

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



+ 33.3%

+ 42.9%

+ 14.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Clearwater

December

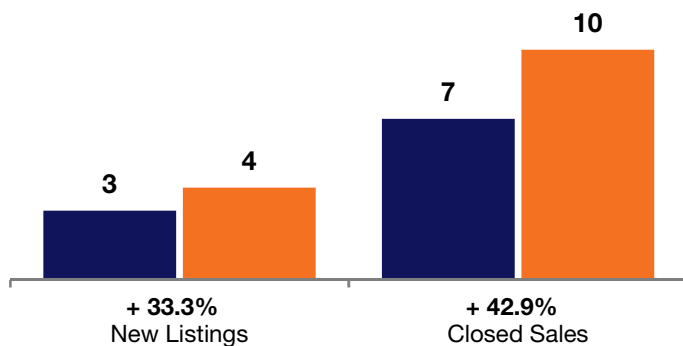
Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	3	4	+ 33.3%	103	102	-1.0%
Closed Sales	7	10	+ 42.9%	82	86	+ 4.9%
Median Sales Price*	\$169,500	\$194,550	+ 14.8%	\$213,875	\$209,000	-2.3%
Average Sales Price*	\$186,829	\$202,055	+ 8.1%	\$230,598	\$218,184	-5.4%
Price Per Square Foot*	\$137	\$140	+ 2.5%	\$124	\$137	+ 10.7%
Percent of Original List Price Received*	93.1%	98.7%	+ 6.0%	97.4%	97.8%	+ 0.4%
Days on Market Until Sale	150	51	-66.0%	66	57	-13.6%
Inventory of Homes for Sale	15	15	0.0%	--	--	--
Months Supply of Inventory	2.3	2.1	-8.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

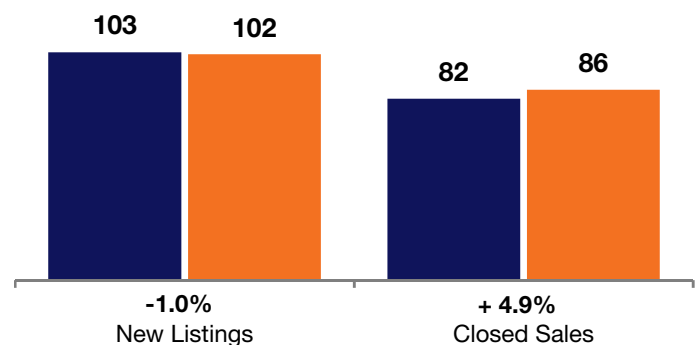
December

■ 2018 ■ 2019



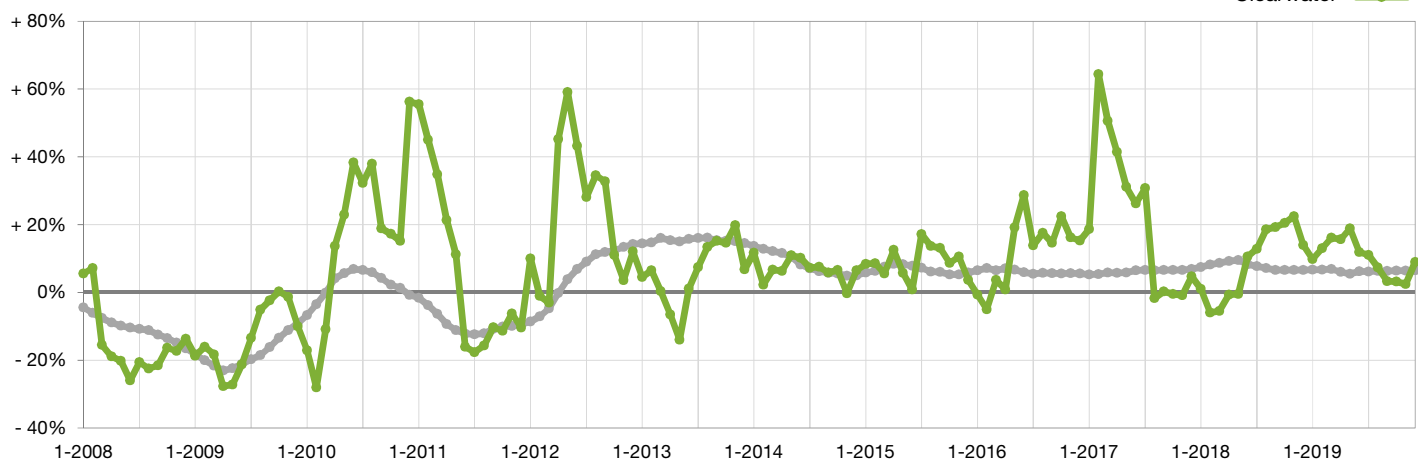
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Clearwater —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.