



East Calhoun (ECCO)

-- + 100.0% + 171.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	0	1	--	40	56	+ 40.0%
Closed Sales	1	2	+ 100.0%	28	30	+ 7.1%
Median Sales Price*	\$137,625	\$373,750	+ 171.6%	\$327,000	\$517,317	+ 58.2%
Average Sales Price*	\$137,625	\$373,750	+ 171.6%	\$363,694	\$533,456	+ 46.7%
Price Per Square Foot*	\$212	\$204	-3.5%	\$246	\$247	+ 0.5%
Percent of Original List Price Received*	96.2%	81.8%	-15.0%	98.6%	96.6%	-2.0%
Days on Market Until Sale	56	71	+ 26.8%	32	64	+ 100.0%
Inventory of Homes for Sale	4	9	+ 125.0%	--	--	--
Months Supply of Inventory	1.7	3.1	+ 82.4%	--	--	--

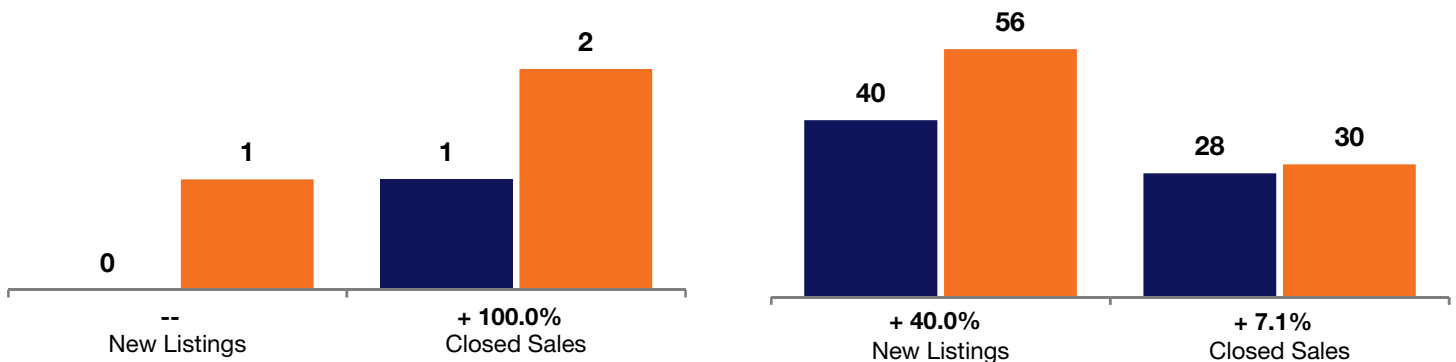
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2018 ■ 2019

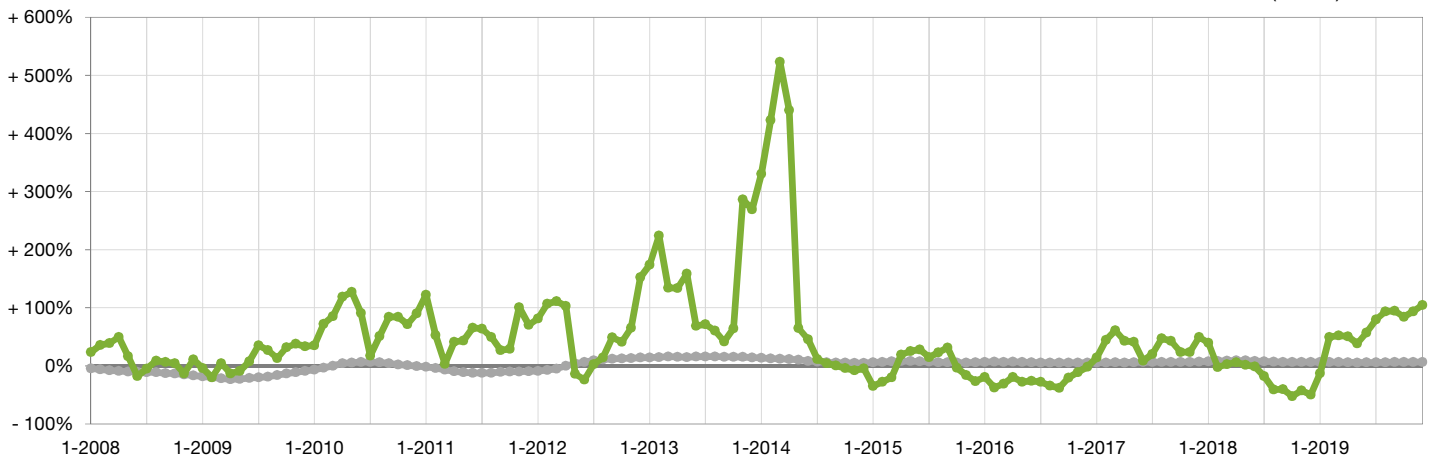
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
East Calhoun (ECCO) —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.