



**+ 20.0%**

**- 31.6%**

**- 15.7%**

Change in  
New Listings

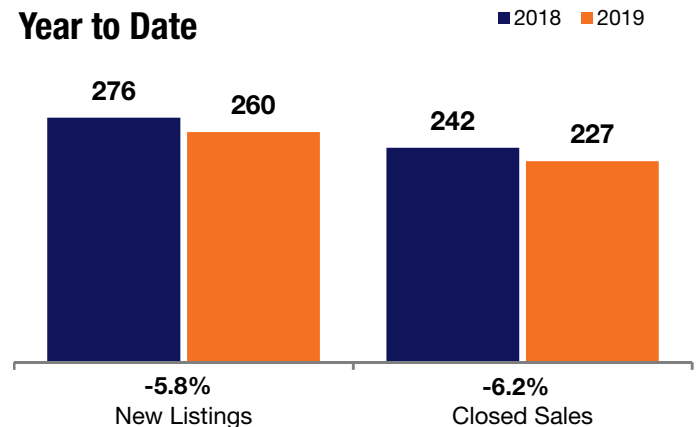
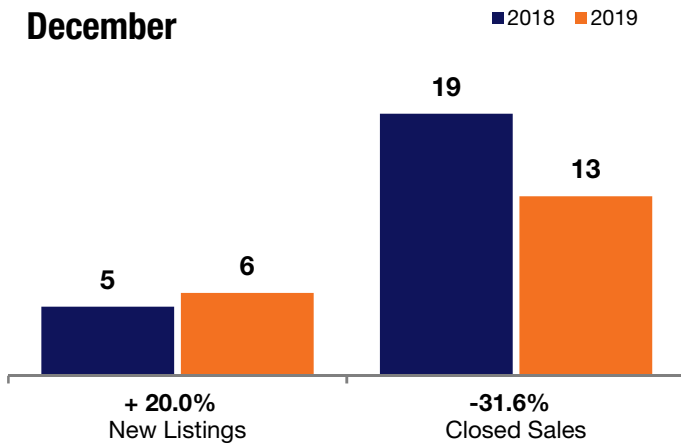
Change in  
Closed Sales

Change in  
Median Sales Price

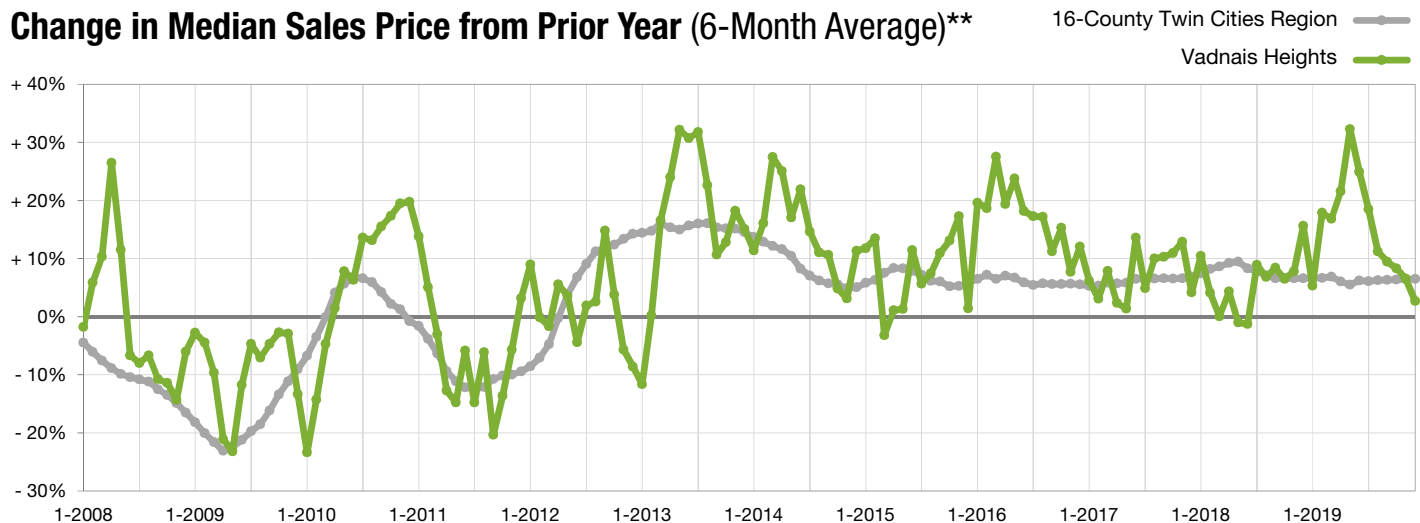
## Vadnais Heights

|  | December  |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2018      | 2019             | + / -   | 2018         | 2019             | + / -   |
| New Listings                             | 5         | 6                | + 20.0% | 276          | 260              | -5.8%   |
| Closed Sales                             | 19        | 13               | -31.6%  | 242          | 227              | -6.2%   |
| Median Sales Price*                      | \$254,375 | <b>\$214,500</b> | -15.7%  | \$247,450    | <b>\$270,125</b> | + 9.2%  |
| Average Sales Price*                     | \$243,833 | <b>\$225,210</b> | -7.6%   | \$252,652    | <b>\$274,121</b> | + 8.5%  |
| Price Per Square Foot*                   | \$138     | <b>\$157</b>     | + 14.5% | \$142        | <b>\$154</b>     | + 8.6%  |
| Percent of Original List Price Received* | 97.3%     | <b>98.0%</b>     | + 0.7%  | 99.7%        | <b>99.8%</b>     | + 0.1%  |
| Days on Market Until Sale                | 46        | <b>55</b>        | + 19.6% | 37           | <b>45</b>        | + 21.6% |
| Inventory of Homes for Sale              | 24        | <b>16</b>        | -33.3%  | --           | --               | --      |
| Months Supply of Inventory               | 1.2       | <b>0.8</b>       | -33.3%  | --           | --               | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.