



Saint Paul – Greater East Side

+ 5.6%

Change in
New Listings

- 9.4%

Change in
Closed Sales

+ 3.8%

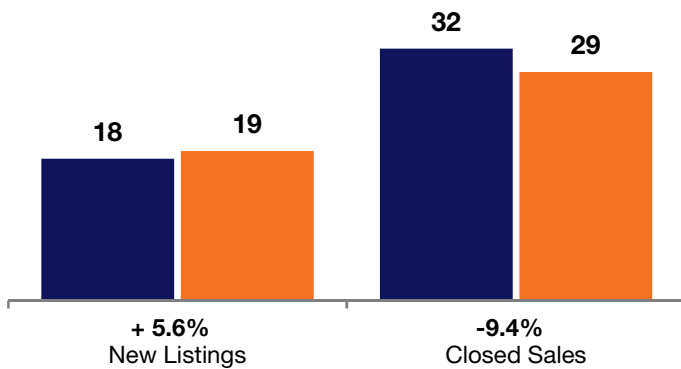
Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	18	19	+ 5.6%	503	441	-12.3%
Closed Sales	32	29	-9.4%	432	375	-13.2%
Median Sales Price*	\$186,700	\$193,750	+ 3.8%	\$185,100	\$199,500	+ 7.8%
Average Sales Price*	\$188,090	\$192,889	+ 2.6%	\$184,090	\$195,940	+ 6.4%
Price Per Square Foot*	\$130	\$137	+ 5.2%	\$137	\$142	+ 4.0%
Percent of Original List Price Received*	98.0%	96.4%	-1.6%	100.5%	99.7%	-0.8%
Days on Market Until Sale	48	33	-31.3%	34	33	-2.9%
Inventory of Homes for Sale	37	39	+ 5.4%	--	--	--
Months Supply of Inventory	1.0	1.3	+ 30.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

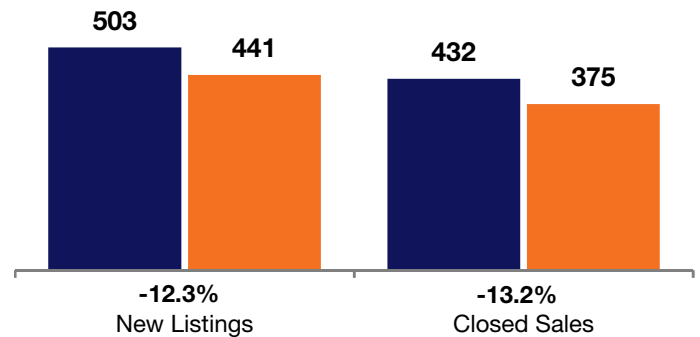
December

■ 2018 ■ 2019



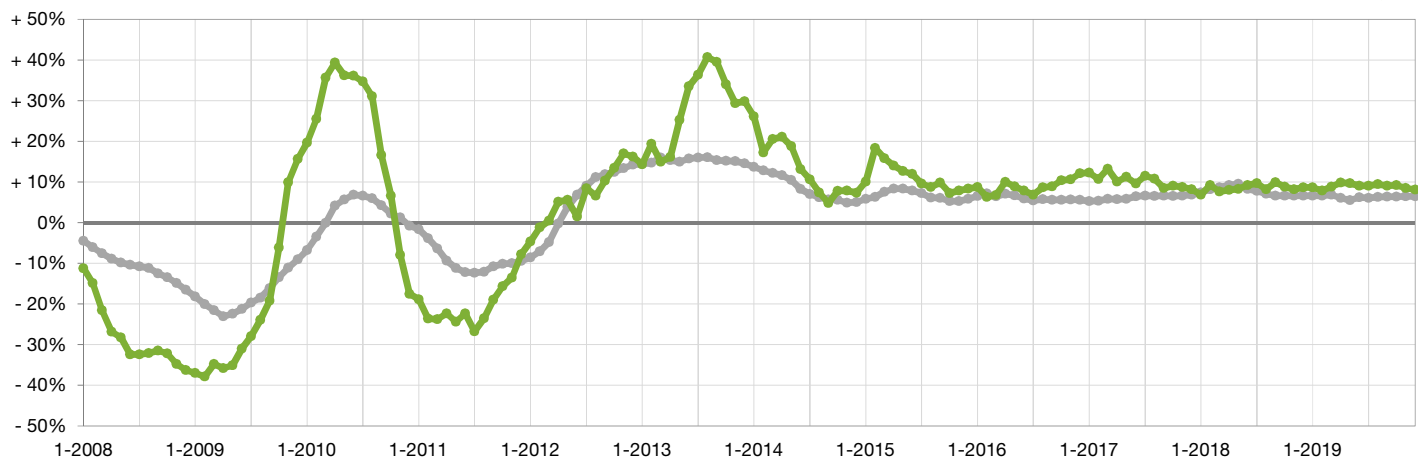
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Saint Paul – Greater East Side —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.