

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



- 50.0%

+ 100.0%

+ 85.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

East Harriet

December

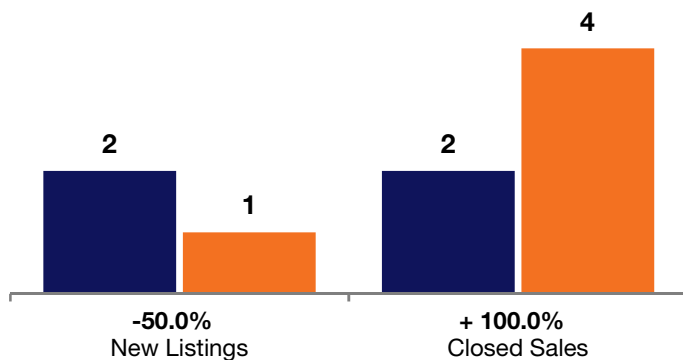
Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	2	1	-50.0%	75	76	+ 1.3%
Closed Sales	2	4	+ 100.0%	60	56	-6.7%
Median Sales Price*	\$228,000	\$422,450	+ 85.3%	\$327,500	\$366,000	+ 11.8%
Average Sales Price*	\$228,000	\$382,725	+ 67.9%	\$449,181	\$400,125	-10.9%
Price Per Square Foot*	\$219	\$227	+ 3.6%	\$225	\$233	+ 3.6%
Percent of Original List Price Received*	97.4%	97.2%	-0.2%	98.3%	97.3%	-1.0%
Days on Market Until Sale	57	60	+ 5.3%	45	46	+ 2.2%
Inventory of Homes for Sale	10	10	0.0%	--	--	--
Months Supply of Inventory	2.1	2.1	0.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

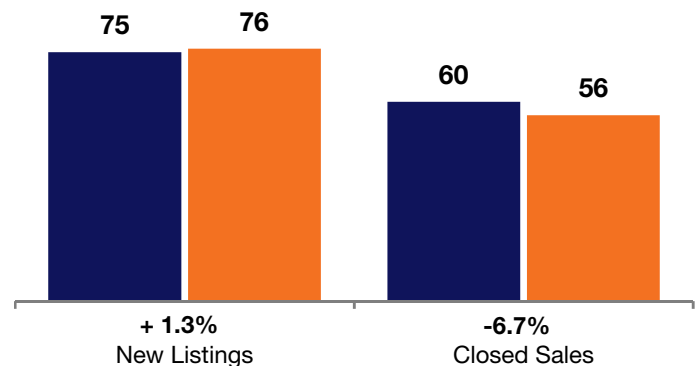
December

■ 2018 ■ 2019



Year to Date

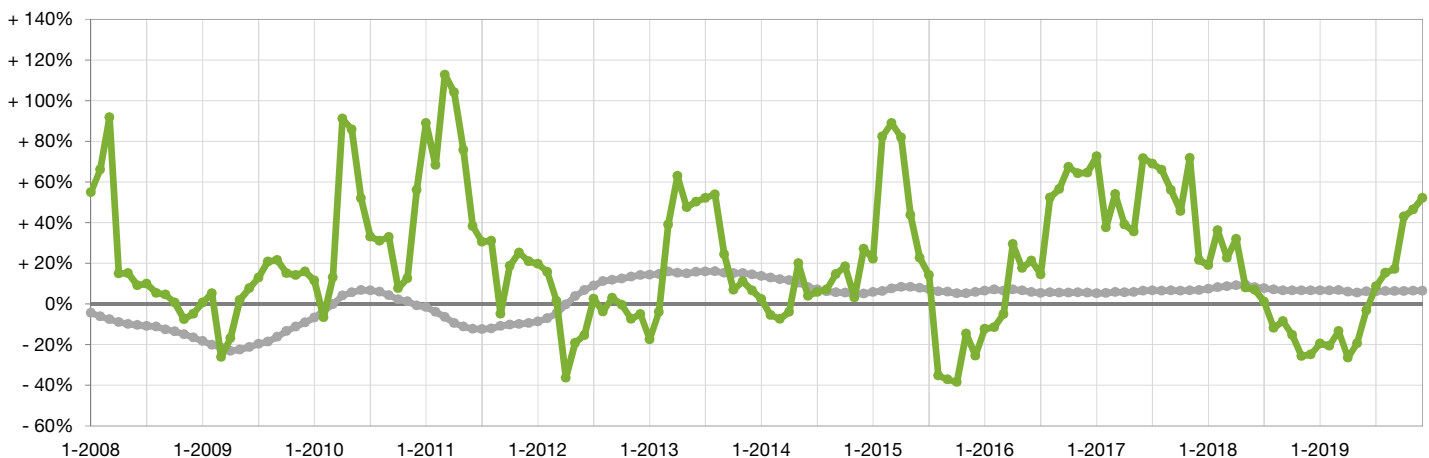
■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

East Harriet



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.