



West Lakeland Township

- 50.0%

0.0%

+ 61.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	2	1	-50.0%	51	65	+ 27.5%
Closed Sales	3	3	0.0%	33	41	+ 24.2%
Median Sales Price*	\$475,000	\$765,000	+ 61.1%	\$500,000	\$537,500	+ 7.5%
Average Sales Price*	\$417,633	\$751,000	+ 79.8%	\$513,626	\$603,862	+ 17.6%
Price Per Square Foot*	\$166	\$185	+ 11.3%	\$160	\$165	+ 3.4%
Percent of Original List Price Received*	90.0%	97.4%	+ 8.2%	95.4%	97.3%	+ 2.0%
Days on Market Until Sale	99	168	+ 69.7%	110	97	-11.8%
Inventory of Homes for Sale	6	8	+ 33.3%	--	--	--
Months Supply of Inventory	2.1	2.1	0.0%	--	--	--

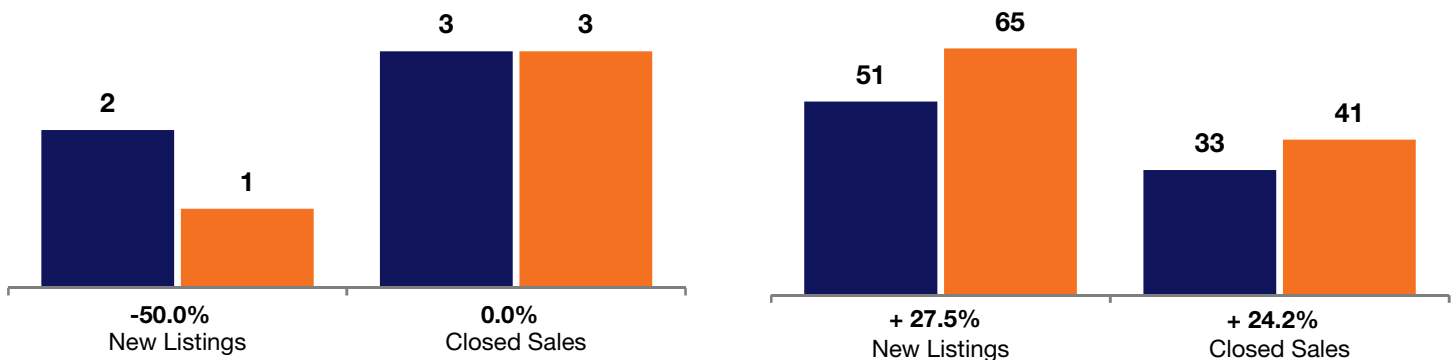
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2018 ■ 2019

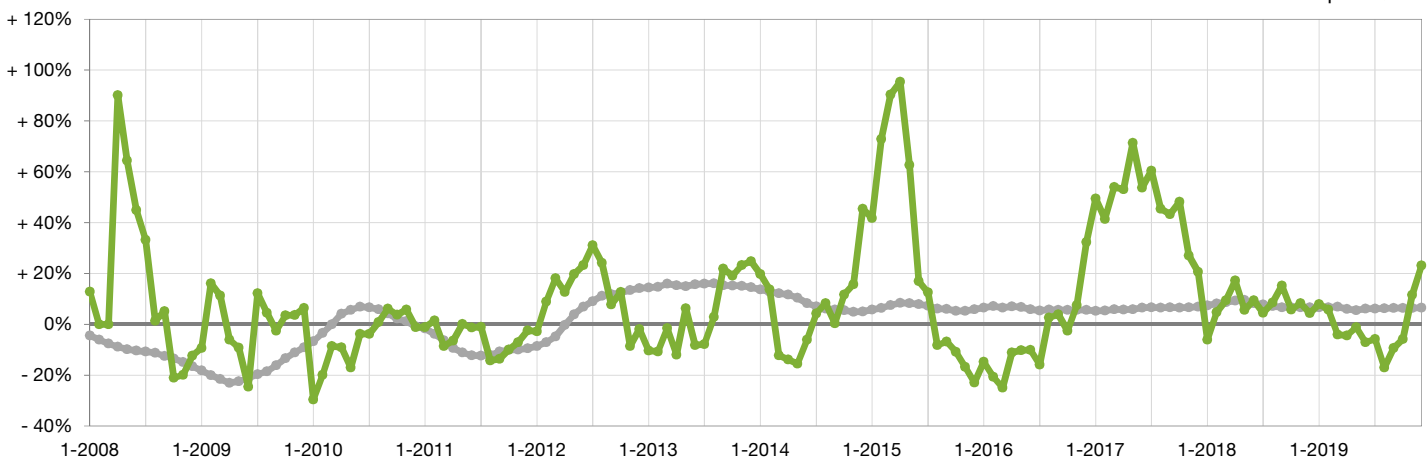
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
West Lakeland Township —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.