

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



Fulton

- 75.0%

+ 42.9%

+ 9.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	4	1	-75.0%	165	203	+ 23.0%
Closed Sales	7	10	+ 42.9%	108	129	+ 19.4%
Median Sales Price*	\$540,000	\$590,000	+ 9.3%	\$506,000	\$500,000	-1.2%
Average Sales Price*	\$573,686	\$634,432	+ 10.6%	\$550,856	\$585,638	+ 6.3%
Price Per Square Foot*	\$240	\$248	+ 3.3%	\$257	\$258	+ 0.6%
Percent of Original List Price Received*	95.3%	96.0%	+ 0.7%	97.8%	97.7%	-0.1%
Days on Market Until Sale	113	108	-4.4%	62	51	-17.7%
Inventory of Homes for Sale	20	16	-20.0%	--	--	--
Months Supply of Inventory	2.3	1.5	-34.8%	--	--	--

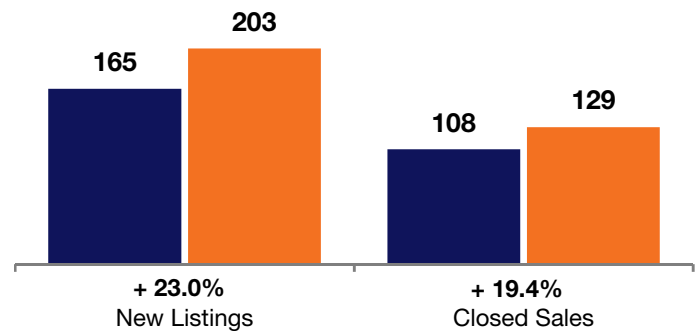
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2018 ■ 2019

Year to Date

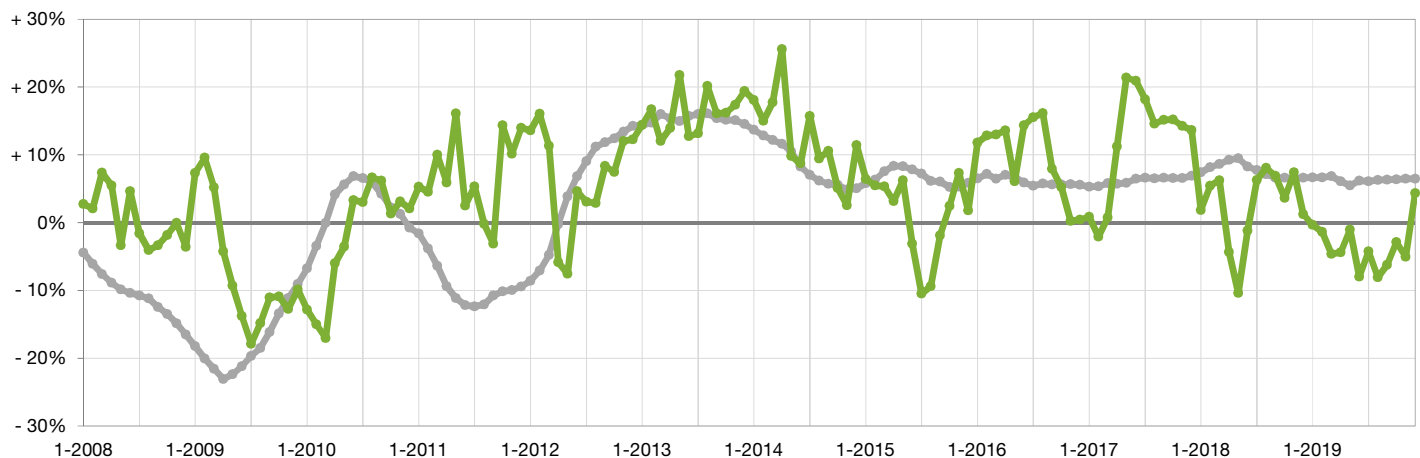
■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Fulton



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.