

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



- 50.0%

Change in
New Listings

- 50.0%

Change in
Closed Sales

- 26.7%

Change in
Median Sales Price

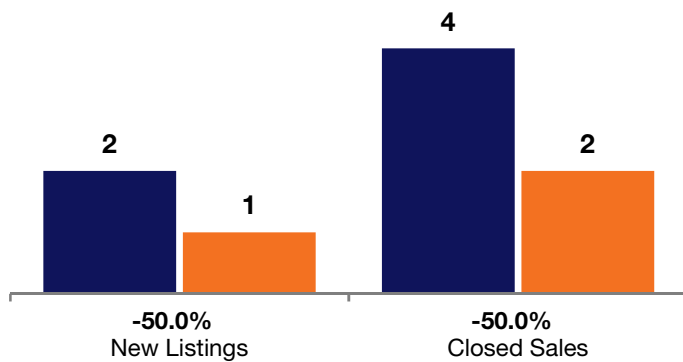
Linwood Township

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	2	1	-50.0%	80	71	-11.3%
Closed Sales	4	2	-50.0%	57	53	-7.0%
Median Sales Price*	\$402,450	\$294,950	-26.7%	\$299,900	\$289,900	-3.3%
Average Sales Price*	\$435,975	\$294,950	-32.3%	\$314,459	\$305,742	-2.8%
Price Per Square Foot*	\$172	\$197	+ 14.2%	\$154	\$161	+ 4.4%
Percent of Original List Price Received*	95.3%	96.0%	+ 0.7%	96.8%	97.8%	+ 1.0%
Days on Market Until Sale	139	28	-79.9%	78	64	-17.9%
Inventory of Homes for Sale	6	5	-16.7%	--	--	--
Months Supply of Inventory	1.3	1.1	-15.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

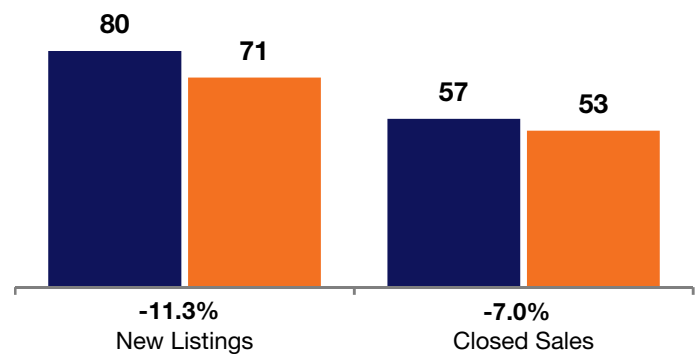
December

■ 2018 ■ 2019



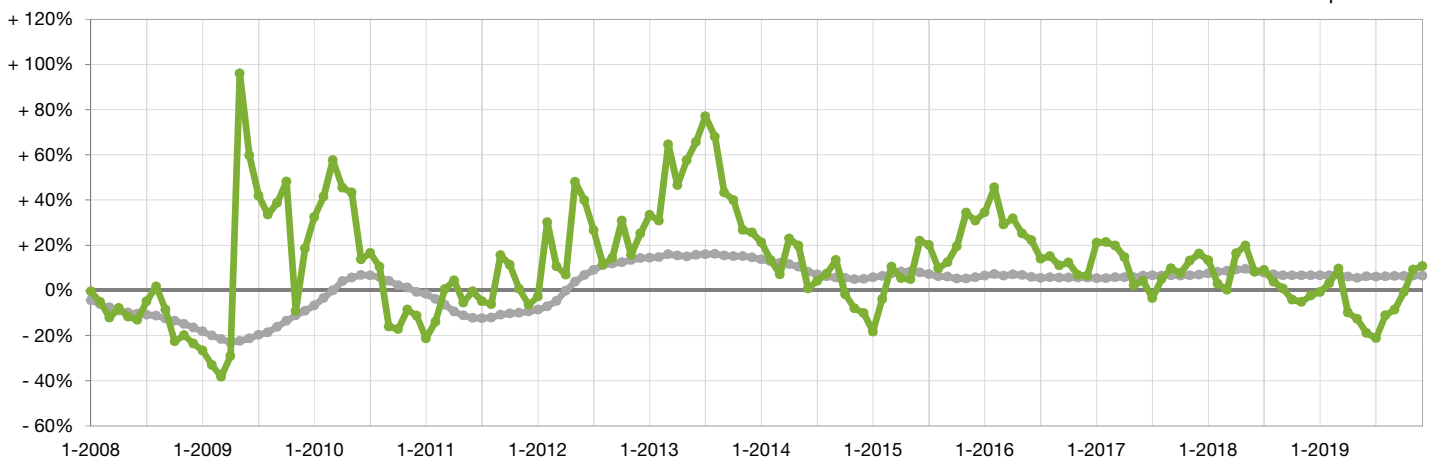
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Linwood Township —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.