

Weekly Market Activity Report



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SAINT PAUL AREA ASSOCIATION OF REALTORS®

A RESEARCH TOOL FROM THE SAINT PAUL AREA ASSOCIATION OF REALTORS®. BROUGHT TO YOU BY THE UNIQUE DATA-SHARING TRADITIONS OF THE REALTOR® COMMUNITY

For Week Ending April 11, 2020

Publish Date: April 20, 2020 • All comparisons are to 2019

This week's initial jobless claims report from the Department of Labor showed another 6.6 million workers filed last week and revised the prior week's claims up by 219,000 to nearly 6.9 million. Millions of additional initial jobless claims are likely to be reported in the next few weeks as the full impact of shelter-in-place policies becomes apparent. Meanwhile, Freddie Mac reported that the average 30-year fixed-rate mortgages rate remained flat at 3.33% this week, down from an average of 4.12% a year ago.

In the Twin Cities region, for the week ending April 11:

- New Listings decreased 30.4% to 1,210
- Pending Sales decreased 21.0% to 1,000
- Inventory decreased 11.3% to 8,928

For the month of March:

- Median Sales Price increased 8.0% to \$297,000
- Days on Market decreased 9.1% to 60
- Percent of Original List Price Received increased 0.6% to 99.2%
- Months Supply of Homes For Sale decreased 10.0% to 1.8

Quick Facts

- 30.4%

- 21.0%

- 11.3%

Change in
New Listings

Change in
Pending Sales

Change in
Inventory

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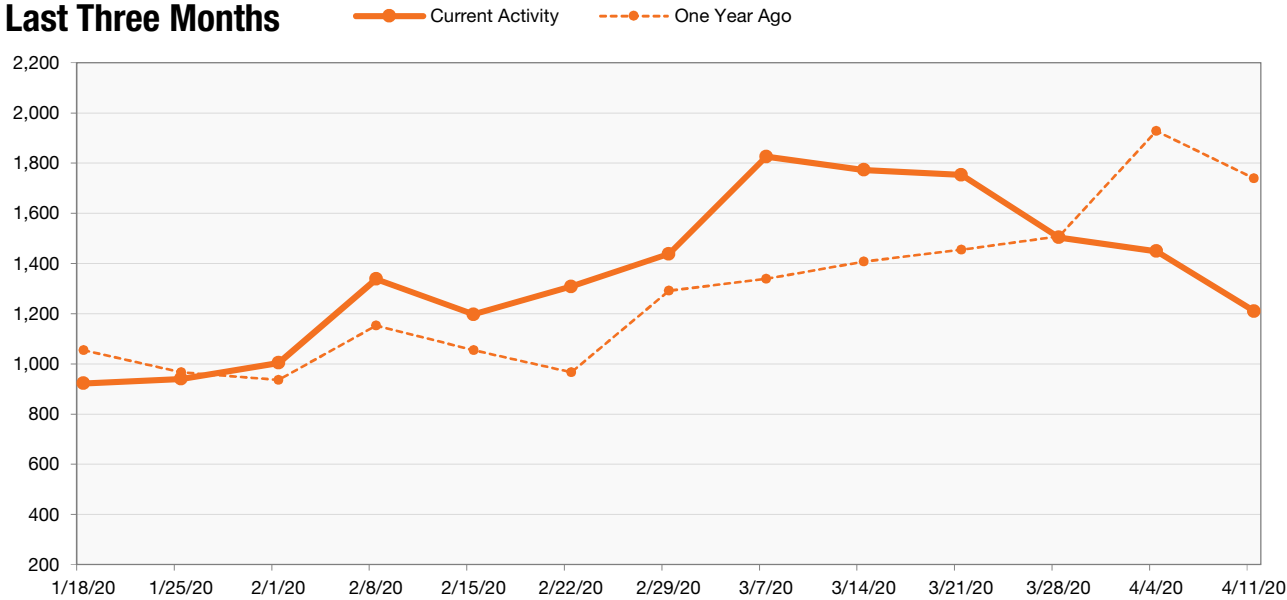


New Listings

A count of the properties that have been newly listed on the market in a given week.

