



13-County Twin Cities Region

+ 3.7%

Change in
New Listings

+ 13.4%

Change in
Closed Sales

+ 7.7%

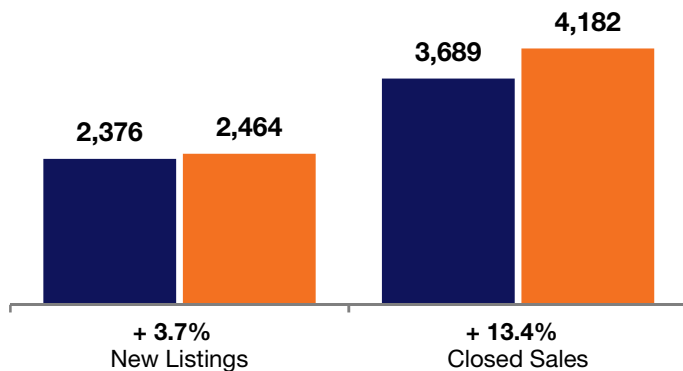
Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	2,376	2,464	+ 3.7%	74,758	75,033	+ 0.4%
Closed Sales	3,689	4,182	+ 13.4%	58,349	58,846	+ 0.9%
Median Sales Price*	\$260,000	\$280,000	+ 7.7%	\$265,000	\$282,000	+ 6.4%
Average Sales Price*	\$315,364	\$330,331	+ 4.7%	\$313,626	\$329,519	+ 5.1%
Price Per Square Foot*	\$155	\$161	+ 3.7%	\$154	\$161	+ 4.5%
Percent of Original List Price Received*	96.8%	97.3%	+ 0.5%	98.9%	98.8%	-0.1%
Days on Market Until Sale	57	56	-1.8%	48	48	0.0%
Inventory of Homes for Sale	9,014	7,202	-20.1%	--	--	--
Months Supply of Inventory	1.9	1.5	-21.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

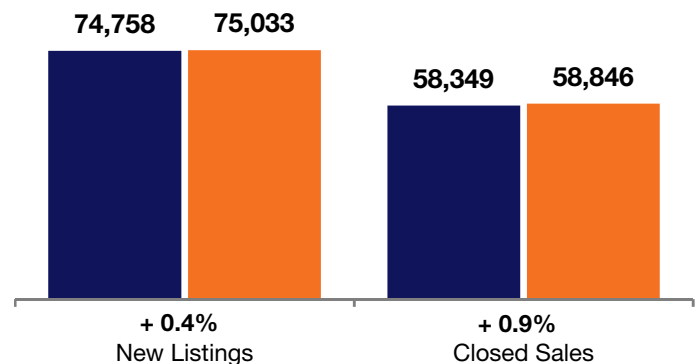
December

■ 2018 ■ 2019



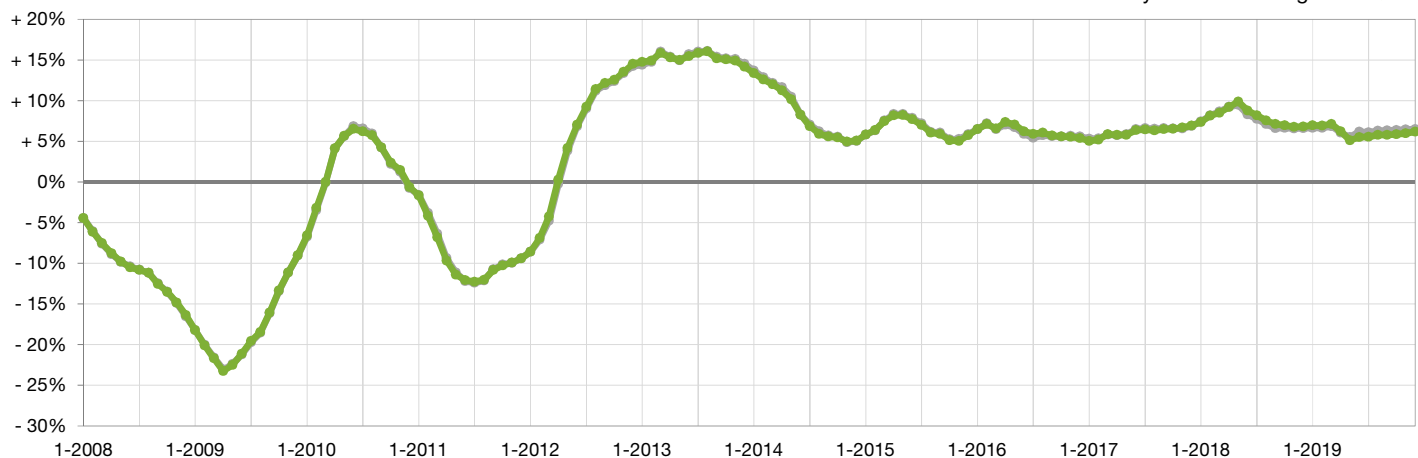
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
13-County Twin Cities Region —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.