



13-County Twin Cities Region

+ 1.7%

Change in
New Listings

+ 0.7%

Change in
Closed Sales

+ 9.7%

Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	7,562	7,690	+ 1.7%	55,375	53,225	-3.9%
Closed Sales	6,596	6,644	+ 0.7%	39,298	38,909	-1.0%
Median Sales Price*	\$289,000	\$317,000	+ 9.7%	\$283,000	\$302,500	+ 6.9%
Average Sales Price*	\$335,637	\$366,296	+ 9.1%	\$330,026	\$348,029	+ 5.5%
Price Per Square Foot*	\$161	\$173	+ 7.1%	\$160	\$167	+ 4.3%
Percent of Original List Price Received*	99.1%	100.4%	+ 1.3%	99.2%	99.5%	+ 0.3%
Days on Market Until Sale	41	38	-7.3%	48	47	-2.1%
Inventory of Homes for Sale	12,590	8,561	-32.0%	--	--	--
Months Supply of Inventory	2.6	1.7	-34.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

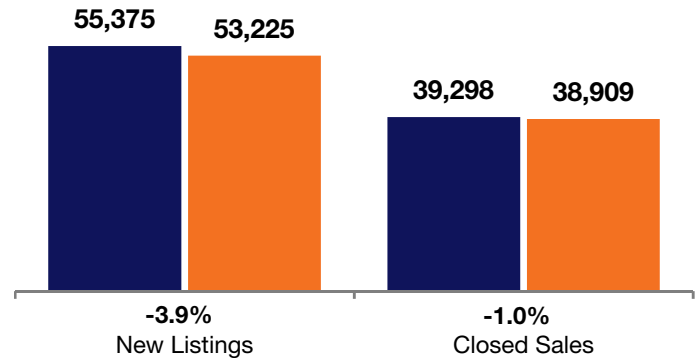
August

■ 2019 ■ 2020



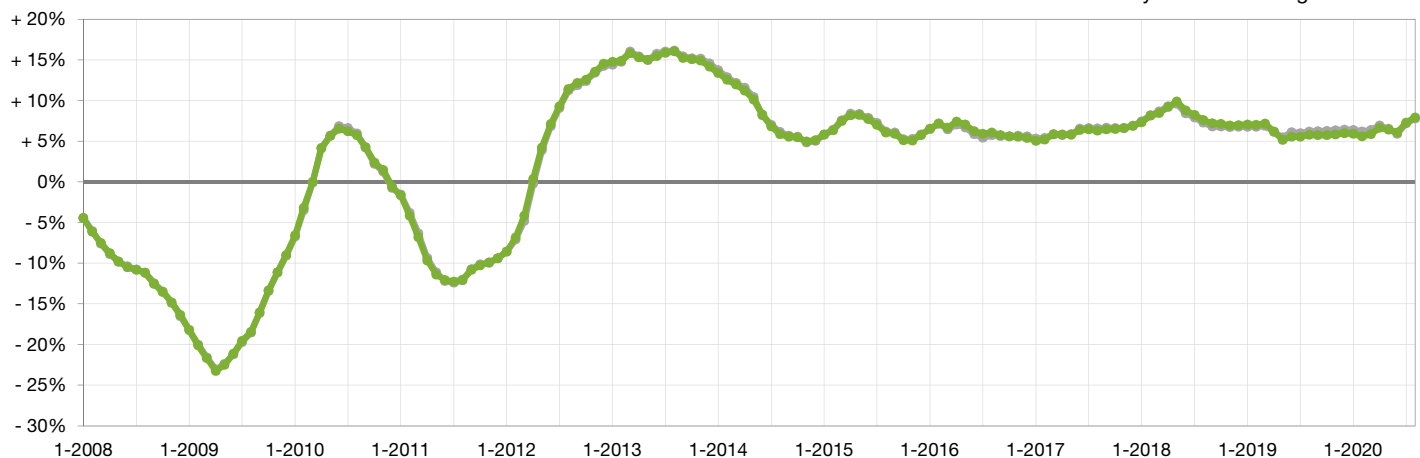
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
13-County Twin Cities Region —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.