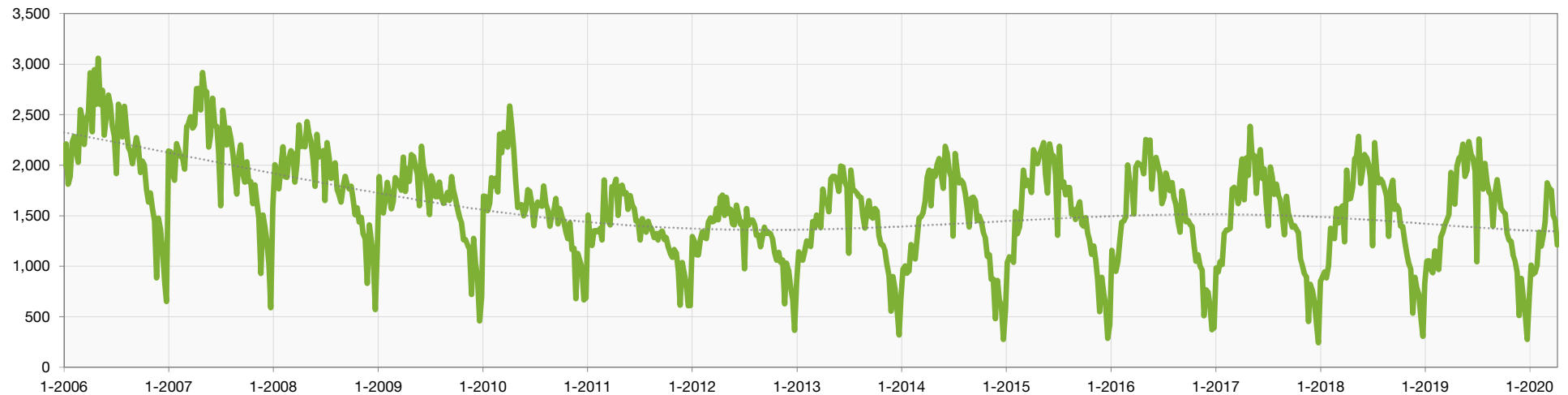


Last Three Months



For the Week Ending	Current Activity	One Year Previous	+ / -
1/18/2020	922	1,055	- 12.6%
1/25/2020	940	966	- 2.7%
2/1/2020	1,004	936	+ 7.3%
2/8/2020	1,338	1,153	+ 16.0%
2/15/2020	1,197	1,055	+ 13.5%
2/22/2020	1,308	967	+ 35.3%
2/29/2020	1,438	1,292	+ 11.3%
3/7/2020	1,826	1,339	+ 36.4%
3/14/2020	1,773	1,408	+ 25.9%
3/21/2020	1,753	1,455	+ 20.5%
3/28/2020	1,504	1,509	- 0.3%
4/4/2020	1,449	1,928	- 24.8%
4/11/2020	1,210	1,739	- 30.4%
3-Month Total	17,662	16,802	+ 5.1%

Historical New Listing Activity

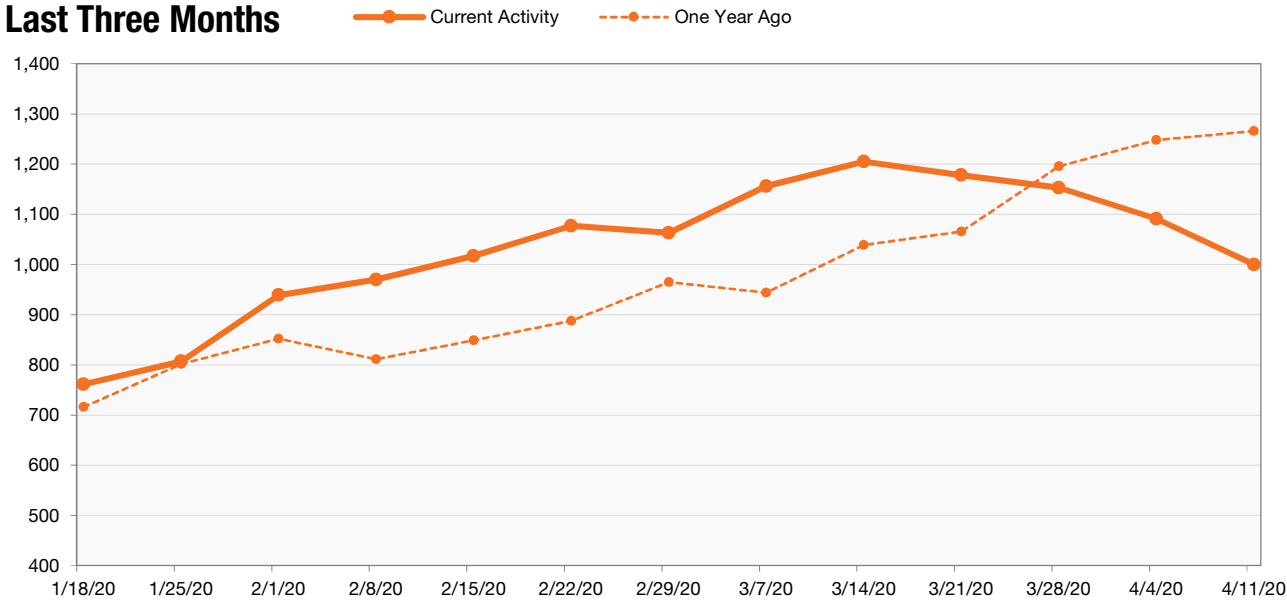


Pending Sales

A count of the properties that have offers accepted on them in a given week.

