

# Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



**- 17.4%**

**+ 33.7%**

**+ 23.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## St. Croix County

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	69	57	-17.4%	2,004	2,061	+ 2.8%
Closed Sales	92	123	+ 33.7%	1,491	1,575	+ 5.6%
Median Sales Price*	\$235,000	<b>\$289,000</b>	+ 23.0%	\$250,000	<b>\$269,900</b>	+ 8.0%
Average Sales Price*	\$268,092	<b>\$328,663</b>	+ 22.6%	\$280,033	<b>\$299,211</b>	+ 6.8%
Price Per Square Foot*	\$144	<b>\$148</b>	+ 2.6%	\$136	<b>\$144</b>	+ 6.6%
Percent of Original List Price Received*	98.0%	<b>96.2%</b>	-1.8%	98.4%	<b>98.0%</b>	-0.4%
Days on Market Until Sale	75	81	+ 8.0%	81	86	+ 6.2%
Inventory of Homes for Sale	414	413	-0.2%	--	--	--
Months Supply of Inventory	3.3	3.2	-3.0%	--	--	--

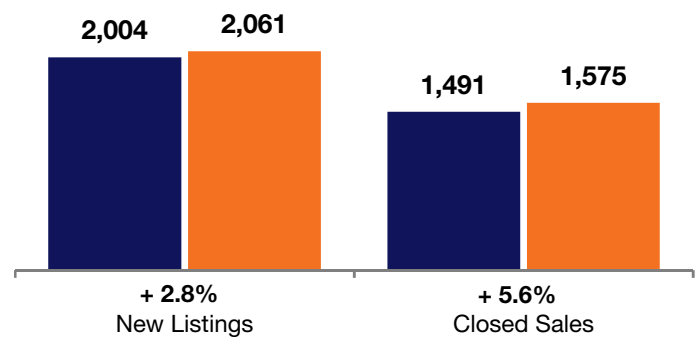
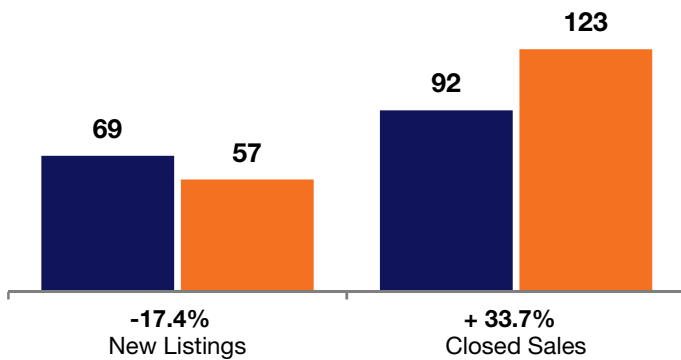
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2018 ■ 2019

### Year to Date

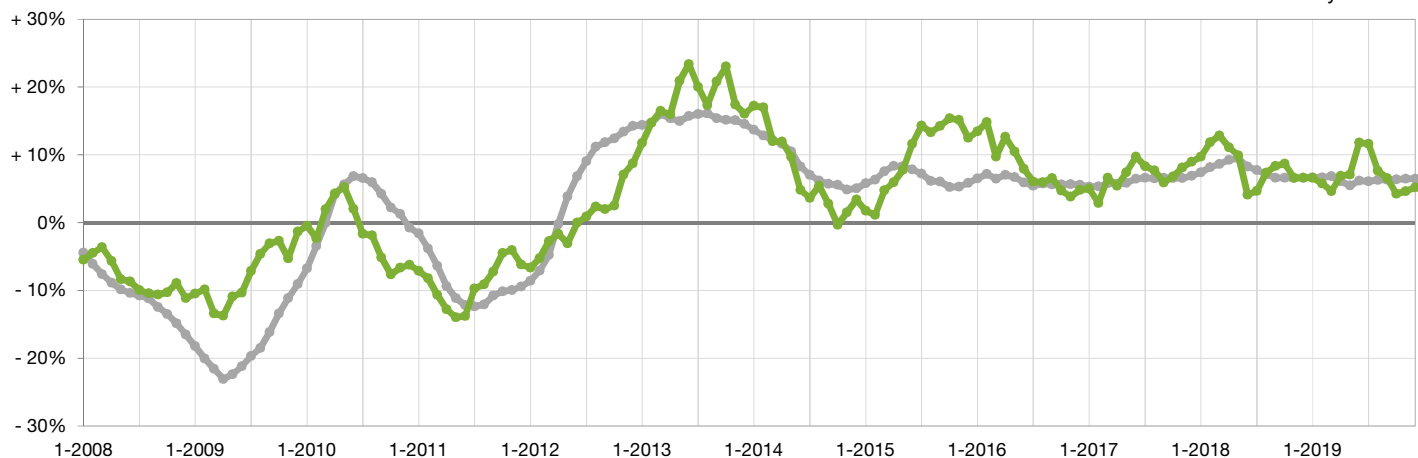
■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

St. Croix County



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.