

# Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



## Hilltop

**- 100.0%**

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Change in  
New Listings

Change in  
Closed Sales

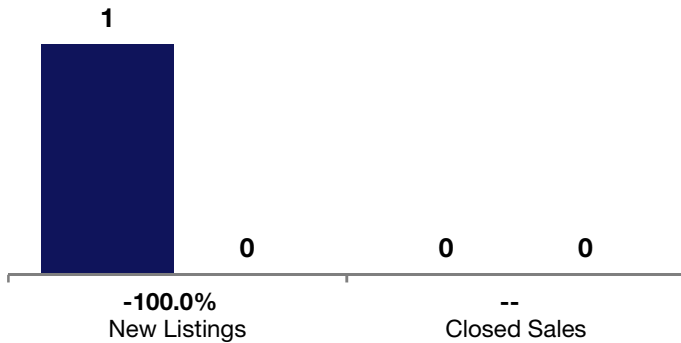
Change in  
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	1	0	-100.0%	2	0	-100.0%
Closed Sales	0	0	--	1	0	-100.0%
Median Sales Price*	\$0	\$0	--	\$93,000	\$0	-100.0%
Average Sales Price*	\$0	\$0	--	\$93,000	\$0	-100.0%
Price Per Square Foot*	\$0	\$0	--	\$90	\$0	-100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	98.0%	0.0%	-100.0%
Days on Market Until Sale	0	0	--	26	0	-100.0%
Inventory of Homes for Sale	2	0	-100.0%	--	--	--
Months Supply of Inventory	2.0	0.0	-100.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

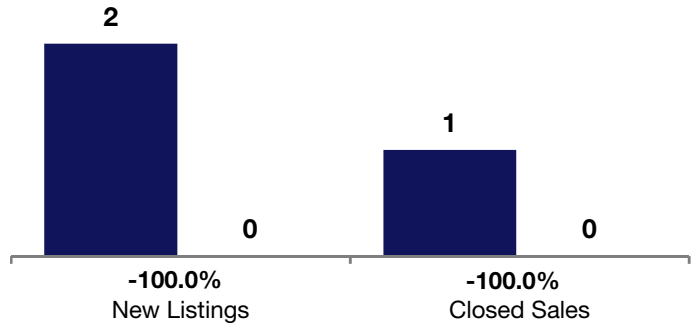
### August

■ 2019 ■ 2020



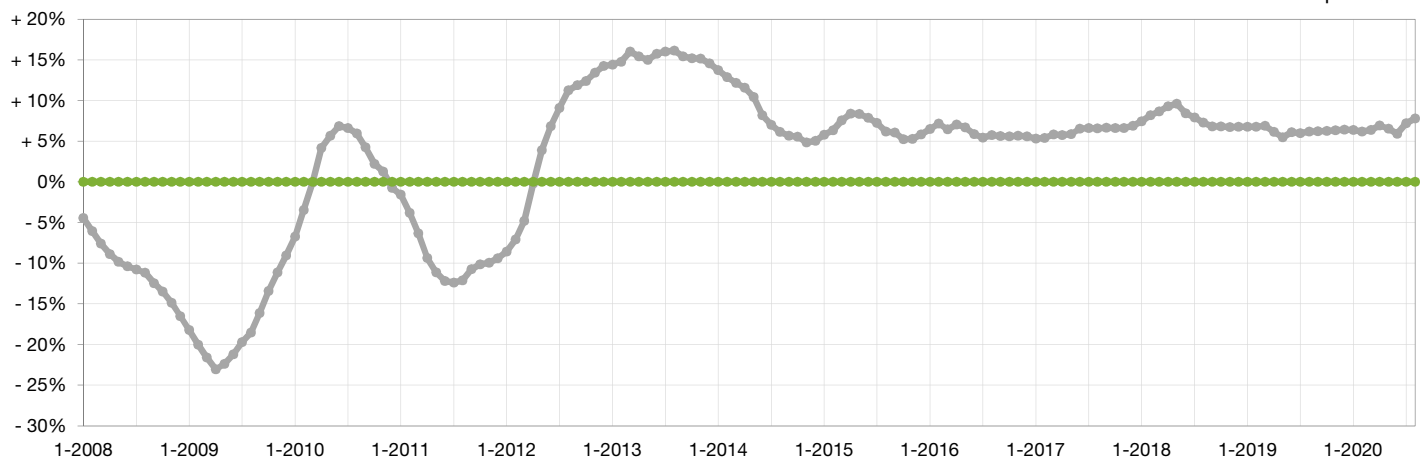
### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region — 16-County Twin Cities Region  
Hilltop — Hilltop



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.