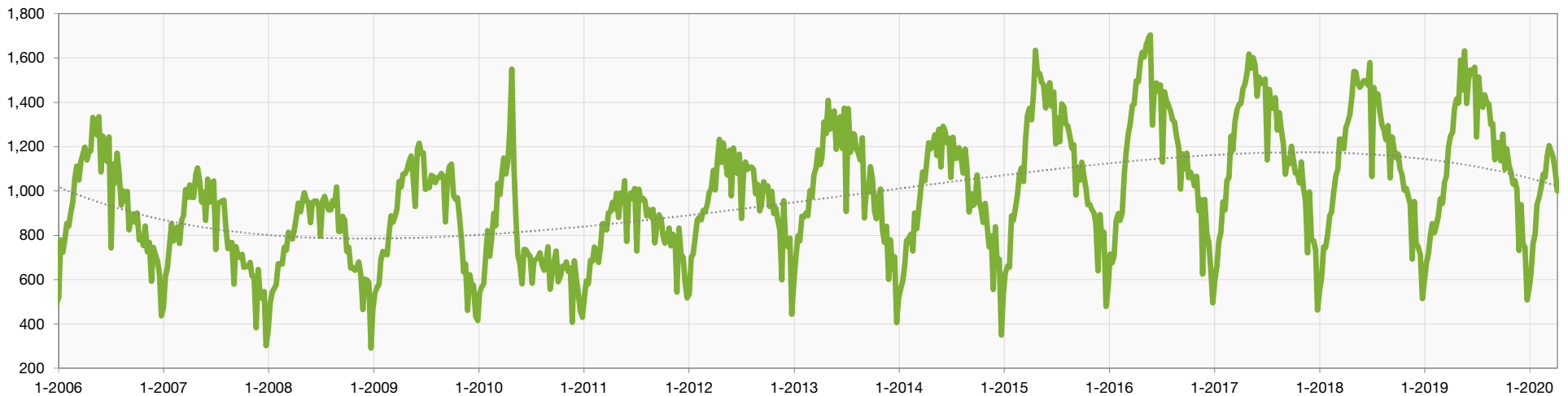


Last Three Months



For the Week Ending	Current Activity	One Year Previous	+ / -
1/18/2020	761	716	+ 6.3%
1/25/2020	807	802	+ 0.6%
2/1/2020	939	852	+ 10.2%
2/8/2020	970	811	+ 19.6%
2/15/2020	1,017	849	+ 19.8%
2/22/2020	1,077	888	+ 21.3%
2/29/2020	1,063	965	+ 10.2%
3/7/2020	1,156	944	+ 22.5%
3/14/2020	1,205	1,039	+ 16.0%
3/21/2020	1,178	1,066	+ 10.5%
3/28/2020	1,153	1,196	- 3.6%
4/4/2020	1,091	1,248	- 12.6%
4/11/2020	1,000	1,266	- 21.0%
3-Month Total	13,417	12,642	+ 6.1%

