

Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



+ 75.0% **+ 133.3%** **- 33.8%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

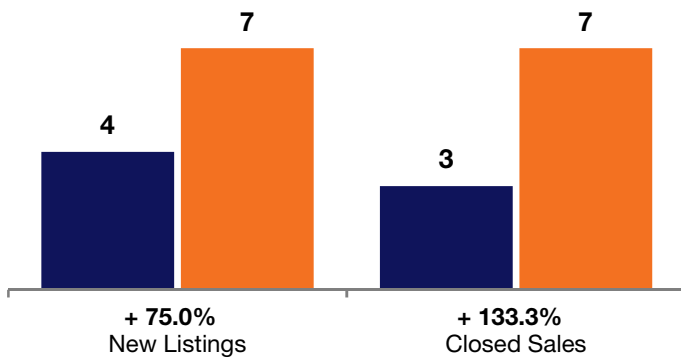
Bryn Mawr

| | August | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|--------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| New Listings | 4 | 7 | + 75.0% | 51 | 50 | -2.0% |
| Closed Sales | 3 | 7 | + 133.3% | 35 | 33 | -5.7% |
| Median Sales Price* | \$619,500 | \$410,000 | -33.8% | \$460,000 | \$451,250 | -1.9% |
| Average Sales Price* | \$558,167 | \$447,357 | -19.9% | \$485,204 | \$468,795 | -3.4% |
| Price Per Square Foot* | \$274 | \$247 | -10.0% | \$230 | \$244 | + 6.1% |
| Percent of Original List Price Received* | 101.7% | 102.9% | + 1.2% | 100.0% | 100.1% | + 0.1% |
| Days on Market Until Sale | 38 | 23 | -39.5% | 55 | 43 | -21.8% |
| Inventory of Homes for Sale | 11 | 9 | -18.2% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 2.1 | -12.5% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

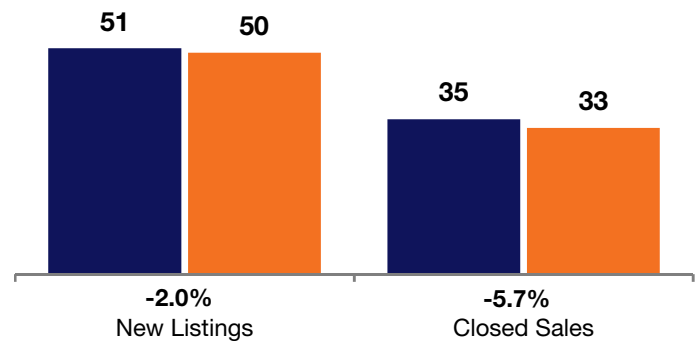
August

■ 2019 ■ 2020



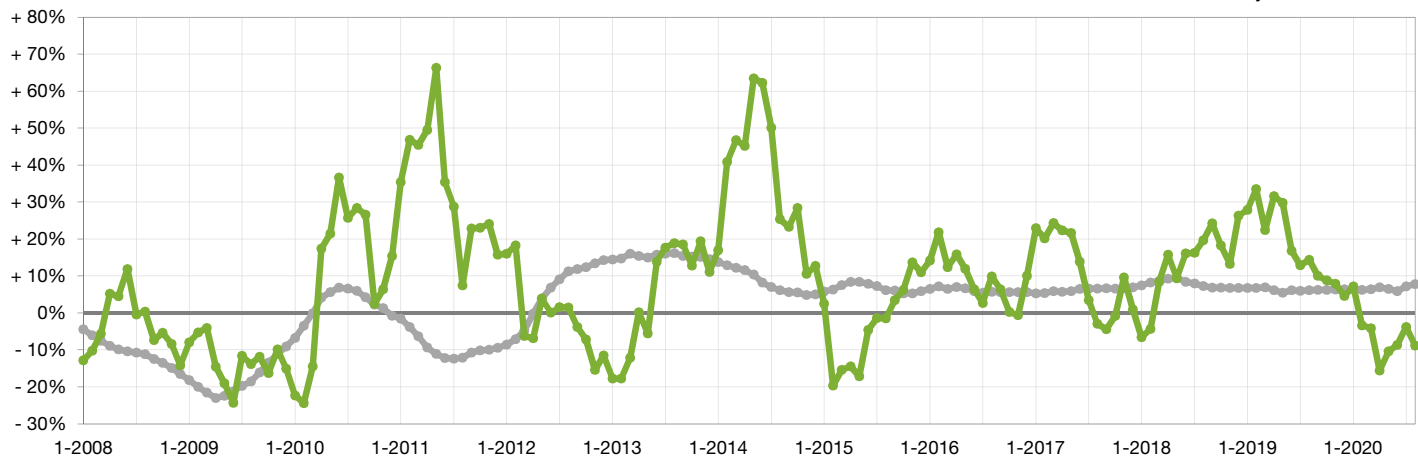
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Bryn Mawr —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.