

Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



Circle Pines

- 21.4%

Change in
New Listings

- 21.4%

Change in
Closed Sales

+ 1.9%

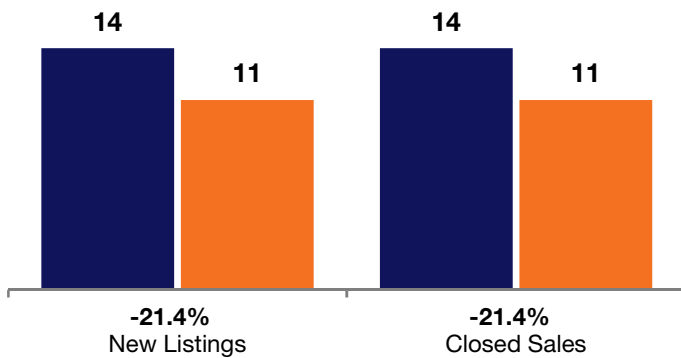
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	14	11	-21.4%	98	65	-33.7%
Closed Sales	14	11	-21.4%	76	59	-22.4%
Median Sales Price*	\$215,000	\$219,000	+ 1.9%	\$217,000	\$233,000	+ 7.4%
Average Sales Price*	\$254,814	\$227,727	-10.6%	\$241,000	\$249,347	+ 3.5%
Price Per Square Foot*	\$149	\$153	+ 2.3%	\$146	\$151	+ 3.6%
Percent of Original List Price Received*	101.1%	101.7%	+ 0.6%	101.0%	100.1%	-0.9%
Days on Market Until Sale	19	15	-21.1%	25	26	+ 4.0%
Inventory of Homes for Sale	14	5	-64.3%	--	--	--
Months Supply of Inventory	1.4	0.6	-57.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

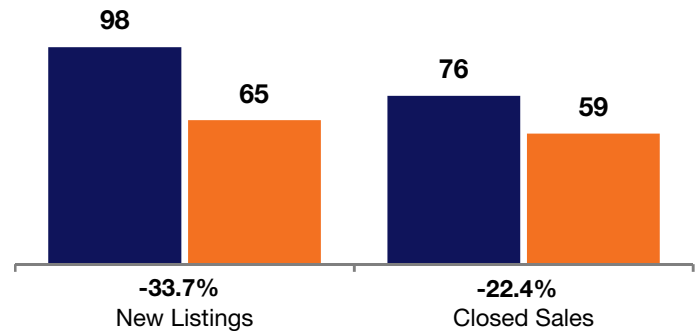
August

■ 2019 ■ 2020



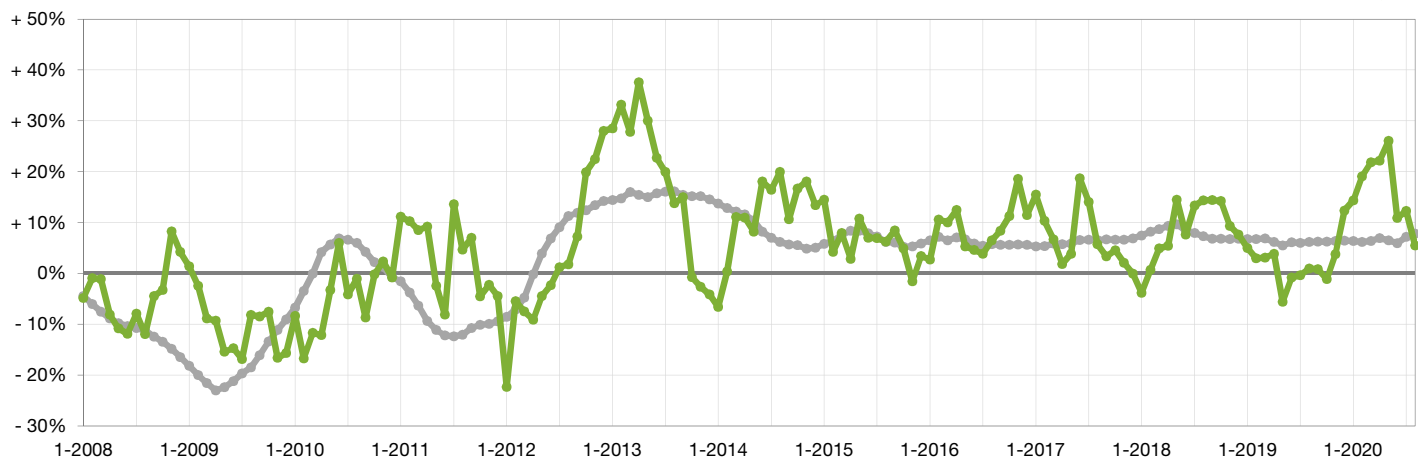
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Circle Pines — Circle Pines



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.