Historical Pending Sales Activity

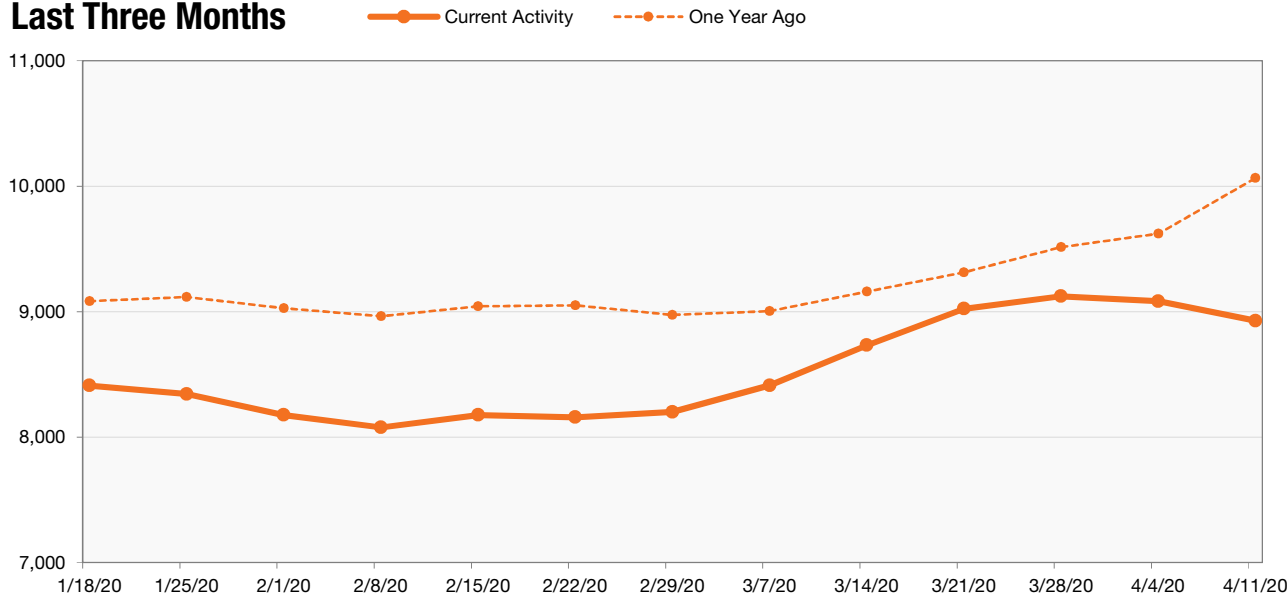


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given week.



Last Three Months



For the Week Ending	Current Activity	One Year Previous	+ / -
1/18/2020	8,411	9,084	- 7.4%
1/25/2020	8,343	9,116	- 8.5%
2/1/2020	8,176	9,029	- 9.4%
2/8/2020	8,078	8,964	- 9.9%
2/15/2020	8,177	9,043	- 9.6%
2/22/2020	8,158	9,050	- 9.9%
2/29/2020	8,201	8,975	- 8.6%
3/7/2020	8,412	9,005	- 6.6%
3/14/2020	8,733	9,161	- 4.7%
3/21/2020	9,023	9,313	- 3.1%
3/28/2020	9,123	9,514	- 4.1%
4/4/2020	9,083	9,623	- 5.6%
4/11/2020	8,928	10,065	- 11.3%
3-Month Avg	8,527	9,226	- 7.6%

Historical Inventory Levels

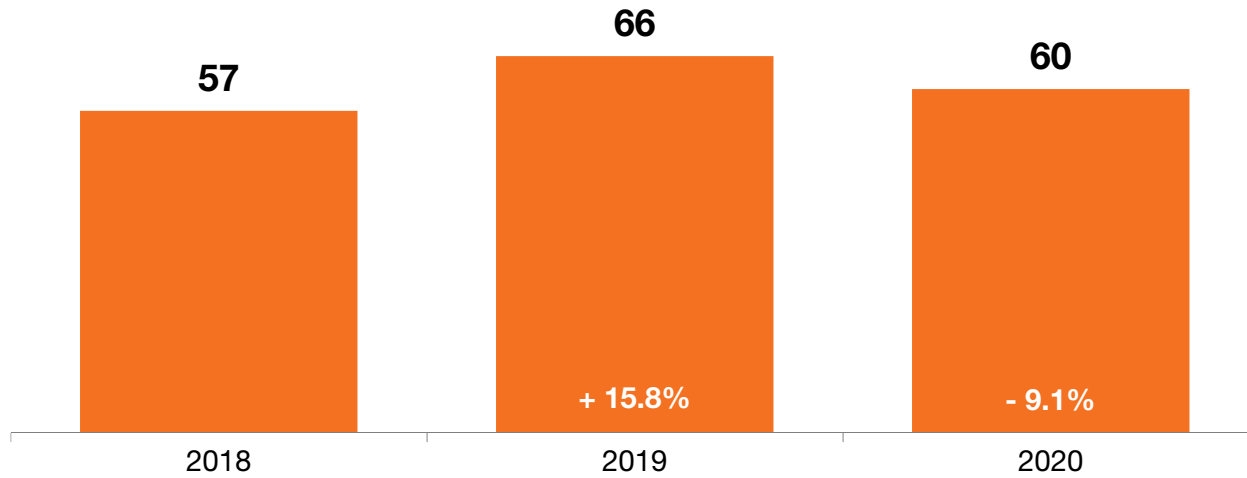


Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.

