

# Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



**+ 100.0%**

**- 75.0%**

**- 18.4%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

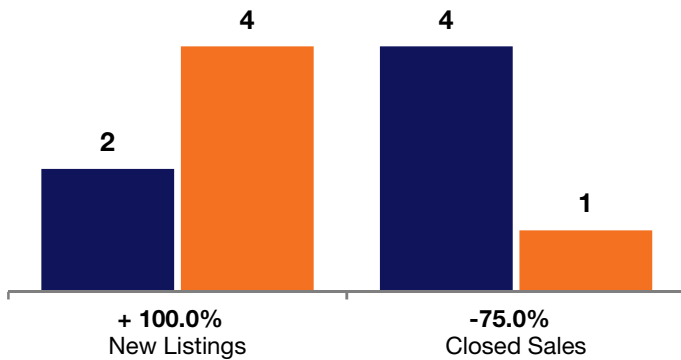
## Lilydale

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	2	4	+ 100.0%	17	23	+ 35.3%
Closed Sales	4	1	-75.0%	15	13	-13.3%
Median Sales Price*	\$269,000	<b>\$219,500</b>	-18.4%	\$340,000	<b>\$399,900</b>	+ 17.6%
Average Sales Price*	\$265,125	<b>\$219,500</b>	-17.2%	\$366,290	<b>\$439,838</b>	+ 20.1%
Price Per Square Foot*	\$159	<b>\$177</b>	+ 11.3%	\$190	<b>\$200</b>	+ 5.3%
Percent of Original List Price Received*	96.4%	<b>95.5%</b>	-0.9%	97.7%	<b>98.4%</b>	+ 0.7%
Days on Market Until Sale	66	<b>26</b>	-60.6%	63	<b>23</b>	-63.5%
Inventory of Homes for Sale	0	<b>4</b>	--	--	--	--
Months Supply of Inventory	0.0	<b>2.0</b>	--	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

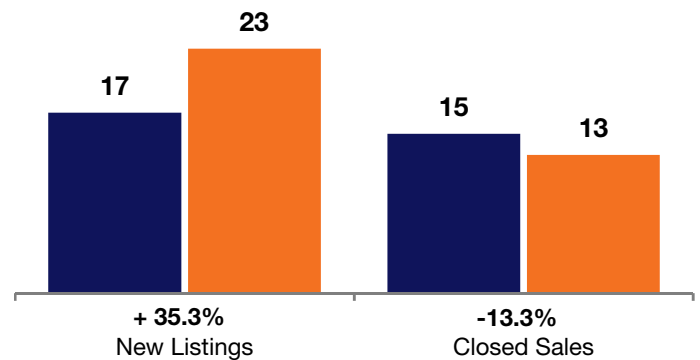
### August

■ 2019 ■ 2020



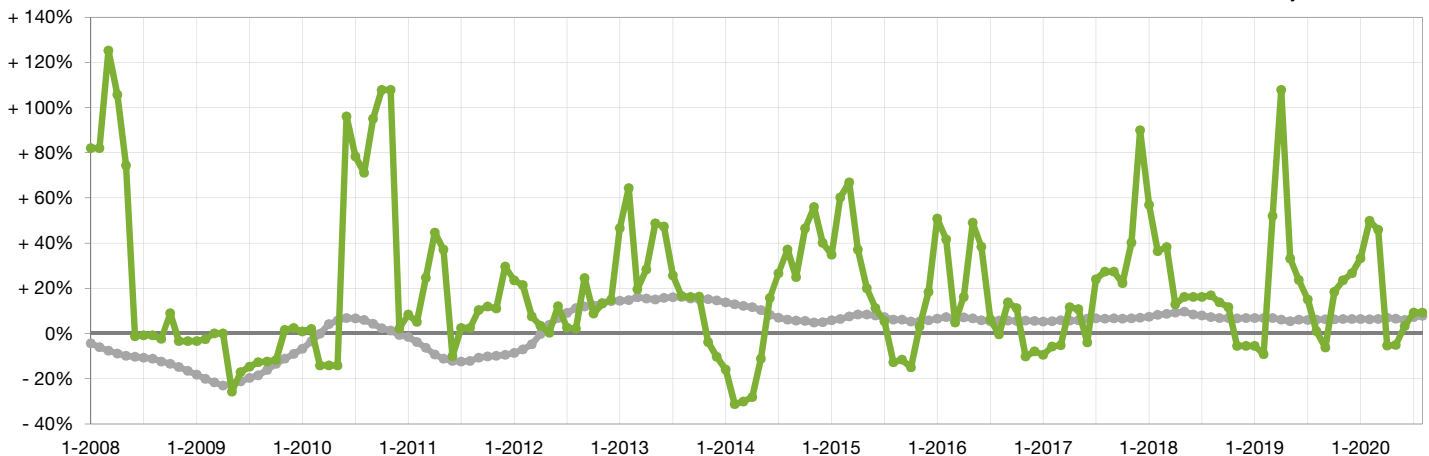
### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
Lilydale —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.