

# Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



**- 100.0%**      **- 50.0%**      **+ 34.3%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

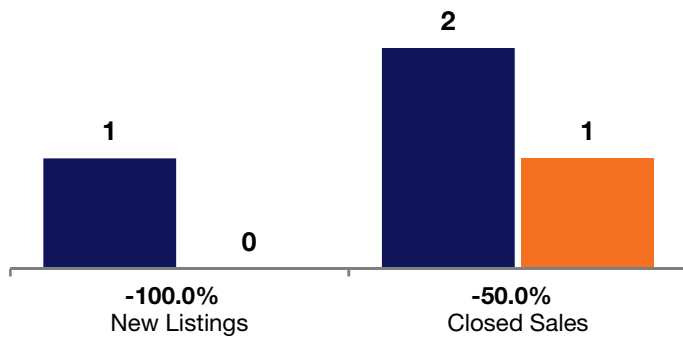
## Ventura Village

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	1	0	-100.0%	22	24	+ 9.1%
Closed Sales	2	1	-50.0%	20	19	-5.0%
Median Sales Price*	\$167,500	<b>\$225,000</b>	+ 34.3%	\$167,500	<b>\$215,000</b>	+ 28.4%
Average Sales Price*	\$167,500	<b>\$225,000</b>	+ 34.3%	\$162,845	<b>\$203,694</b>	+ 25.1%
Price Per Square Foot*	\$166	<b>\$132</b>	-20.5%	\$135	<b>\$137</b>	+ 1.6%
Percent of Original List Price Received*	96.1%	<b>100.0%</b>	+ 4.1%	101.3%	<b>100.9%</b>	-0.4%
Days on Market Until Sale	55	<b>51</b>	-7.3%	47	<b>47</b>	0.0%
Inventory of Homes for Sale	2	<b>1</b>	-50.0%	--	--	--
Months Supply of Inventory	1.0	<b>0.5</b>	-50.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

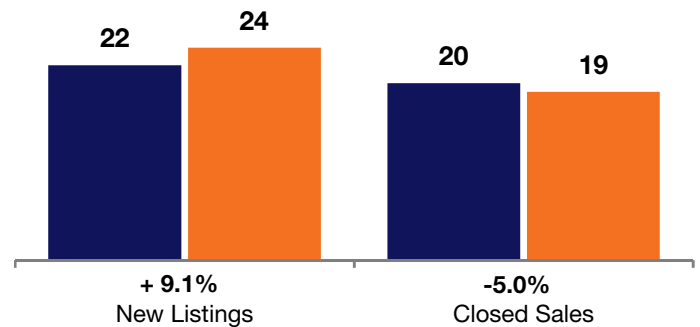
### December

■ 2018 ■ 2019



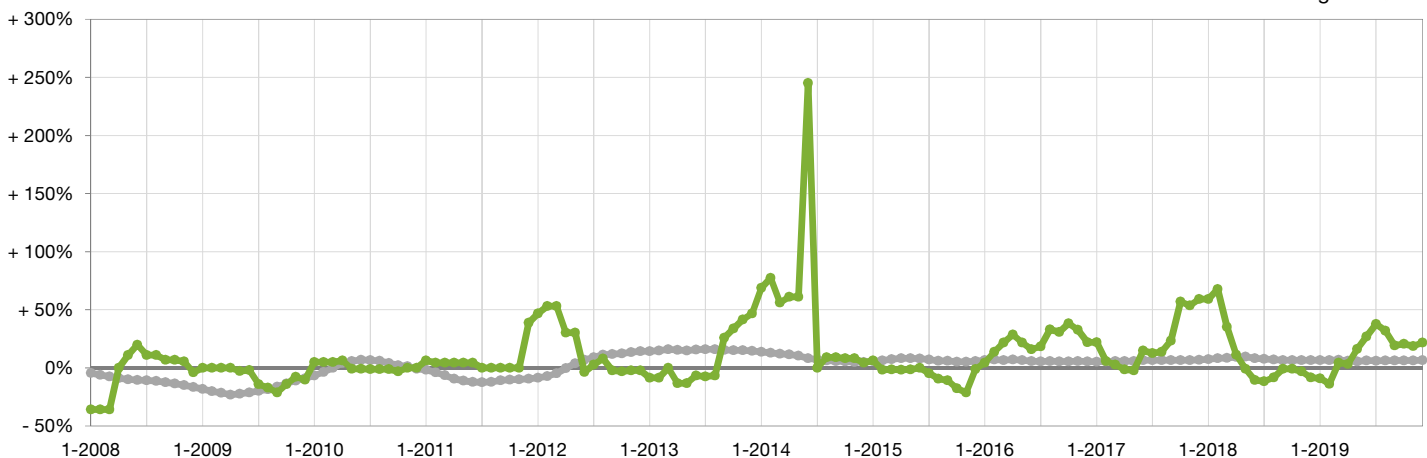
### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
Ventura Village —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.