



Downtown East – Mpls

+ 15.0%

- 43.5%

- 9.9%

Change in
New Listings

Change in
Closed Sales

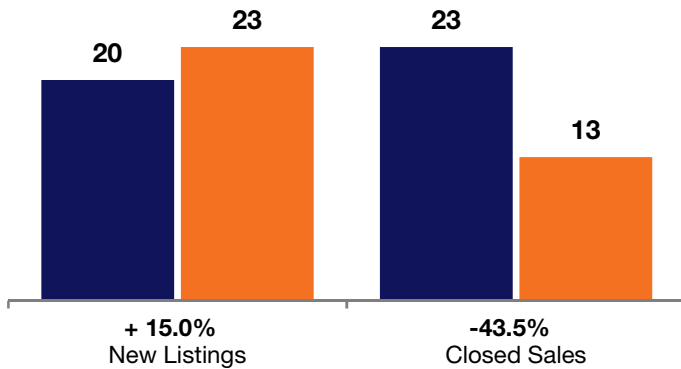
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	20	23	+ 15.0%	162	157	-3.1%
Closed Sales	23	13	-43.5%	205	77	-62.4%
Median Sales Price*	\$525,080	\$472,900	-9.9%	\$544,601	\$599,900	+ 10.2%
Average Sales Price*	\$644,263	\$546,921	-15.1%	\$603,613	\$616,168	+ 2.1%
Price Per Square Foot*	\$422	\$399	-5.5%	\$398	\$400	+ 0.7%
Percent of Original List Price Received*	103.1%	98.7%	-4.3%	104.0%	100.9%	-3.0%
Days on Market Until Sale	54	87	+ 61.1%	102	77	-24.5%
Inventory of Homes for Sale	43	61	+ 41.9%	--	--	--
Months Supply of Inventory	3.4	6.8	+ 100.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

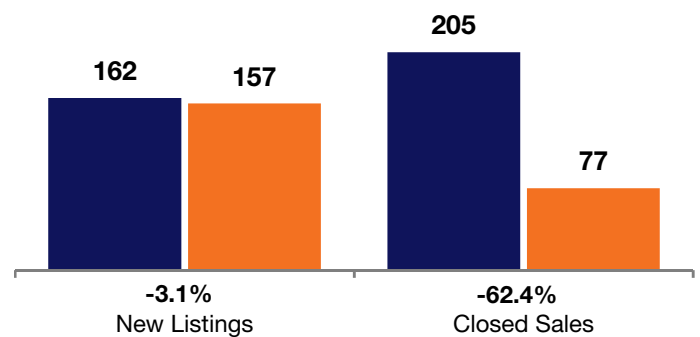
August

■ 2019 ■ 2020



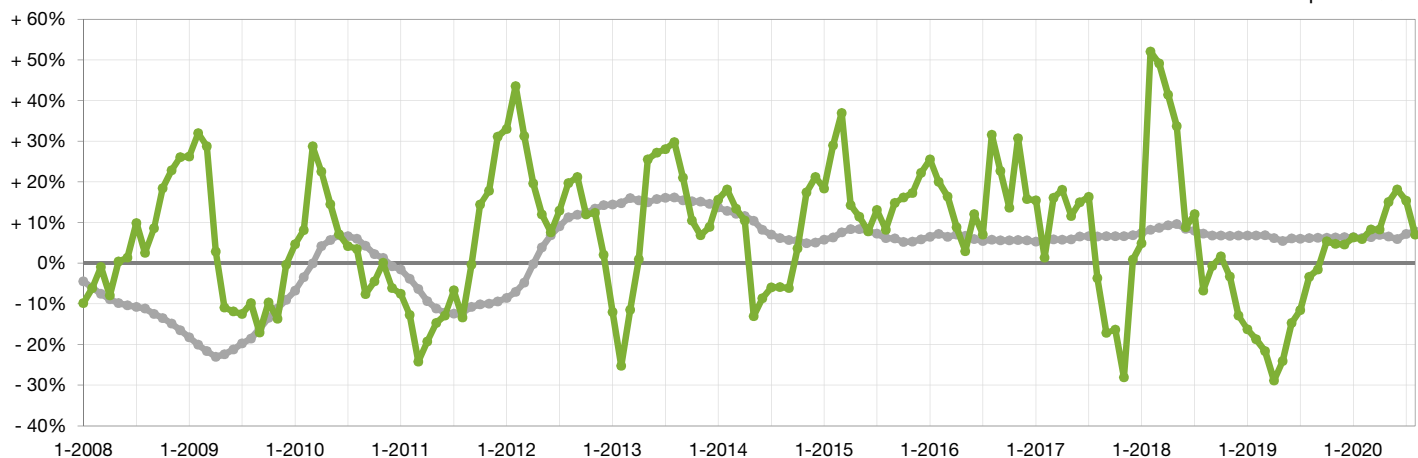
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Downtown East – Mpls —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.