

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



Crystal

- 41.2%

Change in
New Listings

- 22.2%

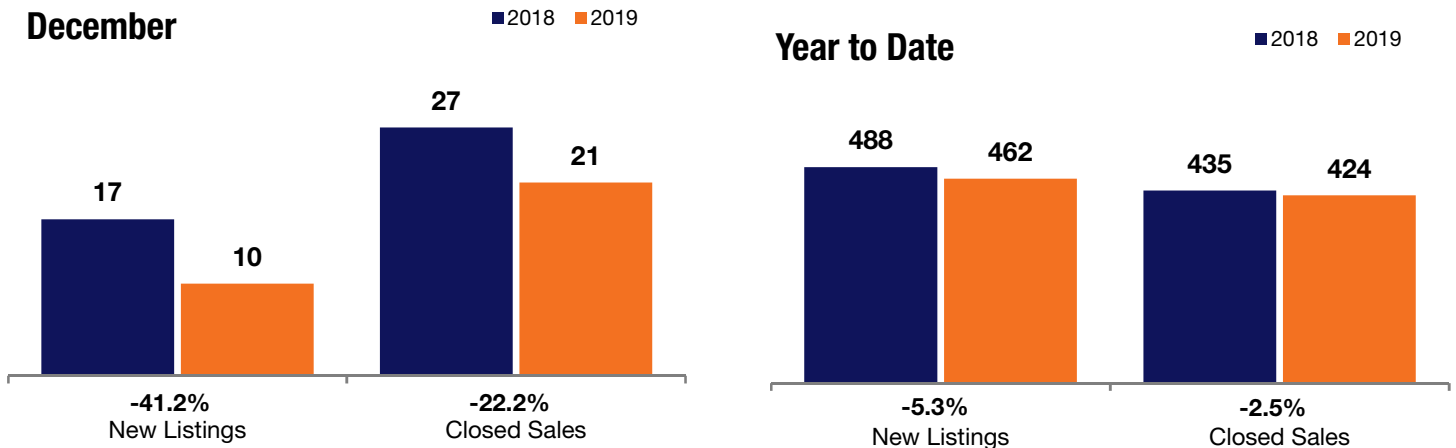
Change in
Closed Sales

+ 5.9%

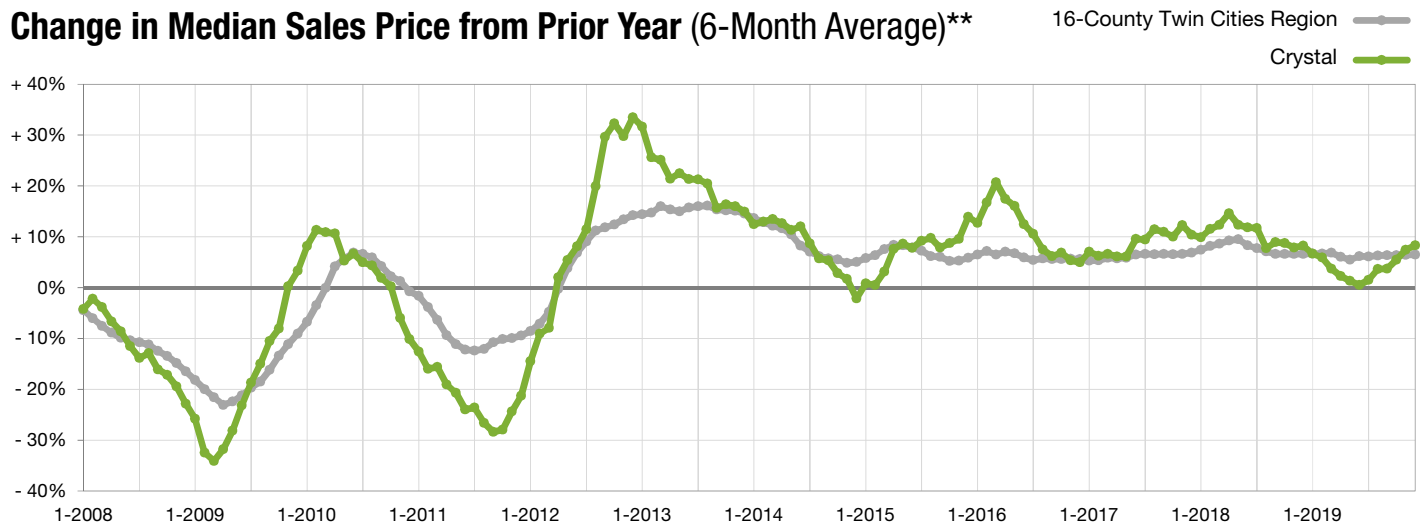
Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	17	10	-41.2%	488	462	-5.3%
Closed Sales	27	21	-22.2%	435	424	-2.5%
Median Sales Price*	\$212,500	\$225,000	+ 5.9%	\$220,000	\$233,500	+ 6.1%
Average Sales Price*	\$227,492	\$220,866	-2.9%	\$227,357	\$235,011	+ 3.4%
Price Per Square Foot*	\$137	\$154	+ 12.7%	\$143	\$146	+ 2.4%
Percent of Original List Price Received*	98.5%	97.6%	-0.9%	100.8%	100.8%	0.0%
Days on Market Until Sale	44	36	-18.2%	28	26	-7.1%
Inventory of Homes for Sale	34	23	-32.4%	--	--	--
Months Supply of Inventory	1.0	0.7	-30.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.