

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



West Calhoun

--

0.0%

+ 6.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	0	0	--	47	52	+ 10.6%
Closed Sales	2	2	0.0%	47	36	-23.4%
Median Sales Price*	\$169,250	\$179,500	+ 6.1%	\$190,000	\$190,875	+ 0.5%
Average Sales Price*	\$169,250	\$179,500	+ 6.1%	\$315,044	\$263,821	-16.3%
Price Per Square Foot*	\$216	\$201	-7.3%	\$230	\$232	+ 0.7%
Percent of Original List Price Received*	93.7%	94.4%	+ 0.7%	95.0%	97.4%	+ 2.5%
Days on Market Until Sale	86	83	-3.5%	80	53	-33.8%
Inventory of Homes for Sale	5	1	-80.0%	--	--	--
Months Supply of Inventory	1.4	0.3	-78.6%	--	--	--

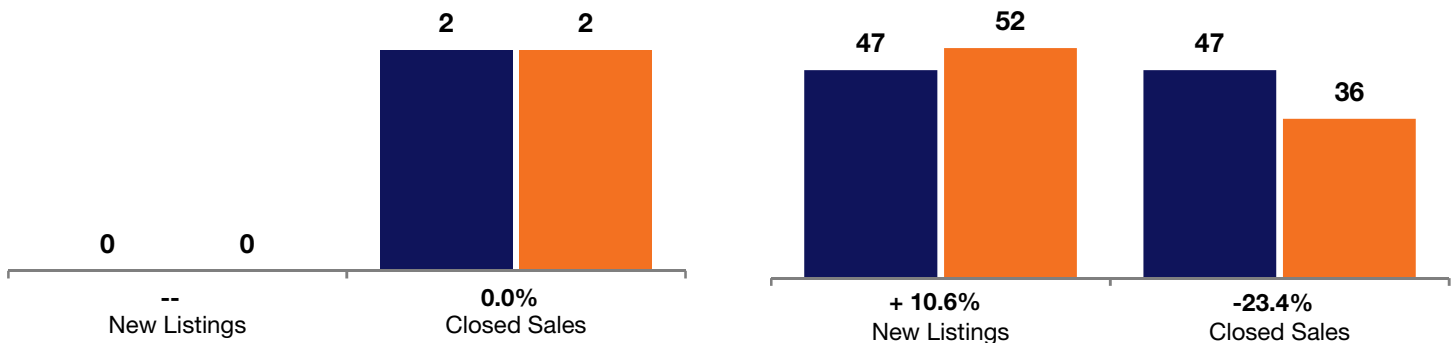
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2018 ■ 2019

Year to Date

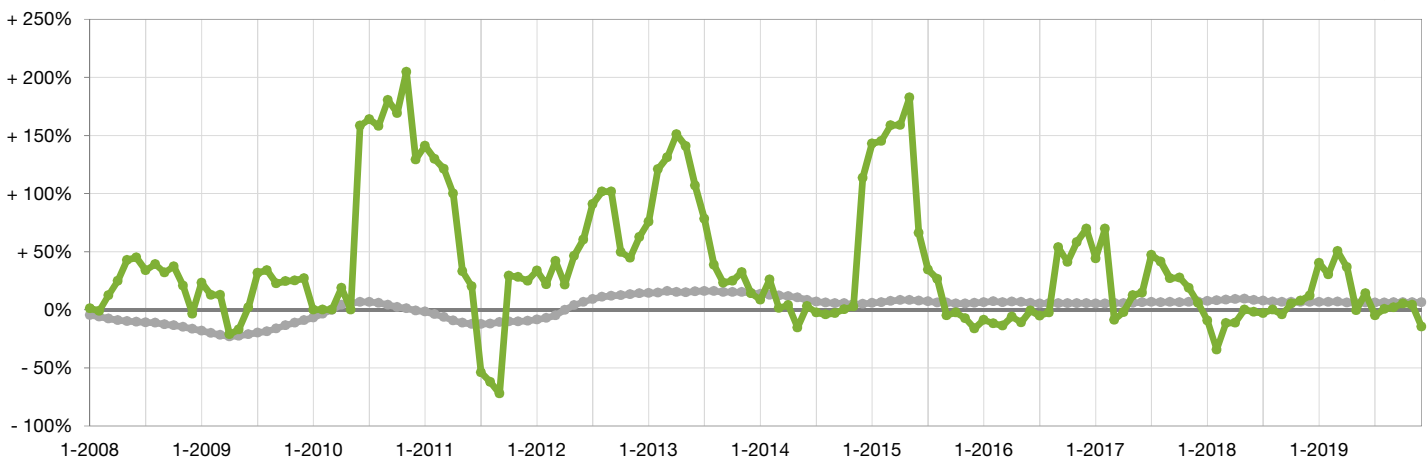
■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

West Calhoun



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.