

Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



+ 60.0%

- 14.3%

+ 9.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

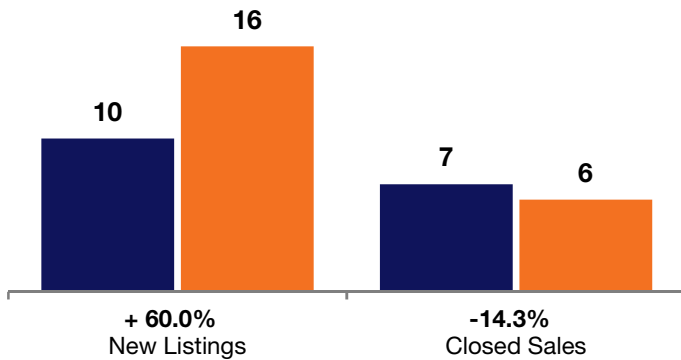
Clearwater

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	10	16	+ 60.0%	72	72	0.0%
Closed Sales	7	6	-14.3%	55	41	-25.5%
Median Sales Price*	\$229,900	\$252,450	+ 9.8%	\$214,950	\$249,900	+ 16.3%
Average Sales Price*	\$227,238	\$265,567	+ 16.9%	\$225,795	\$262,302	+ 16.2%
Price Per Square Foot*	\$142	\$176	+ 24.3%	\$133	\$141	+ 6.2%
Percent of Original List Price Received*	100.4%	102.7%	+ 2.3%	97.5%	97.9%	+ 0.4%
Days on Market Until Sale	19	87	+ 357.9%	67	80	+ 19.4%
Inventory of Homes for Sale	17	19	+ 11.8%	--	--	--
Months Supply of Inventory	2.2	3.0	+ 36.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

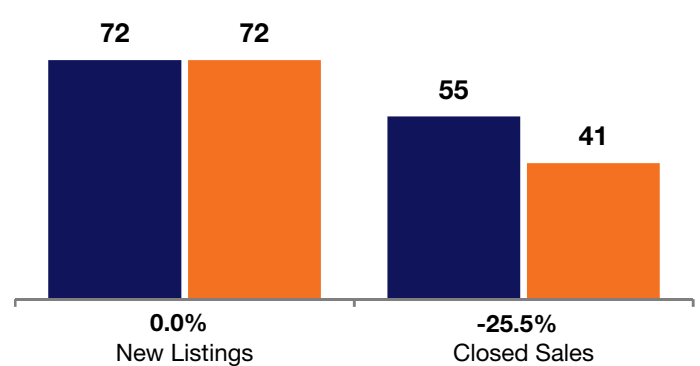
August

■ 2019 ■ 2020



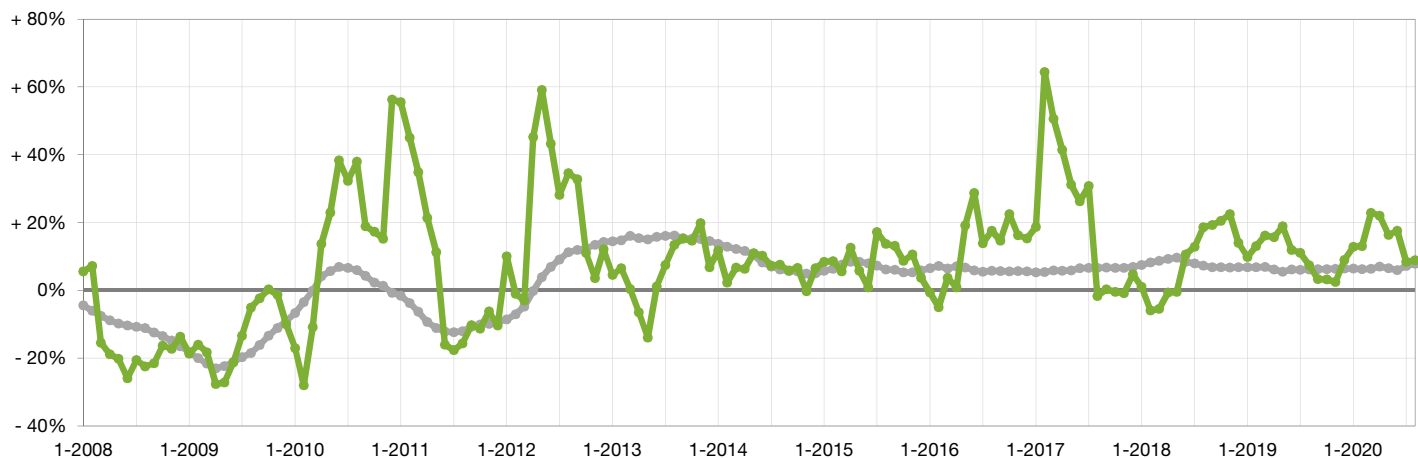
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Clearwater —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.