

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



- 66.7% **+ 100.0%** **+ 23.9%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

North St. Paul

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	6	2	-66.7%	203	231	+ 13.8%
Closed Sales	6	12	+ 100.0%	183	185	+ 1.1%
Median Sales Price*	\$193,750	\$240,000	+ 23.9%	\$222,450	\$239,900	+ 7.8%
Average Sales Price*	\$197,650	\$237,142	+ 20.0%	\$226,038	\$241,752	+ 7.0%
Price Per Square Foot*	\$145	\$157	+ 8.8%	\$139	\$146	+ 4.7%
Percent of Original List Price Received*	99.0%	95.8%	-3.2%	99.8%	99.6%	-0.2%
Days on Market Until Sale	27	49	+ 81.5%	33	33	0.0%
Inventory of Homes for Sale	18	16	-11.1%	--	--	--
Months Supply of Inventory	1.2	1.0	-16.7%	--	--	--

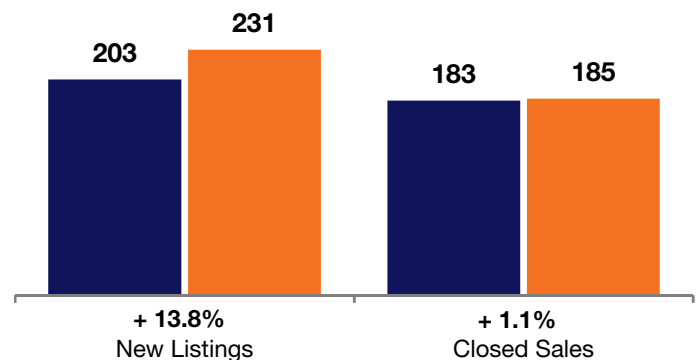
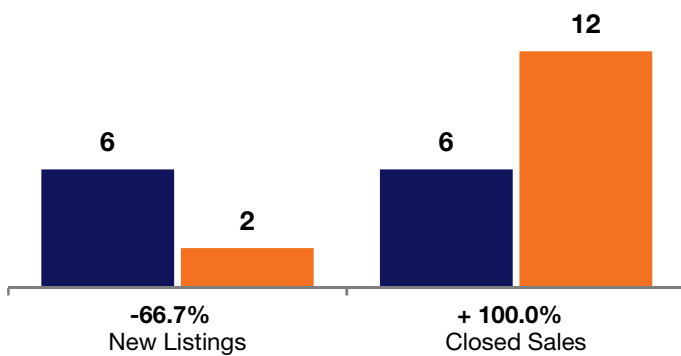
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2018 ■ 2019

Year to Date

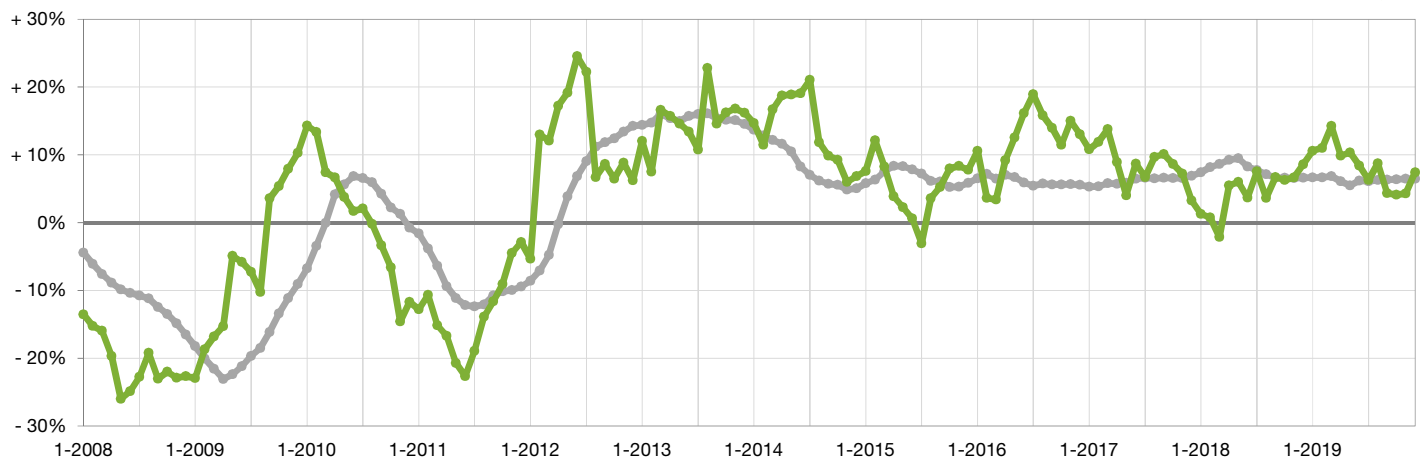
■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

North St. Paul



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.