

# Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



## Woodland

--      - 100.0%      - 100.0%

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### December

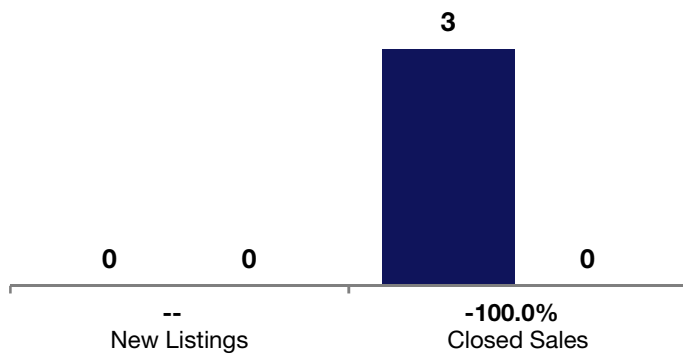
### Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	0	0	--	25	18	-28.0%
Closed Sales	3	0	-100.0%	11	10	-9.1%
Median Sales Price*	\$925,000	\$0	-100.0%	\$1,300,000	\$1,175,000	-9.6%
Average Sales Price*	\$2,336,667	\$0	-100.0%	\$2,224,067	\$1,970,555	-11.4%
Price Per Square Foot*	\$504	\$0	-100.0%	\$375	\$453	+ 21.0%
Percent of Original List Price Received*	83.6%	0.0%	-100.0%	91.1%	92.3%	+ 1.3%
Days on Market Until Sale	154	0	-100.0%	265	148	-44.2%
Inventory of Homes for Sale	6	4	-33.3%	--	--	--
Months Supply of Inventory	4.4	2.8	-36.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

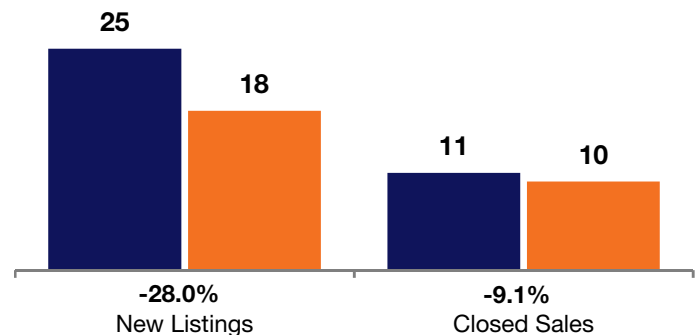
### December

■ 2018 ■ 2019



### Year to Date

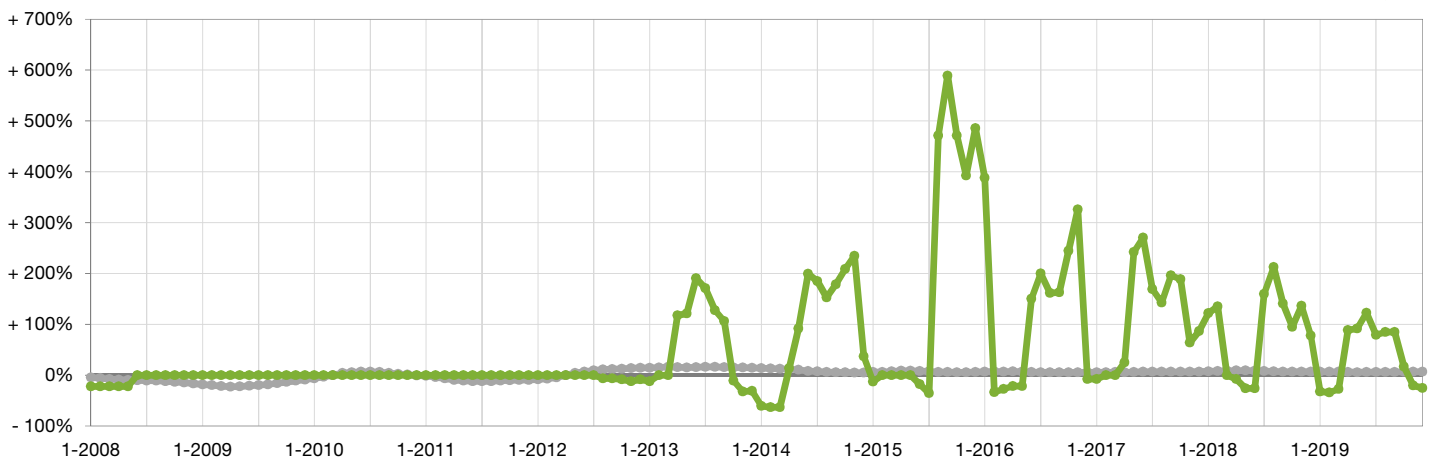
■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Woodland



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.