

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



+ 100.0% **+ 125.0%** **- 8.6%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Cooper

December

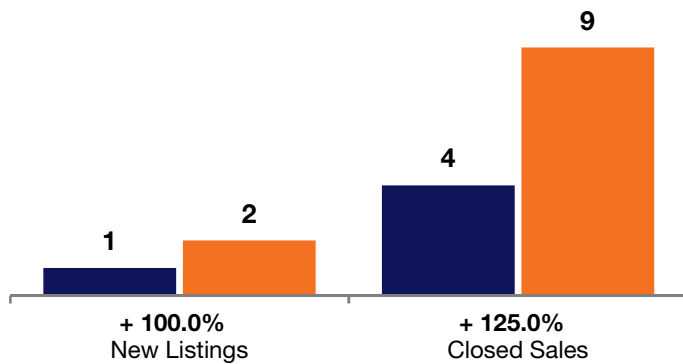
Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	1	2	+ 100.0%	70	84	+ 20.0%
Closed Sales	4	9	+ 125.0%	54	69	+ 27.8%
Median Sales Price*	\$327,950	\$299,900	-8.6%	\$288,600	\$301,000	+ 4.3%
Average Sales Price*	\$367,850	\$321,644	-12.6%	\$315,398	\$349,551	+ 10.8%
Price Per Square Foot*	\$236	\$224	-5.3%	\$222	\$213	-4.3%
Percent of Original List Price Received*	100.5%	97.4%	-3.1%	102.3%	98.9%	-3.3%
Days on Market Until Sale	49	27	-44.9%	23	34	+ 47.8%
Inventory of Homes for Sale	6	2	-66.7%	--	--	--
Months Supply of Inventory	1.2	0.3	-75.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

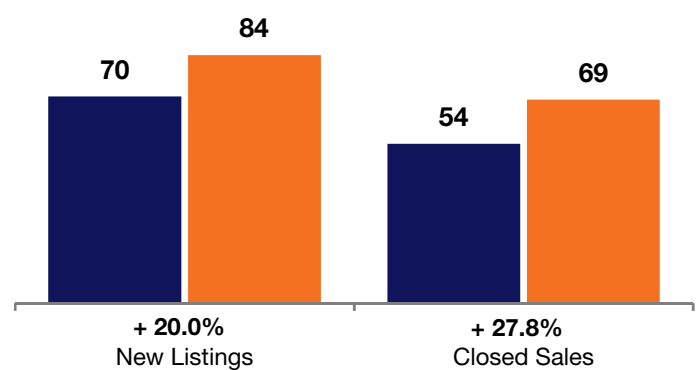
December

■ 2018 ■ 2019



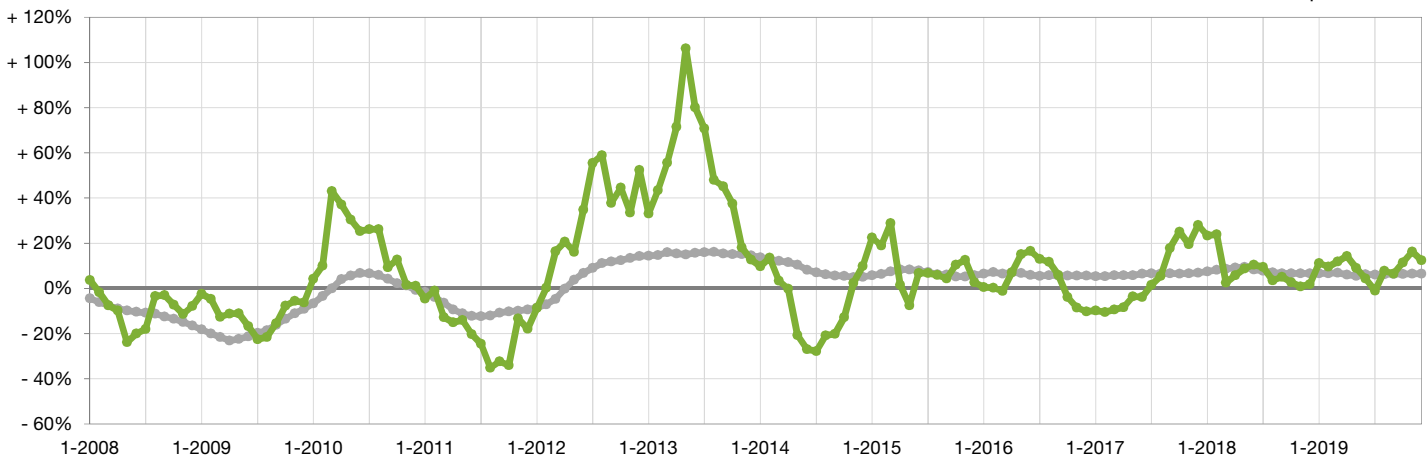
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Cooper —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.