



# Saint Paul – Summit-University

**- 14.3%**

Change in  
New Listings

**- 15.8%**

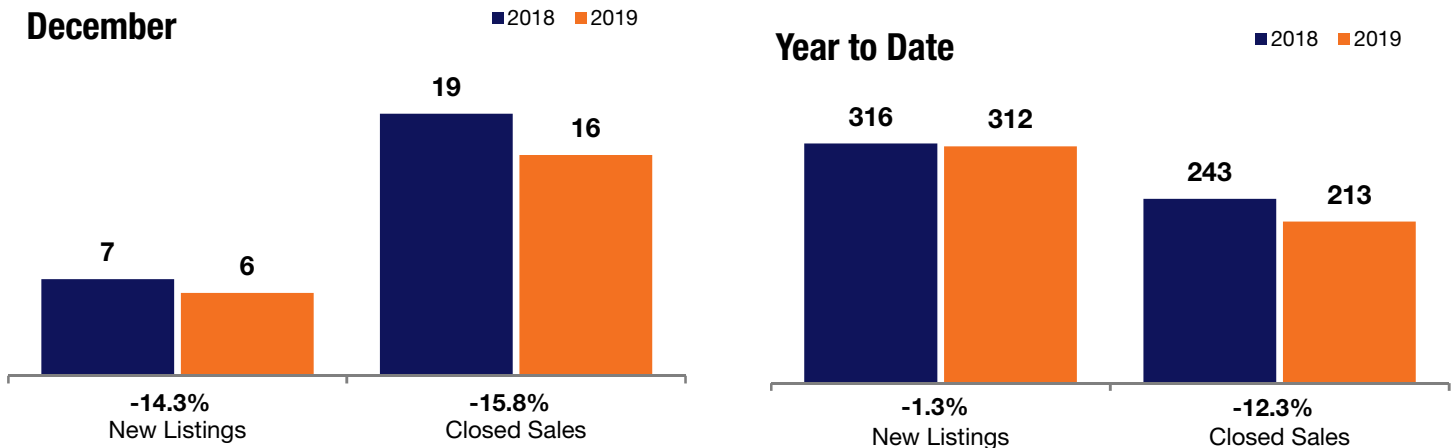
Change in  
Closed Sales

**- 19.7%**

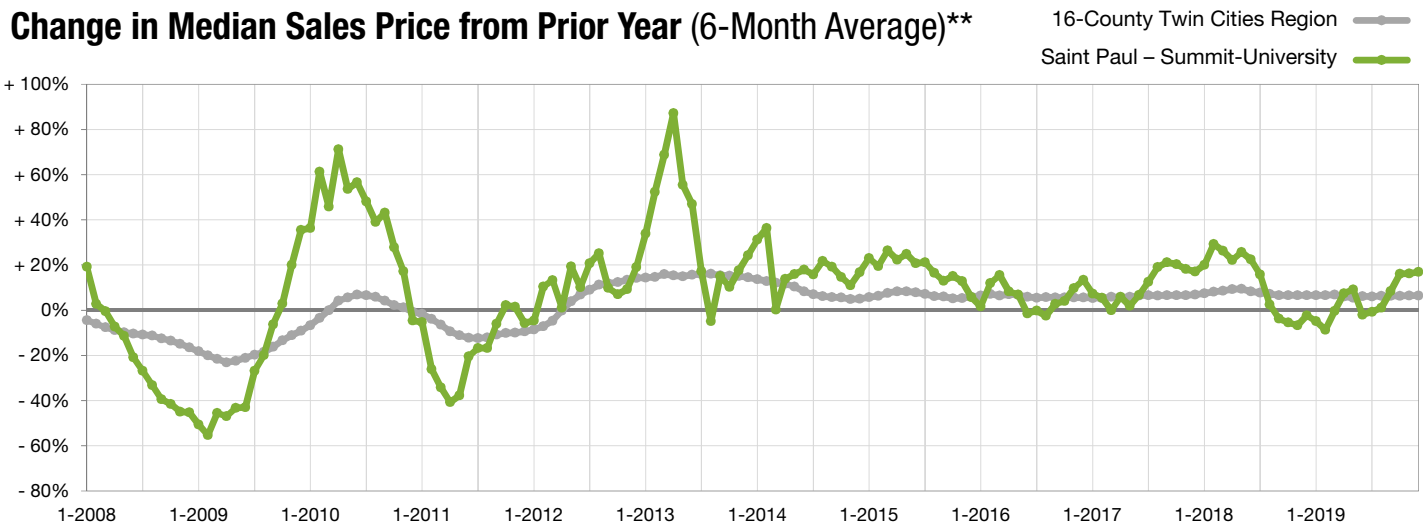
Change in  
Median Sales Price

|  | December  |                  |         | Year to Date |                  |        |
|--|-----------|------------------|---------|--------------|------------------|--------|
|  | 2018      | 2019             | + / -   | 2018         | 2019             | + / -  |
| New Listings                             | 7         | 6                | -14.3%  | 316          | 312              | -1.3%  |
| Closed Sales                             | 19        | 16               | -15.8%  | 243          | 213              | -12.3% |
| Median Sales Price*                      | \$282,000 | <b>\$226,500</b> | -19.7%  | \$244,250    | <b>\$251,000</b> | + 2.8% |
| Average Sales Price*                     | \$284,068 | <b>\$274,469</b> | -3.4%   | \$301,960    | <b>\$304,329</b> | + 0.8% |
| Price Per Square Foot*                   | \$180     | <b>\$164</b>     | -8.8%   | \$182        | <b>\$184</b>     | + 1.2% |
| Percent of Original List Price Received* | 96.0%     | <b>95.8%</b>     | -0.2%   | 97.8%        | <b>97.7%</b>     | -0.1%  |
| Days on Market Until Sale                | 51        | <b>67</b>        | + 31.4% | 57           | <b>59</b>        | + 3.5% |
| Inventory of Homes for Sale              | 43        | <b>39</b>        | -9.3%   | --           | --               | --     |
| Months Supply of Inventory               | 2.2       | <b>2.2</b>       | 0.0%    | --           | --               | --     |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.