

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



- 60.0% **+ 116.7%** **+ 0.6%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

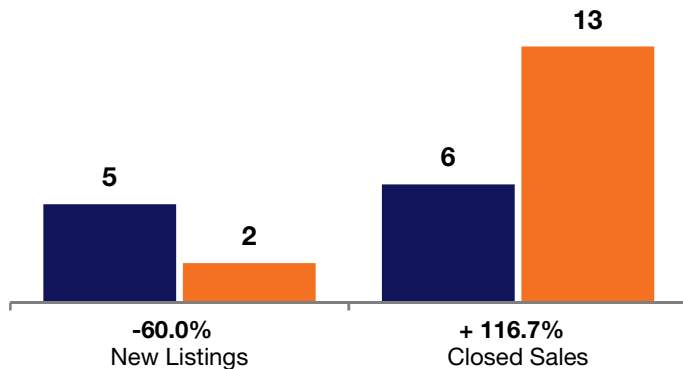
Webber-Camden

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	5	2	-60.0%	124	113	-8.9%
Closed Sales	6	13	+ 116.7%	103	103	0.0%
Median Sales Price*	\$188,750	\$189,950	+ 0.6%	\$165,000	\$172,500	+ 4.5%
Average Sales Price*	\$175,167	\$180,619	+ 3.1%	\$164,337	\$176,190	+ 7.2%
Price Per Square Foot*	\$134	\$142	+ 6.0%	\$127	\$133	+ 4.4%
Percent of Original List Price Received*	99.5%	101.7%	+ 2.2%	101.1%	100.7%	-0.4%
Days on Market Until Sale	36	41	+ 13.9%	31	36	+ 16.1%
Inventory of Homes for Sale	12	5	-58.3%	--	--	--
Months Supply of Inventory	1.5	0.6	-60.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

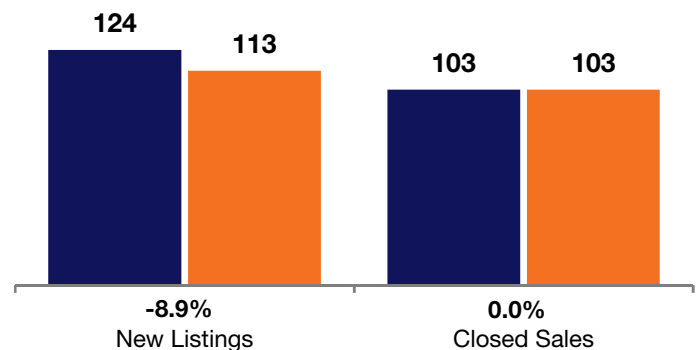
December

■ 2018 ■ 2019



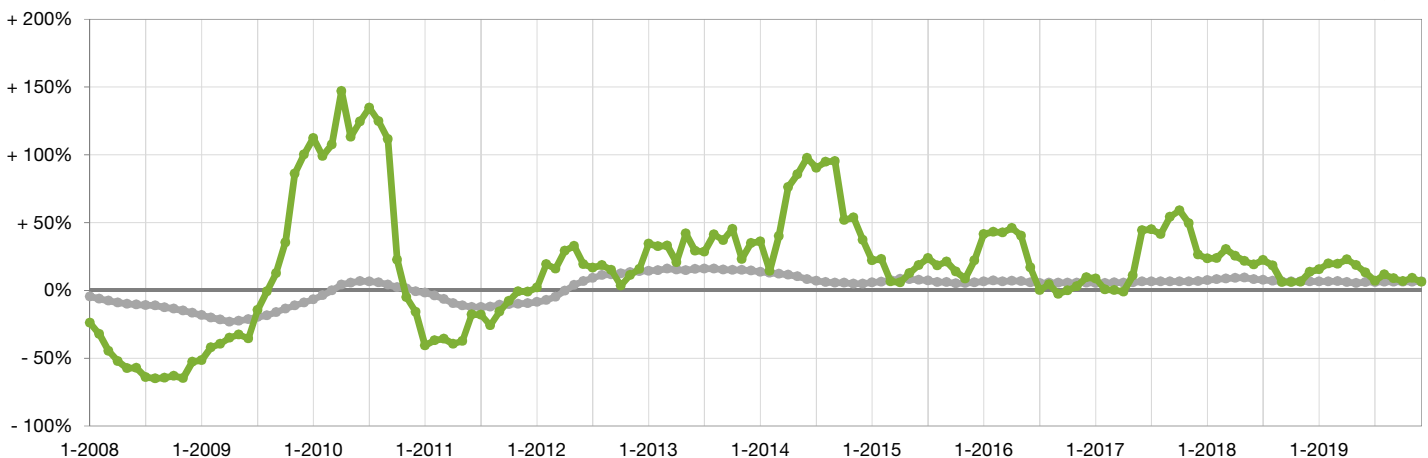
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Webber-Camden —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.