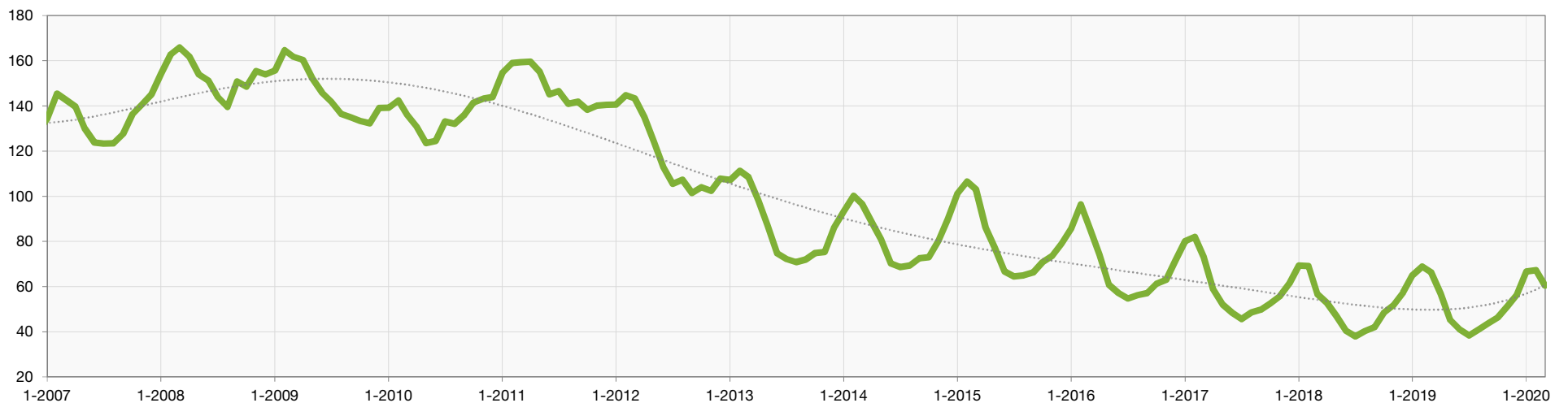


March



Month	Current Activity	One Year Previous	+ / -
April	57	53	+ 7.5%
May	45	47	- 4.3%
June	41	40	+ 2.5%
July	38	38	0.0%
August	41	40	+ 2.5%
September	44	42	+ 4.8%
October	46	48	- 4.2%
November	51	52	- 1.9%
December	56	57	- 1.8%
January	67	65	+ 3.1%
February	67	69	- 2.9%
March	60	66	- 9.1%
12-Month Avg	49	49	0.0%

Historical Days on Market Until Sale

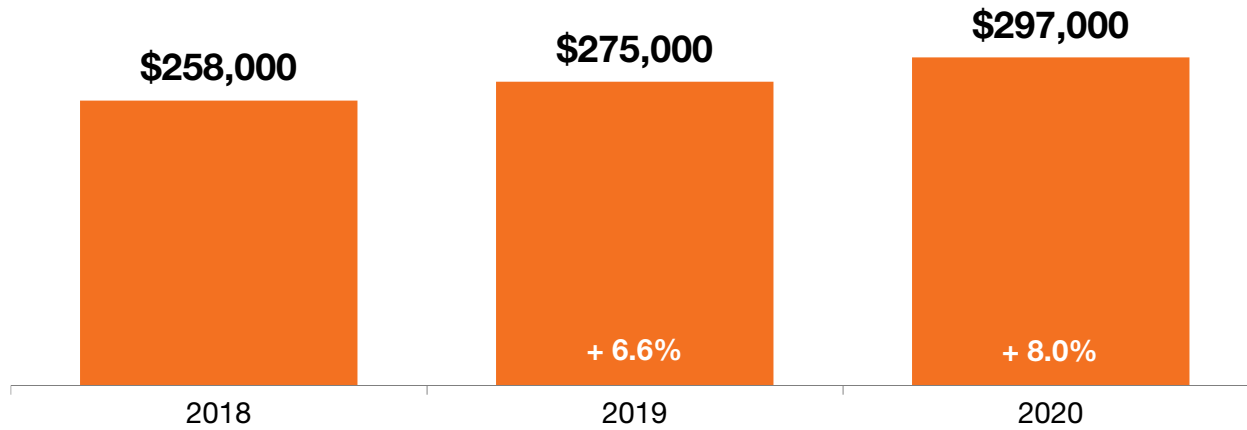


Median Sales Price

Median price point for all closed sales, not accounting for seller concessions, in a given month.

