

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



+ 20.5%

Change in
New Listings

+ 0.9%

Change in
Closed Sales

+ 11.6%

Change in
Median Sales Price

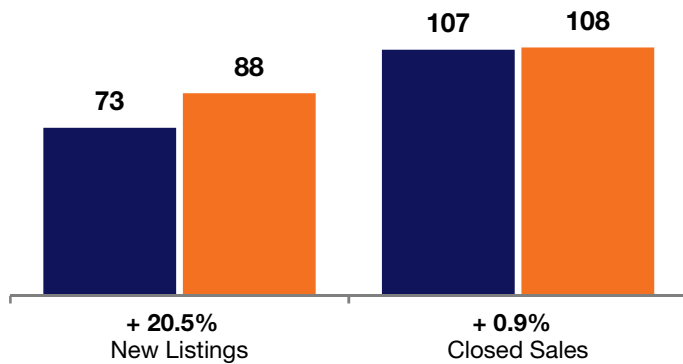
Woodbury

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	73	88	+ 20.5%	2,001	2,094	+ 4.6%
Closed Sales	107	108	+ 0.9%	1,553	1,650	+ 6.2%
Median Sales Price*	\$333,000	\$371,500	+ 11.6%	\$325,000	\$352,500	+ 8.5%
Average Sales Price*	\$341,487	\$389,400	+ 14.0%	\$339,182	\$370,290	+ 9.2%
Price Per Square Foot*	\$150	\$156	+ 4.2%	\$144	\$151	+ 5.4%
Percent of Original List Price Received*	97.2%	98.8%	+ 1.6%	98.7%	98.7%	0.0%
Days on Market Until Sale	54	45	-16.7%	46	48	+ 4.3%
Inventory of Homes for Sale	248	233	-6.0%	--	--	--
Months Supply of Inventory	1.9	1.7	-10.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

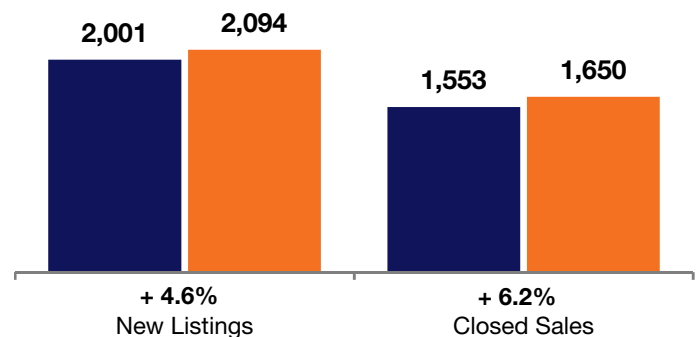
December

■ 2018 ■ 2019



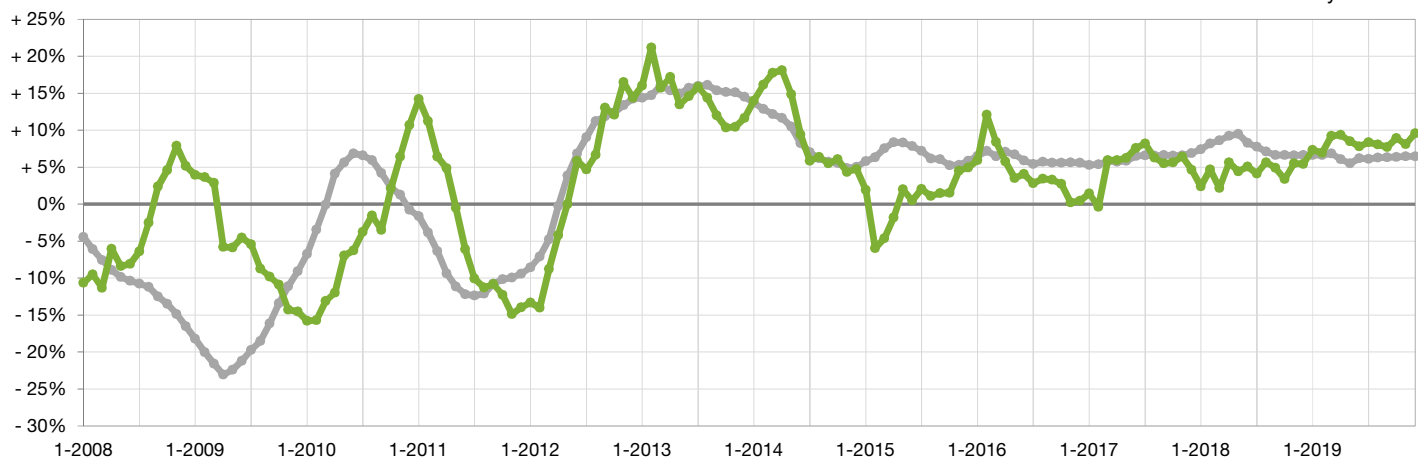
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Woodbury —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.