



16-County Twin Cities Region

+ 3.9%

Change in
New Listings

+ 13.0%

Change in
Closed Sales

+ 8.2%

Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	2,423	2,517	+ 3.9%	76,156	76,345	+ 0.2%
Closed Sales	3,756	4,245	+ 13.0%	59,377	59,843	+ 0.8%
Median Sales Price*	\$257,900	\$279,000	+ 8.2%	\$265,000	\$280,000	+ 5.7%
Average Sales Price*	\$313,494	\$328,333	+ 4.7%	\$311,741	\$327,489	+ 5.1%
Price Per Square Foot*	\$155	\$160	+ 3.7%	\$153	\$160	+ 4.6%
Percent of Original List Price Received*	96.8%	97.3%	+ 0.5%	98.9%	98.8%	-0.1%
Days on Market Until Sale	57	56	-1.8%	48	49	+ 2.1%
Inventory of Homes for Sale	9,248	7,431	-19.6%	--	--	--
Months Supply of Inventory	1.9	1.5	-21.1%	--	--	--

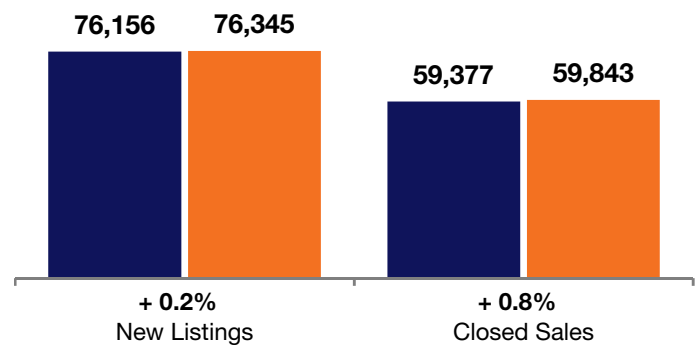
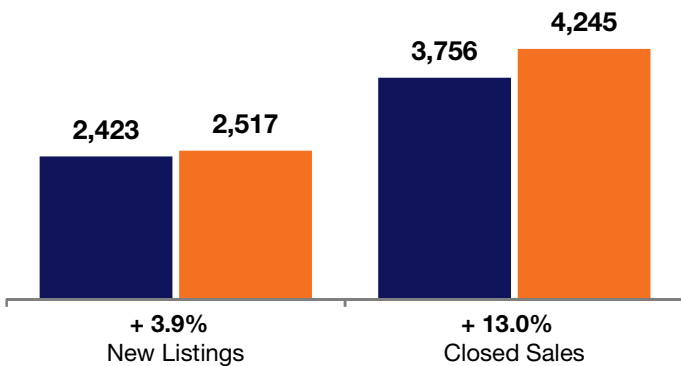
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2018 ■ 2019

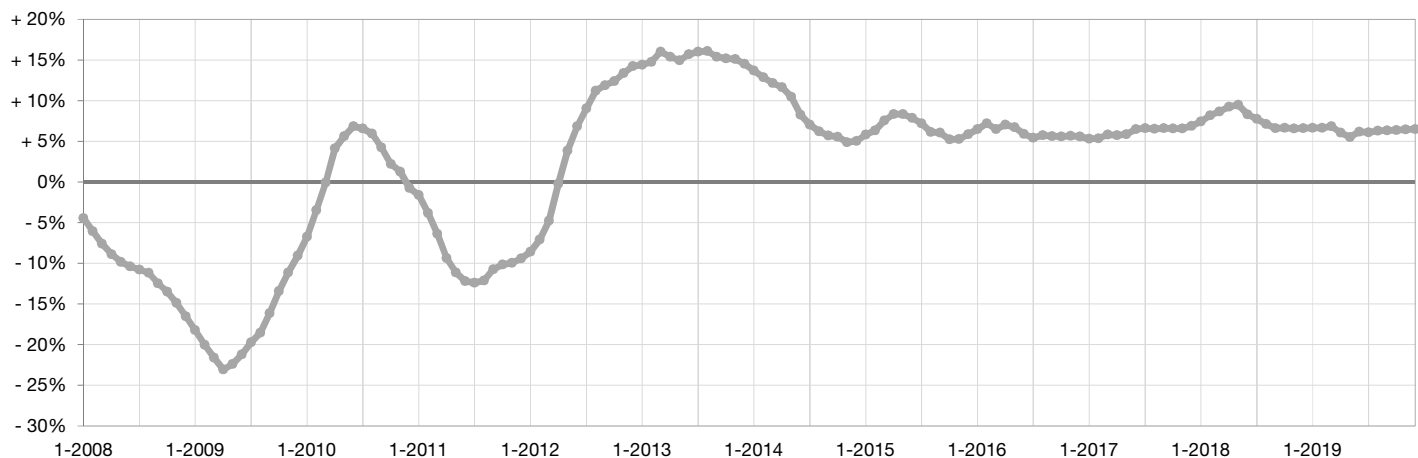
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

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** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.