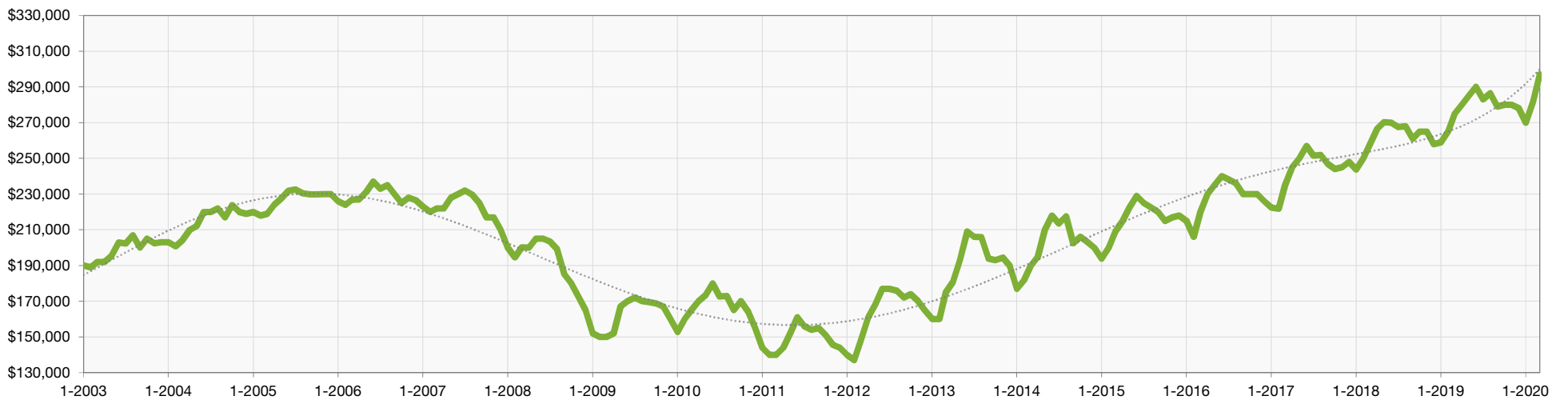


March



Month	Current Activity	One Year Previous	+ / -
April	\$280,000	\$266,500	+ 5.1%
May	\$285,000	\$270,315	+ 5.4%
June	\$290,000	\$270,000	+ 7.4%
July	\$283,000	\$267,500	+ 5.8%
August	\$286,500	\$268,000	+ 6.9%
September	\$279,000	\$261,000	+ 6.9%
October	\$280,000	\$265,000	+ 5.7%
November	\$280,000	\$265,000	+ 5.7%
December	\$278,200	\$257,900	+ 7.9%
January	\$270,000	\$258,950	+ 4.3%
February	\$281,570	\$265,187	+ 6.2%
March	\$297,000	\$275,000	+ 8.0%
12-Month Med	\$283,500	\$267,000	+ 6.2%

