Bryn Mawr	4	7	+ 75.0%	51	50	-2.0%
Calhoun (CARAG)	10	8	-20.0%	57	59	+ 3.5%
Cedar-Isles-Dean	6	14	+ 133.3%	71	76	+ 7.0%
East Calhoun (ECCO)	6	10	+ 66.7%	41	42	+ 2.4%
East Isles	3	9	+ 200.0%	47	59	+ 25.5%
Kenwood	4	3	-25.0%	24	28	+ 16.7%
Lowry Hill	11	14	+ 27.3%	98	101	+ 3.1%
Lowry Hill East	3	15	+ 400.0%	54	70	+ 29.6%
West Calhoun	5	10	+ 100.0%	42	37	-11.9%

Closed Sales

	8-2019	8-2020	+ / -	YTD 2019	YTD 2020	+ / -
Bryn Mawr	3	7	+ 133.3%	35	33	-5.7%
Calhoun (CARAG)	5	7	+ 40.0%	35	41	+ 17.1%
Cedar-Isles-Dean	6	7	+ 16.7%	44	37	-15.9%
East Calhoun (ECCO)	6	3	-50.0%	21	18	-14.3%
East Isles	2	5	+ 150.0%	33	26	-21.2%
Kenwood	1	3	+ 200.0%	10	11	+ 10.0%
Lowry Hill	8	5	-37.5%	60	48	-20.0%
Lowry Hill East	7	5	-28.6%	48	38	-20.8%
West Calhoun	1	6	+ 500.0%	26	24	-7.7%

Median Sales Price

	8-2019	8-2020	+ / -	YTD 2019	YTD 2020	+ / -
Bryn Mawr	\$619,500	\$410,000	-33.8%	\$460,000	\$451,250	-1.9%
Calhoun (CARAG)	\$375,000	\$229,000	-38.9%	\$240,000	\$340,000	+ 41.7%
Cedar-Isles-Dean	\$572,500	\$324,500	-43.3%	\$420,000	\$389,500	-7.3%
East Calhoun (ECCO)	\$361,500	\$1,050,000	+ 190.5%	\$560,000	\$577,500	+ 3.1%
East Isles	\$757,500	\$1,300,000	+ 71.6%	\$359,850	\$462,450	+ 28.5%
Kenwood	\$660,000	\$825,000	+ 25.0%	\$844,500	\$865,000	+ 2.4%
Lowry Hill	\$232,500	\$320,000	+ 37.6%	\$267,000	\$382,000	+ 43.1%
Lowry Hill East	\$370,000	\$185,000	-50.0%	\$298,250	\$254,000	-14.8%
West Calhoun	\$285,500	\$195,000	-31.7%	\$194,000	\$195,000	+ 0.5%

Days on Market Until Sale

	8-2019	8-2020	+ / -	YTD 2019	YTD 2020	+ / -
Bryn Mawr	38	23	-39.5%	55	43	-21.8%
Calhoun (CARAG)	29	15	-48.3%	31	51	+ 64.5%
Cedar-Isles-Dean	61	40	-34.4%	88	65	-26.1%
East Calhoun (ECCO)	23	92	+ 300.0%	68	79	+ 16.2%
East Isles	15	182	+ 1,113.3%	44	106	+ 140.9%
Kenwood	9	158	+ 1,655.6%	25	195	+ 680.0%
Lowry Hill	93	187	+ 101.1%	101	115	+ 13.9%
Lowry Hill East	60	49	-18.3%	77	52	-32.5%
West Calhoun	46	25	-45.7%	56	63	+ 12.5%

Pct. Of Original Price Received

	8-2019	8-2020	+ / -	YTD 2019	YTD 2020	+ / -
Bryn Mawr	101.7%	102.9%	+ 1.2%	100.0%	100.1%	+ 0.1%
Calhoun (CARAG)	97.3%	99.9%	+ 2.7%	97.9%	97.9%	0.0%
Cedar-Isles-Dean	95.2%	98.5%	+ 3.5%	95.3%	95.8%	+ 0.5%
East Calhoun (ECCO)	99.6%	100.6%	+ 1.0%	98.1%	97.2%	-0.9%
East Isles	99.7%	86.3%	-13.4%	99.7%	93.1%	-6.6%
Kenwood	97.2%	85.3%	-12.2%	97.2%	88.9%	-8.5%
Lowry Hill	95.1%	95.7%	+ 0.6%	94.0%	95.5%	+ 1.6%
Lowry Hill East	93.6%	94.6%	+ 1.1%	96.8%	98.0%	+ 1.2%
West Calhoun	92.1%	96.7%	+ 5.0%	97.2%	97.4%	+ 0.2%

Inventory

	8-2019	8-2020	+ / -	8-2019	8-2020	+ / -
Bryn Mawr	11	9	-18.2%	2.4	2.1	-12.5%
Calhoun (CARAG)	17	12	-29.4%	3.5	2.6	-25.7%
Cedar-Isles-Dean	15	24	+ 60.0%	3.0	5.0	+ 66.7%
East Calhoun (ECCO)	11	18	+ 63.6%	4.5	6.8	+ 51.1%
East Isles	13	19	+ 46.2%	3.3	5.8	+ 75.8%
Kenwood	16	13	-18.8%	8.9	5.7	-36.0%
Lowry Hill	38	40	+ 5.3%	5.5	7.3	+ 32.7%
Lowry Hill East	6	23	+ 283.3%	1.0	4.5	+ 350.0%
West Calhoun	7	10	+ 42.9%	2.2	3.1	+ 40.9%

Months Supply