

- 13.9%

- 33.7%

+ 6.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

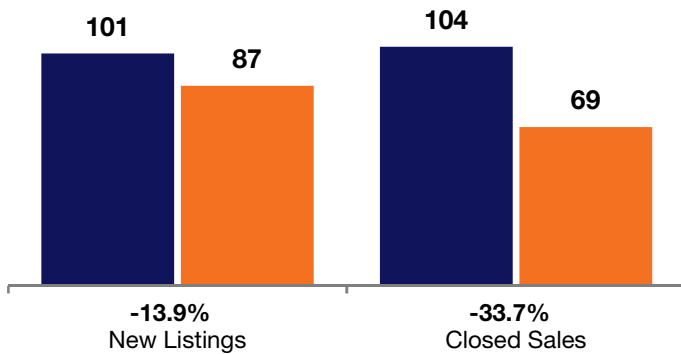
Cottage Grove

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	101	87	-13.9%	737	619	-16.0%
Closed Sales	104	69	-33.7%	544	503	-7.5%
Median Sales Price*	\$301,500	\$320,000	+ 6.1%	\$287,600	\$310,000	+ 7.8%
Average Sales Price*	\$319,155	\$356,302	+ 11.6%	\$310,845	\$333,870	+ 7.4%
Price Per Square Foot*	\$147	\$162	+ 9.7%	\$148	\$157	+ 6.2%
Percent of Original List Price Received*	99.6%	101.2%	+ 1.6%	100.2%	99.9%	-0.3%
Days on Market Until Sale	34	26	-23.5%	35	36	+ 2.9%
Inventory of Homes for Sale	147	99	-32.7%	--	--	--
Months Supply of Inventory	2.2	1.6	-27.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

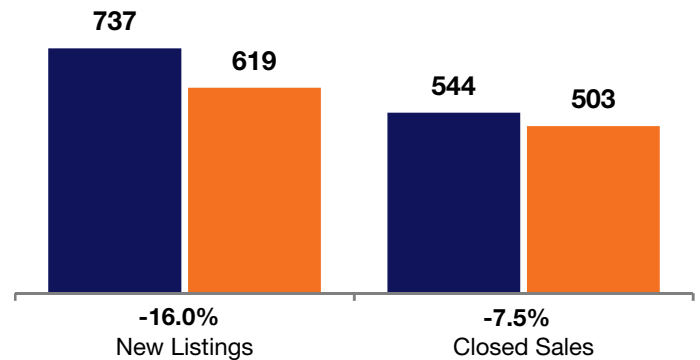
August

■ 2019 ■ 2020



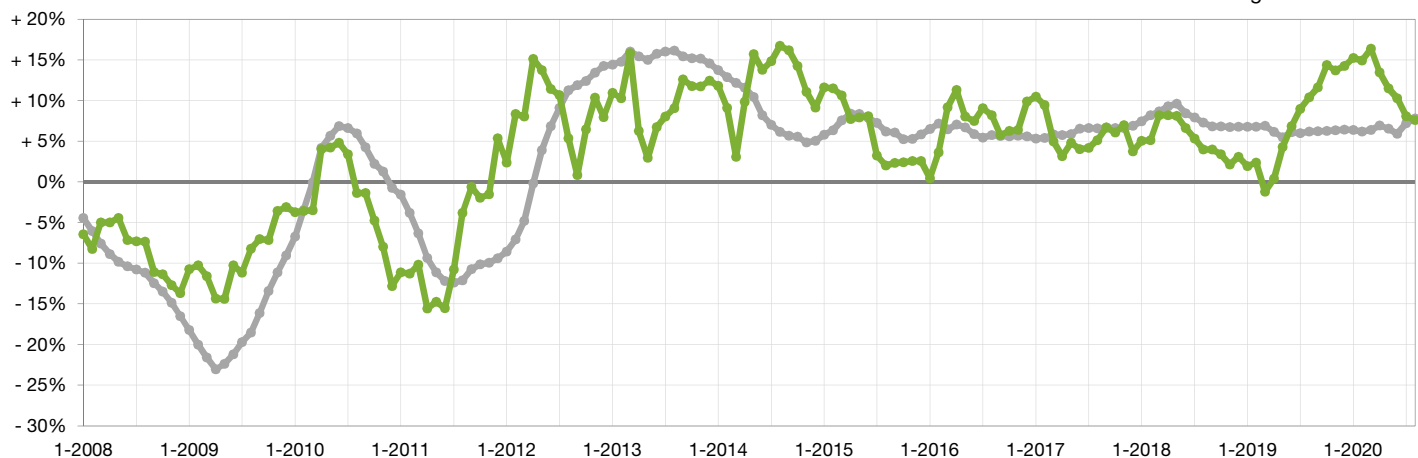
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Cottage Grove —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.