

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



Lonsdale

-- + 100.0% - 5.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

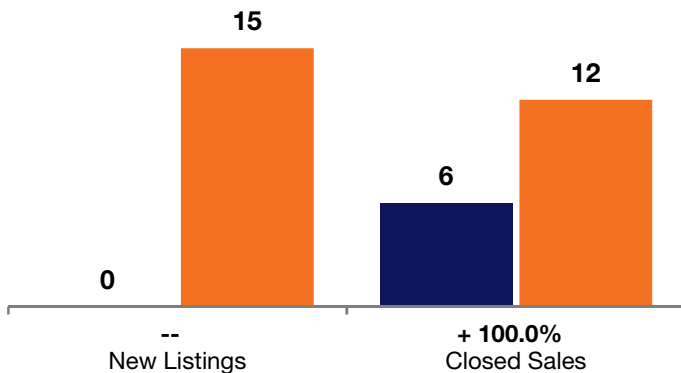
Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	0	15	--	187	179	-4.3%
Closed Sales	6	12	+ 100.0%	151	127	-15.9%
Median Sales Price*	\$264,788	\$250,000	-5.6%	\$253,000	\$274,050	+ 8.3%
Average Sales Price*	\$254,913	\$276,510	+ 8.5%	\$252,357	\$279,850	+ 10.9%
Price Per Square Foot*	\$157	\$121	-23.1%	\$131	\$140	+ 6.5%
Percent of Original List Price Received*	98.7%	96.1%	-2.6%	99.4%	99.6%	+ 0.2%
Days on Market Until Sale	91	77	-15.4%	55	72	+ 30.9%
Inventory of Homes for Sale	33	31	-6.1%	--	--	--
Months Supply of Inventory	2.5	2.9	+ 16.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

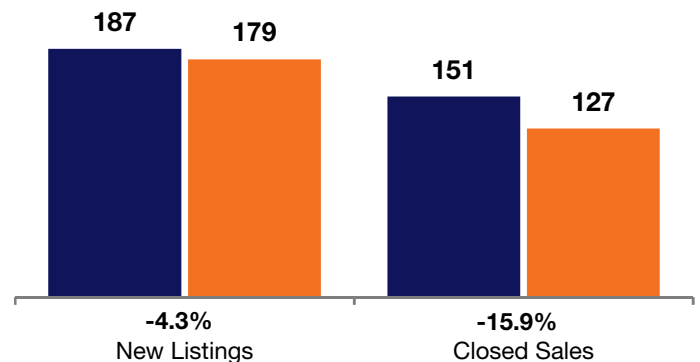
December

■ 2018 ■ 2019



Year to Date

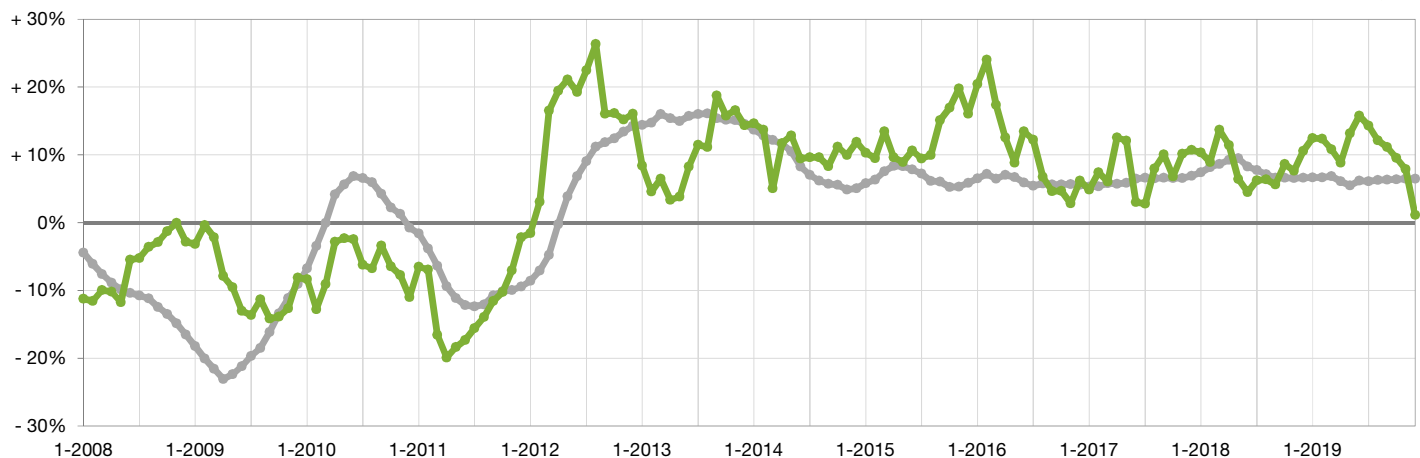
■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Lonsdale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.