



East Calhoun (ECCO)

+ 66.7%

- 50.0%

+ 190.5%

Change in
New Listings

Change in
Closed Sales

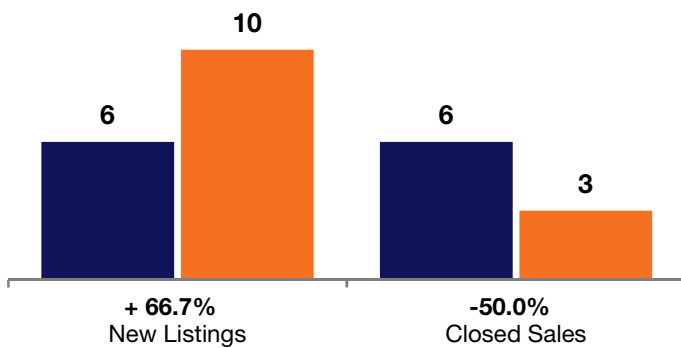
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	6	10	+ 66.7%	41	42	+ 2.4%
Closed Sales	6	3	-50.0%	21	18	-14.3%
Median Sales Price*	\$361,500	\$1,050,000	+ 190.5%	\$560,000	\$577,500	+ 3.1%
Average Sales Price*	\$355,833	\$967,333	+ 171.9%	\$567,025	\$596,161	+ 5.1%
Price Per Square Foot*	\$228	\$294	+ 29.0%	\$252	\$302	+ 19.8%
Percent of Original List Price Received*	99.6%	100.6%	+ 1.0%	98.1%	97.2%	-0.9%
Days on Market Until Sale	23	92	+ 300.0%	68	79	+ 16.2%
Inventory of Homes for Sale	11	18	+ 63.6%	--	--	--
Months Supply of Inventory	4.5	6.8	+ 51.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

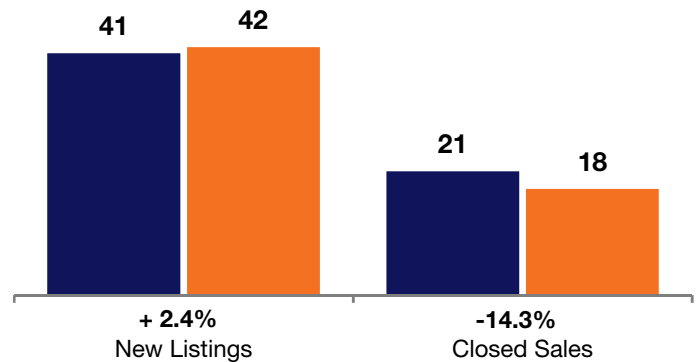
August

■ 2019 ■ 2020



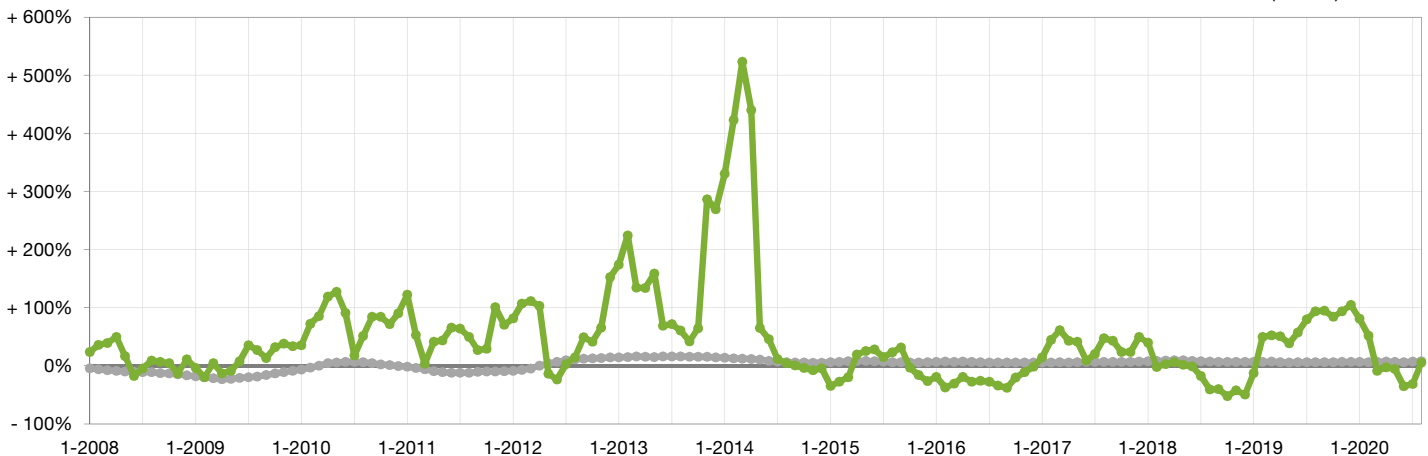
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
East Calhoun (ECCO) —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.