

# Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



**- 66.7%**

Change in  
New Listings

**- 35.7%**

Change in  
Closed Sales

**- 21.7%**

Change in  
Median Sales Price

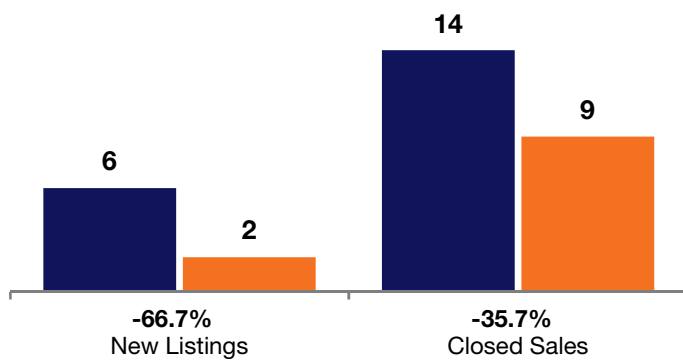
## Lind-Bohanon

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	6	2	-66.7%	179	136	-24.0%
Closed Sales	14	9	-35.7%	147	133	-9.5%
Median Sales Price*	\$215,750	<b>\$169,000</b>	-21.7%	\$175,000	<b>\$187,000</b>	+ 6.9%
Average Sales Price*	\$224,199	<b>\$150,489</b>	-32.9%	\$199,894	<b>\$208,774</b>	+ 4.4%
Price Per Square Foot*	\$136	<b>\$150</b>	+ 10.3%	\$137	<b>\$150</b>	+ 9.5%
Percent of Original List Price Received*	100.3%	<b>98.2%</b>	-2.1%	102.4%	<b>102.1%</b>	-0.3%
Days on Market Until Sale	21	<b>38</b>	+ 81.0%	27	<b>36</b>	+ 33.3%
Inventory of Homes for Sale	25	<b>11</b>	-56.0%	--	--	--
Months Supply of Inventory	1.9	<b>1.1</b>	-42.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2018 ■ 2019



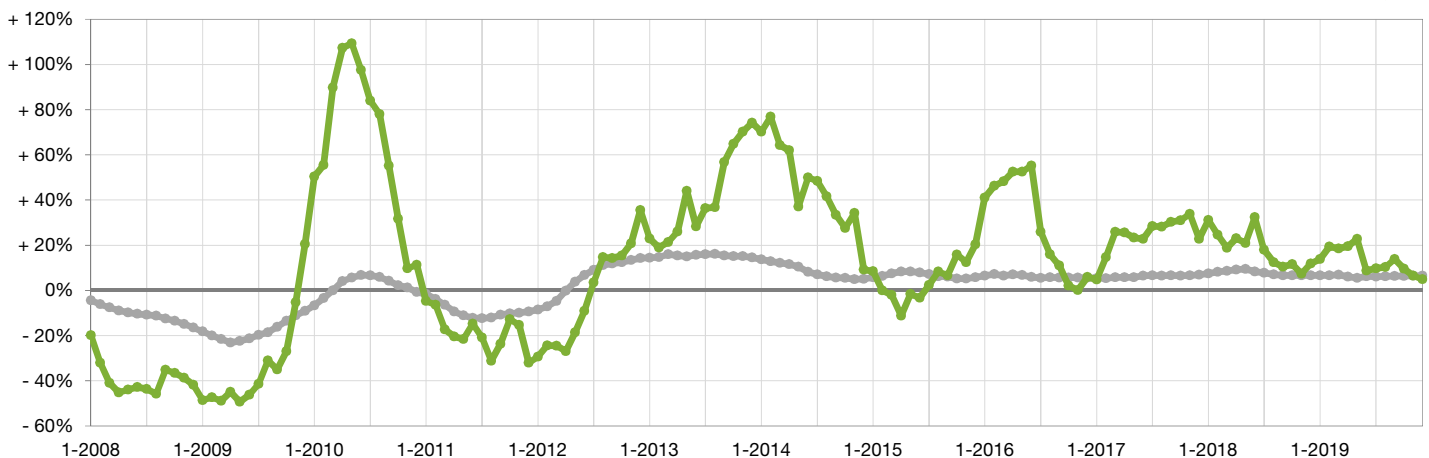
### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
Lind-Bohanon —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.