Historical Median Sales Price

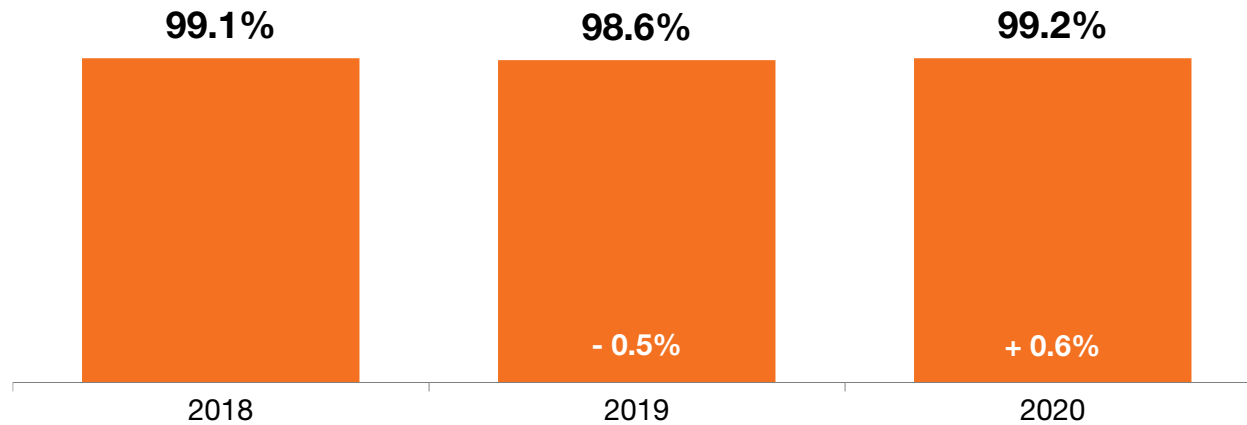


Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

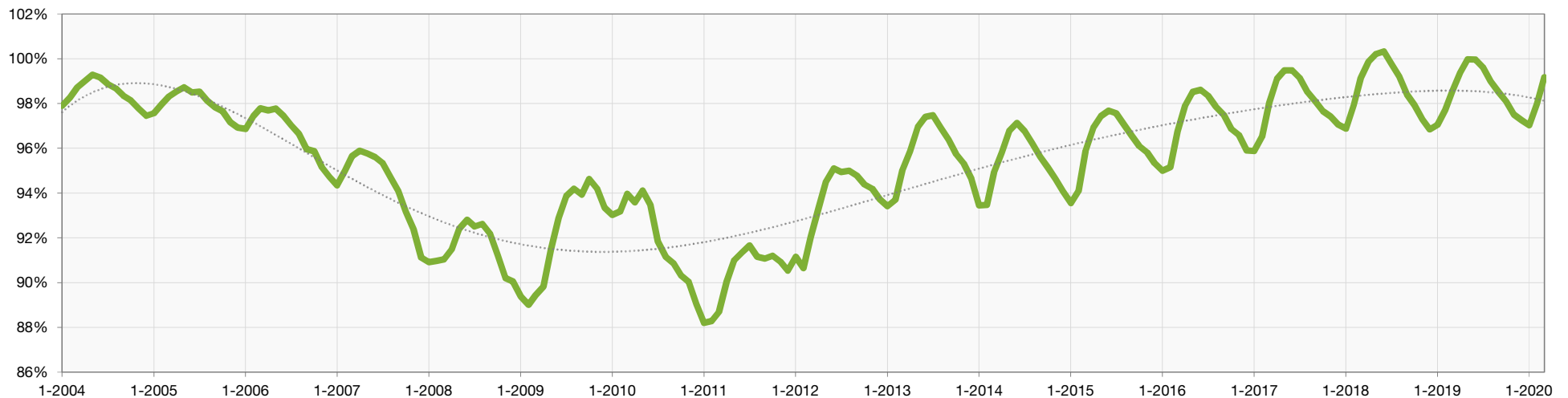


March



Month	Current Activity	One Year Previous	+ / -
April	99.4%	99.9%	- 0.5%
May	100.0%	100.2%	- 0.2%
June	100.0%	100.3%	- 0.3%
July	99.6%	99.8%	- 0.2%
August	99.0%	99.2%	- 0.2%
September	98.5%	98.4%	+ 0.1%
October	98.1%	97.9%	+ 0.2%
November	97.5%	97.3%	+ 0.2%
December	97.3%	96.8%	+ 0.5%
January	97.0%	97.0%	0.0%
February	98.0%	97.7%	+ 0.3%
March	99.2%	98.6%	+ 0.6%
12-Month Avg	98.8%	98.9%	- 0.1%

Historical Percent of Original List Price Received

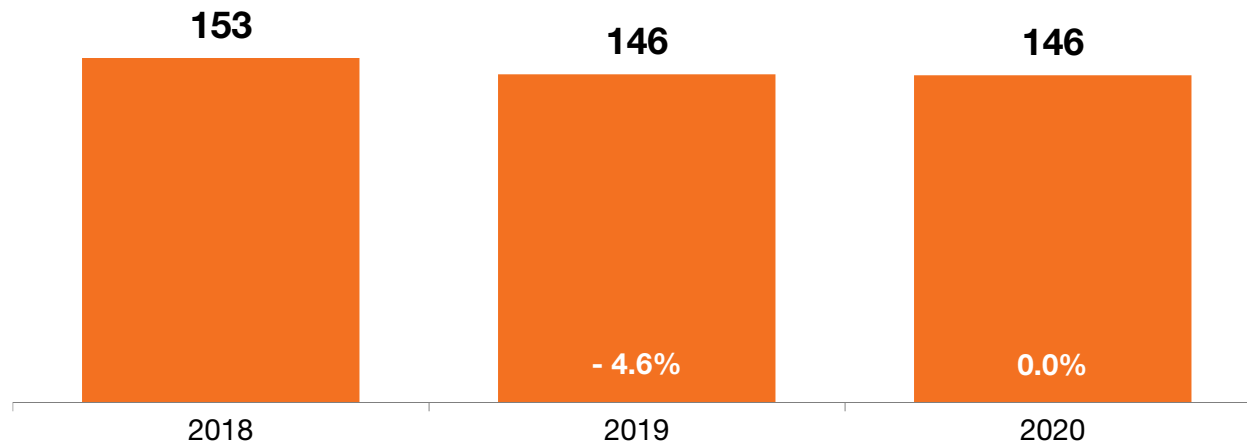


Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. **A higher number means greater affordability.**

