



Saint Paul – Battle Creek - Highwood

- 30.8%

Change in
New Listings

- 20.0%

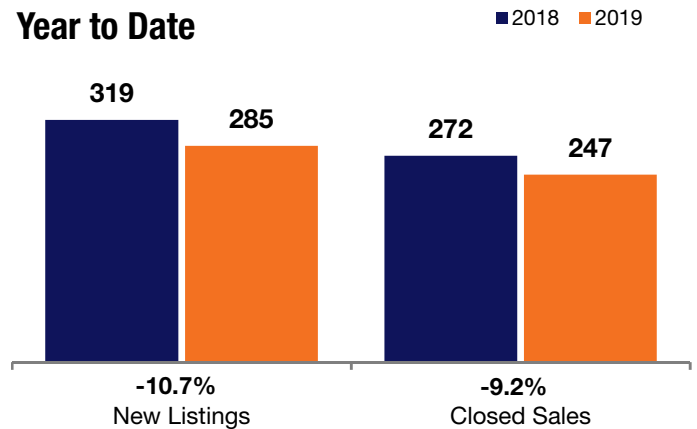
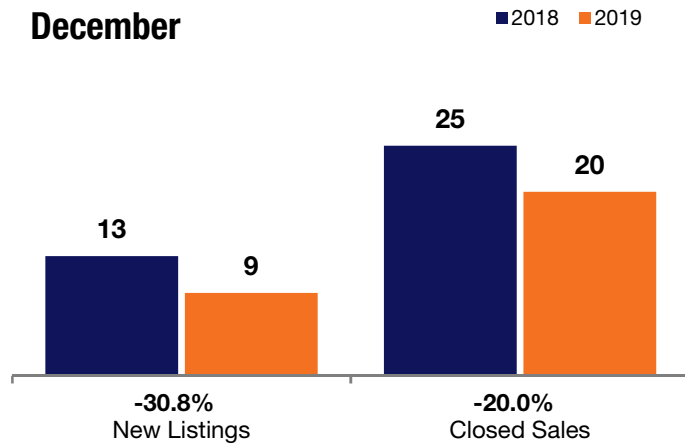
Change in
Closed Sales

+ 26.0%

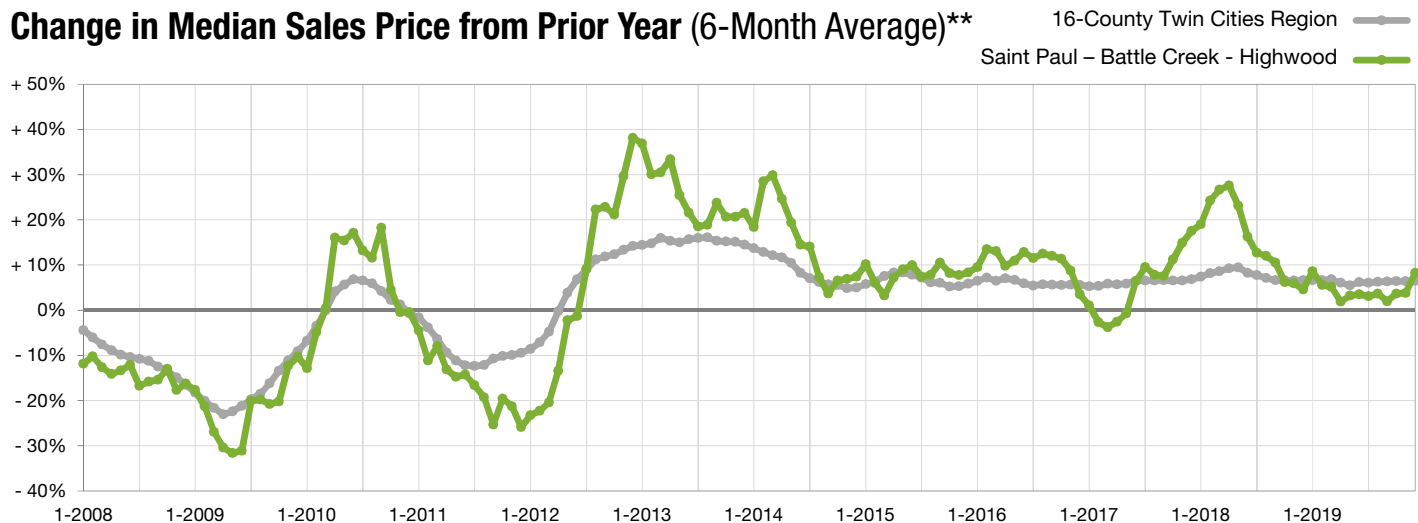
Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	13	9	-30.8%	319	285	-10.7%
Closed Sales	25	20	-20.0%	272	247	-9.2%
Median Sales Price*	\$198,000	\$249,500	+ 26.0%	\$209,500	\$219,900	+ 5.0%
Average Sales Price*	\$207,190	\$247,140	+ 19.3%	\$210,512	\$222,951	+ 5.9%
Price Per Square Foot*	\$130	\$129	-0.5%	\$131	\$138	+ 5.4%
Percent of Original List Price Received*	98.1%	97.5%	-0.6%	99.8%	100.1%	+ 0.3%
Days on Market Until Sale	36	34	-5.6%	36	32	-11.1%
Inventory of Homes for Sale	24	15	-37.5%	--	--	--
Months Supply of Inventory	1.1	0.7	-36.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.