



Downtown West – Mpls

- 40.0%

Change in
New Listings

- 10.0%

Change in
Closed Sales

- 38.3%

Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	5	3	-40.0%	185	175	-5.4%
Closed Sales	10	9	-10.0%	140	131	-6.4%
Median Sales Price*	\$527,000	\$325,000	-38.3%	\$262,000	\$274,450	+ 4.8%
Average Sales Price*	\$526,700	\$506,833	-3.8%	\$391,471	\$378,463	-3.3%
Price Per Square Foot*	\$383	\$363	-5.4%	\$322	\$316	-1.8%
Percent of Original List Price Received*	96.3%	93.0%	-3.4%	96.9%	96.4%	-0.5%
Days on Market Until Sale	97	60	-38.1%	58	59	+ 1.7%
Inventory of Homes for Sale	26	23	-11.5%	--	--	--
Months Supply of Inventory	2.2	2.2	0.0%	--	--	--

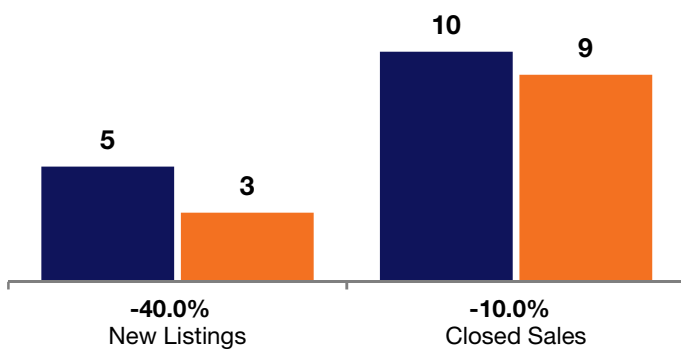
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2018 ■ 2019

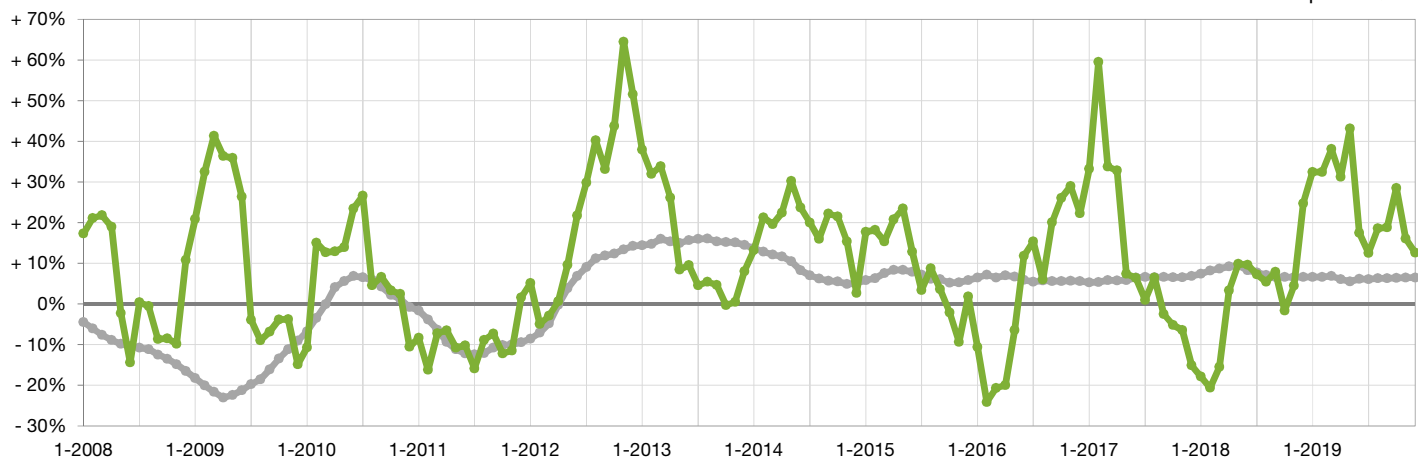
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Downtown West – Mpls —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.