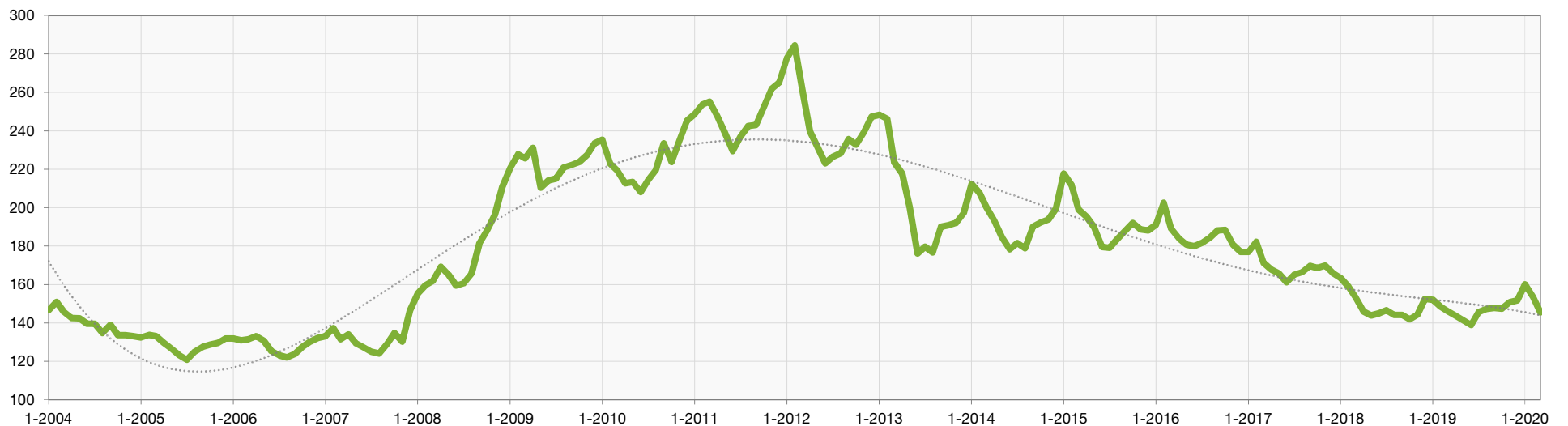


March



Month	Current Activity	One Year Previous	+ / -
April	144	146	- 1.4%
May	141	144	- 2.1%
June	139	145	- 4.1%
July	146	147	- 0.7%
August	147	144	+ 2.1%
September	148	144	+ 2.8%
October	147	142	+ 3.5%
November	151	144	+ 4.9%
December	152	153	- 0.7%
January	160	152	+ 5.3%
February	153	148	+ 3.4%
March	146	146	0.0%
12-Month Avg	148	146	+ 1.4%

Historical Housing Affordability Index

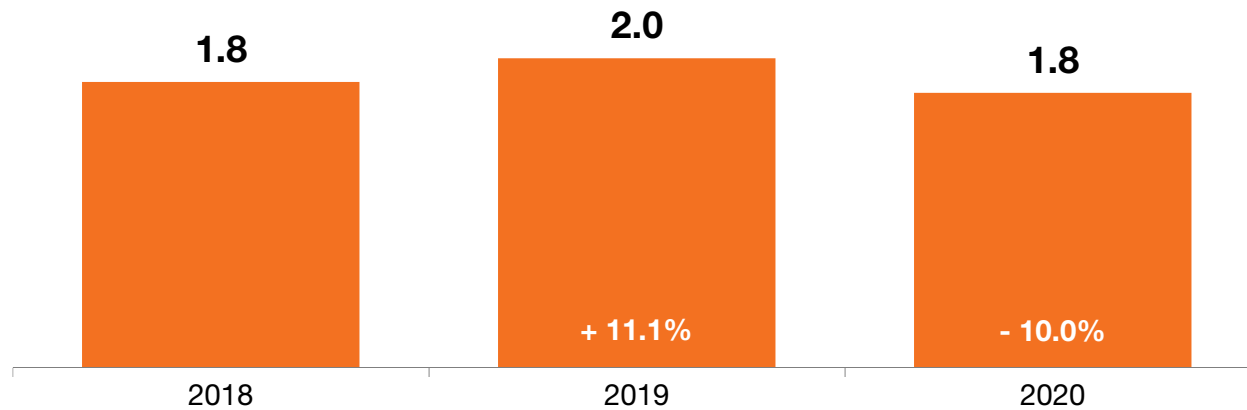


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



March



Month	Current Activity	One Year Previous	+ / -
April	2.2	2.0	+ 10.0%
May	2.5	2.3	+ 8.7%
June	2.7	2.5	+ 8.0%
July	2.6	2.6	0.0%
August	2.7	2.6	+ 3.8%
September	2.7	2.7	0.0%
October	2.5	2.5	0.0%
November	2.2	2.2	0.0%
December	1.6	1.9	- 15.8%
January	1.6	1.8	- 11.1%
February	1.7	1.8	- 5.6%
March	1.8	2.0	- 10.0%
12-Month Avg	2.2	2.2	0.0%

Historical Months Supply of Inventory

