

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



+ 26.7%

+ 6.7%

+ 17.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Roseville

December

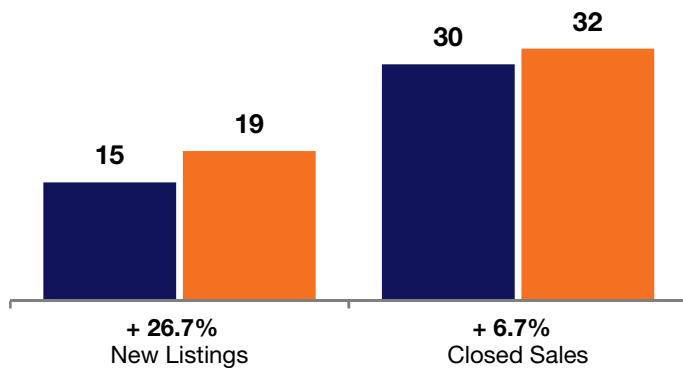
Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	15	19	+ 26.7%	582	592	+ 1.7%
Closed Sales	30	32	+ 6.7%	500	520	+ 4.0%
Median Sales Price*	\$245,000	\$287,500	+ 17.3%	\$262,000	\$275,000	+ 5.0%
Average Sales Price*	\$272,133	\$304,281	+ 11.8%	\$280,506	\$292,238	+ 4.2%
Price Per Square Foot*	\$152	\$161	+ 5.9%	\$149	\$158	+ 6.3%
Percent of Original List Price Received*	96.4%	99.5%	+ 3.2%	99.0%	99.4%	+ 0.4%
Days on Market Until Sale	42	29	-31.0%	36	36	0.0%
Inventory of Homes for Sale	64	31	-51.6%	--	--	--
Months Supply of Inventory	1.6	0.7	-56.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

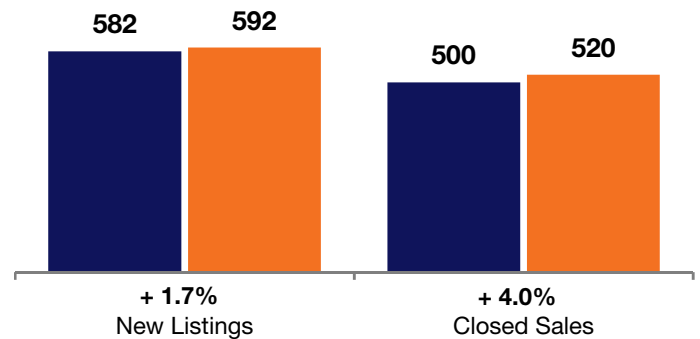
December

■ 2018 ■ 2019



Year to Date

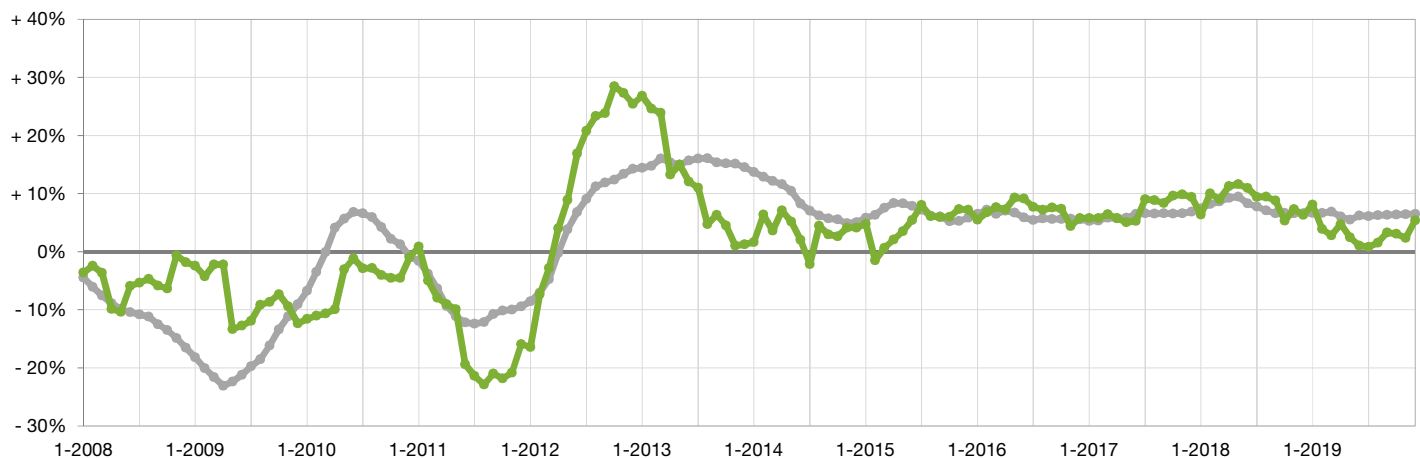
■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Roseville



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.