

# Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



**- 100.0%**      **- 100.0%**      **- 100.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Greenwood

### December

### Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	1	0	-100.0%	31	21	-32.3%
Closed Sales	2	0	-100.0%	19	14	-26.3%
Median Sales Price*	\$1,095,000	\$0	-100.0%	\$1,250,000	\$1,012,500	-19.0%
Average Sales Price*	\$1,095,000	\$0	-100.0%	\$1,510,115	\$1,042,985	-30.9%
Price Per Square Foot*	\$356	\$0	-100.0%	\$466	\$380	-18.4%
Percent of Original List Price Received*	92.7%	0.0%	-100.0%	93.5%	96.0%	+ 2.7%
Days on Market Until Sale	67	0	-100.0%	120	121	+ 0.8%
Inventory of Homes for Sale	3	1	-66.7%	--	--	--
Months Supply of Inventory	1.6	0.6	-62.5%	--	--	--

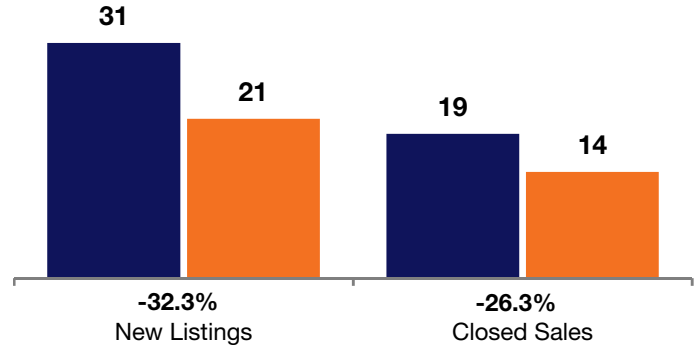
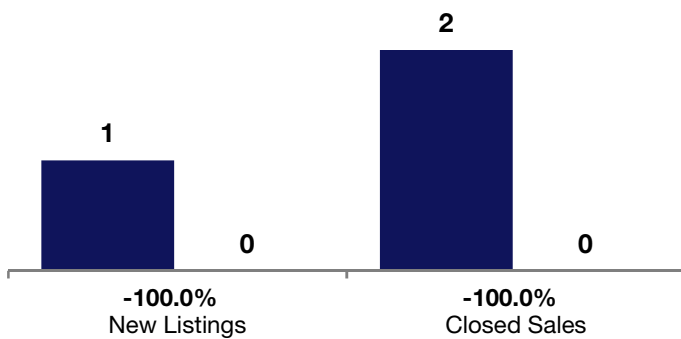
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2018 ■ 2019

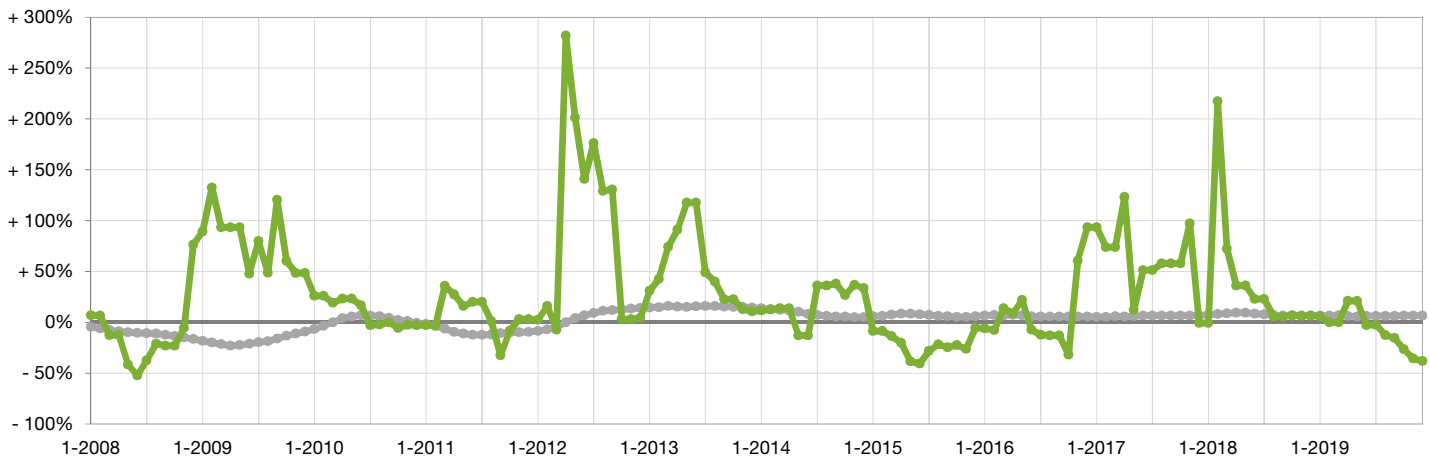
### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region — Grey line  
Greenwood — Green line



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.