

# Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



## Lynnhurst

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+ 20.0%

+ 8.2%

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### December

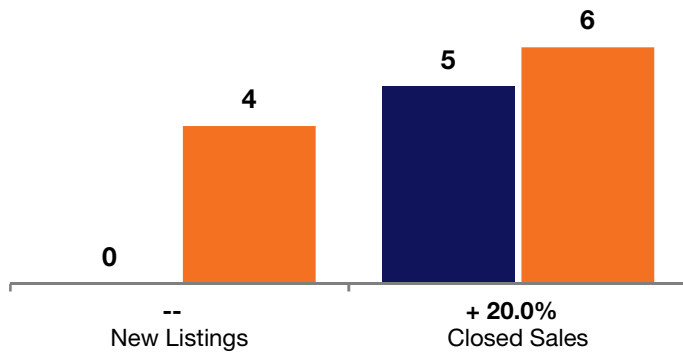
### Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	0	4	--	155	154	-0.6%
Closed Sales	5	6	+ 20.0%	87	104	+ 19.5%
Median Sales Price*	\$617,000	\$667,450	+ 8.2%	\$549,000	\$536,000	-2.4%
Average Sales Price*	\$654,680	\$668,733	+ 2.1%	\$619,547	\$595,260	-3.9%
Price Per Square Foot*	\$230	\$219	-4.6%	\$244	\$240	-1.6%
Percent of Original List Price Received*	92.7%	94.4%	+ 1.8%	97.8%	96.4%	-1.4%
Days on Market Until Sale	67	43	-35.8%	60	58	-3.3%
Inventory of Homes for Sale	16	13	-18.8%	--	--	--
Months Supply of Inventory	2.0	1.6	-20.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

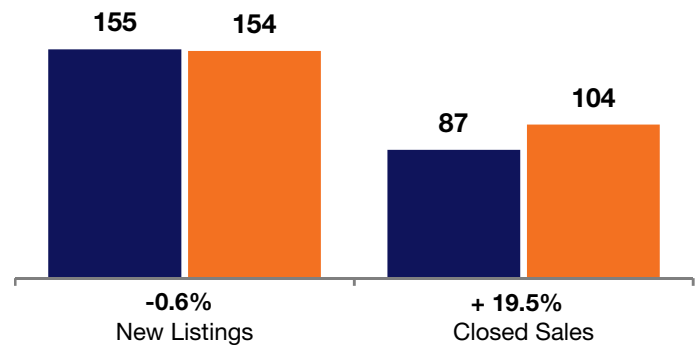
### December

■ 2018 ■ 2019



### Year to Date

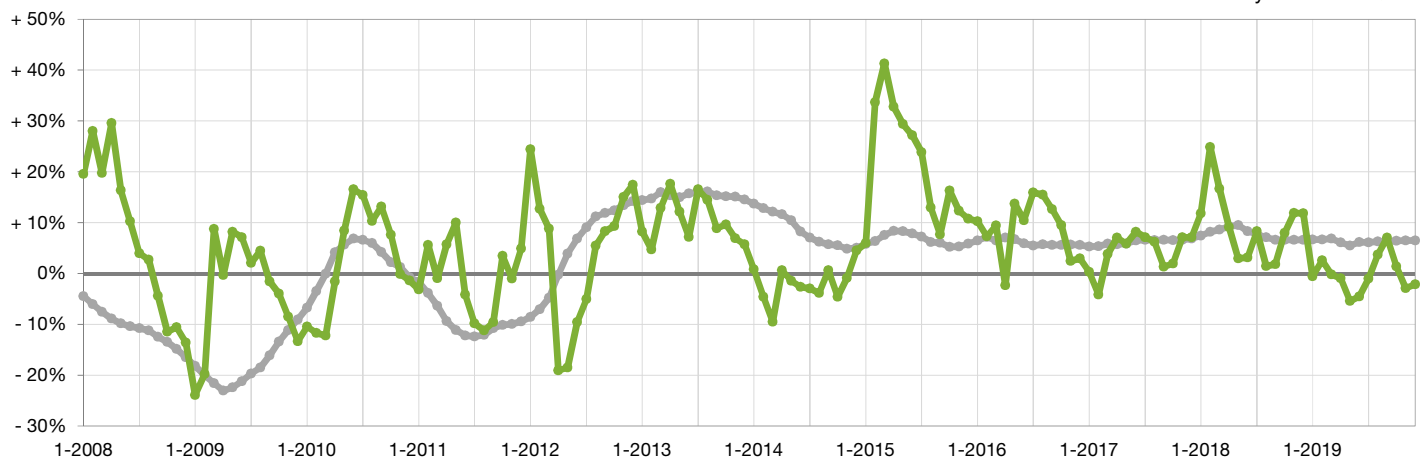
■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Lynnhurst



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.