



Saint Paul – Highland Park

0.0%

+ 21.4%

+ 3.2%

Change in
New Listings

Change in
Closed Sales

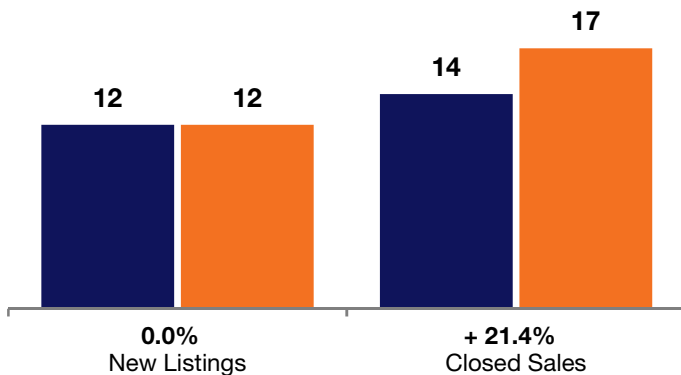
Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	12	12	0.0%	430	417	-3.0%
Closed Sales	14	17	+ 21.4%	323	318	-1.5%
Median Sales Price*	\$327,585	\$338,000	+ 3.2%	\$325,000	\$334,450	+ 2.9%
Average Sales Price*	\$389,609	\$380,800	-2.3%	\$365,982	\$369,022	+ 0.8%
Price Per Square Foot*	\$195	\$202	+ 3.6%	\$196	\$202	+ 2.8%
Percent of Original List Price Received*	93.5%	96.4%	+ 3.1%	98.7%	98.8%	+ 0.1%
Days on Market Until Sale	96	49	-49.0%	47	40	-14.9%
Inventory of Homes for Sale	43	35	-18.6%	--	--	--
Months Supply of Inventory	1.6	1.3	-18.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

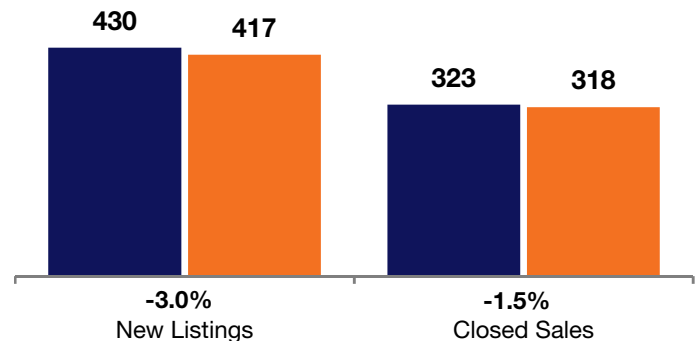
December

■ 2018 ■ 2019



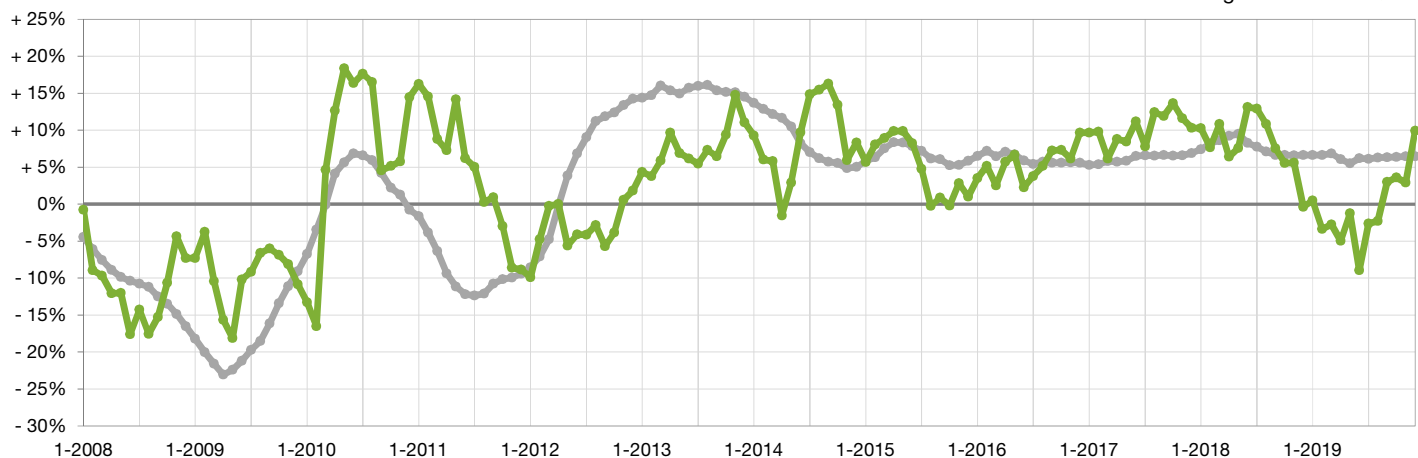
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Saint Paul – Highland Park —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.