



Saint Paul – Payne-Phalen

+ 87.5%

Change in
New Listings

- 6.1%

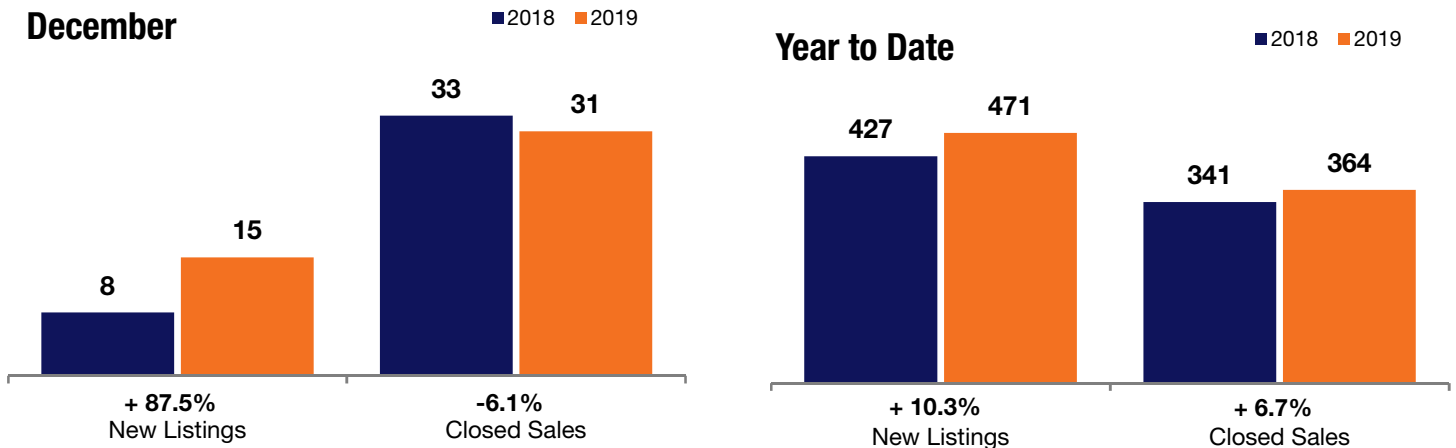
Change in
Closed Sales

+ 10.0%

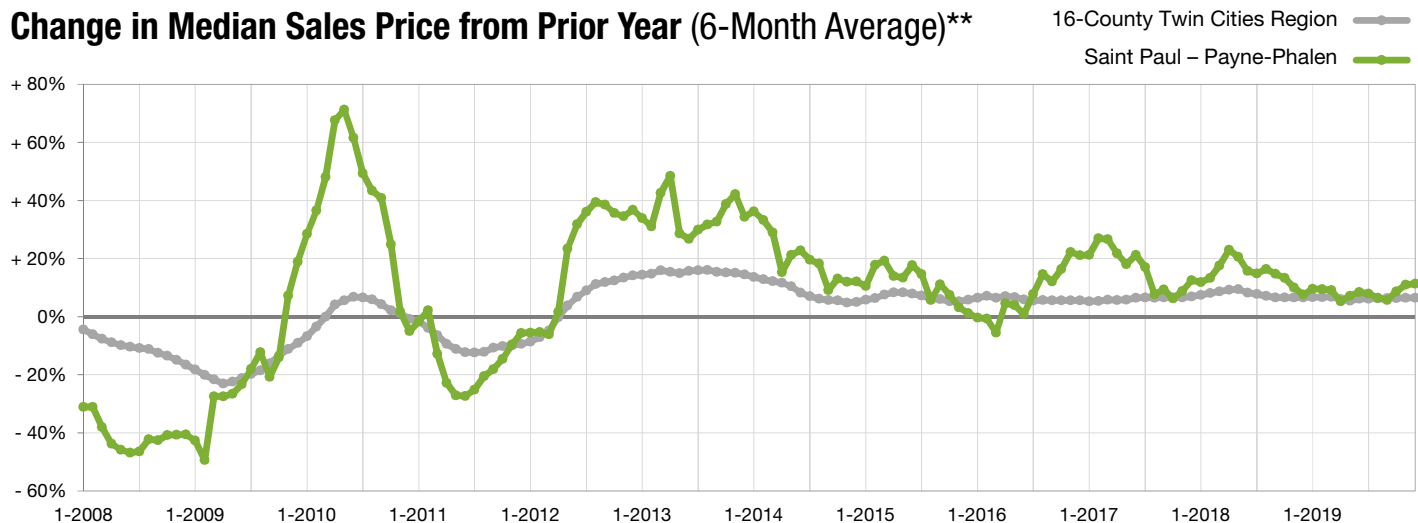
Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	8	15	+ 87.5%	427	471	+ 10.3%
Closed Sales	33	31	-6.1%	341	364	+ 6.7%
Median Sales Price*	\$171,750	\$189,000	+ 10.0%	\$179,900	\$201,000	+ 11.7%
Average Sales Price*	\$174,650	\$186,823	+ 7.0%	\$181,619	\$199,609	+ 9.9%
Price Per Square Foot*	\$116	\$127	+ 9.4%	\$125	\$135	+ 8.6%
Percent of Original List Price Received*	95.1%	96.0%	+ 0.9%	99.7%	100.9%	+ 1.2%
Days on Market Until Sale	59	46	-22.0%	37	35	-5.4%
Inventory of Homes for Sale	44	46	+ 4.5%	--	--	--
Months Supply of Inventory	1.6	1.5	-6.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.