

# Annual Housing Market Report – Twin Cities Metro

---

FOR RESIDENTIAL REAL ESTATE ACTIVITY IN THE 16-COUNTY TWIN CITIES REGION



BETTER AGENTS ♦ BETTER COMMUNITIES  
SAINT PAUL AREA ASSOCIATION OF REALTORS®

# 2018

# Annual Housing Market Report – Twin Cities Metro

FOR RESIDENTIAL REAL ESTATE ACTIVITY IN THE 16-COUNTY TWIN CITIES REGION



**While** the 2017 housing market was marked by renewed optimism fueled by stock market strength, higher wages and a competitive environment for home sales, 2018 delivered a more seasoned prudence toward residential real estate. Home buyers, now steeped in several years of rising prices and low inventory, became more selective in their purchase choices as housing affordability achieved a ten-year low.

Yet the appetite for home buying remained strong enough to drive prices upward in virtually all markets across the country. In fact, national home prices have risen 53 percent from February 2012 to September 2018. That mark is a less dramatic but still sizable 40 percent increase when inflation is factored in.

The national median household income was last reported with a year-over-year increase of 1.8 percent, while home prices have gone up 5.5 percent in roughly the same amount of time. That kind of gap can't be sustained indefinitely, but prices are still expected to rise in most areas, albeit at a much slower pace.

**Sales:** Pending sales decreased 3.6 percent, closing 2018 at 59,068. Closed sales were down 3.4 percent to finish the year at 59,189. A booming economy would seem to indicate more sales, but fewer homes to choose from coupled with lower affordability made it tougher for buyers in 2018.

**Listings:** Year-over-year, the number of homes available for sale was higher by 4.5 percent. There were 8,128 active listings at the end of 2018. New listings decreased by 0.3 percent to finish the year at 75,969.

**Distressed Properties:** The foreclosure market continues to be a hint of its former unhealthy peaks. In 2018, the percentage of closed sales that were either foreclosure or short sale decreased by 35.3 percent to end the year at 2.8 percent of the market.

**Showings:** Demand began to taper in 2018. There were 1,289,383 total showings in the region, culminating in 14 showings before pending, which was down 6.7 percent compared to 2017.

**Prices:** Home prices were up compared to last year. The overall median sales price increased 7.7 percent to \$265,000 for the year. Single-Family Detached home prices were up 7.1 percent compared to last year, and Townhouse-Condo Attached home prices were up 8.1 percent.

**List Price Received:** Sellers received, on average, 98.9 percent of their original list price at sale, a year-over-year improvement of 0.6 percent. If demand shrinks in 2019, original list price received at sale could drop as well

Consumer optimism has been tested by four interest rate hikes by the Federal Reserve in 2018. Meanwhile, GDP growth was at 4.2 percent in Q2 2018, dropped to 3.4 percent in Q3 2018 and is expected to be about 2.9 percent in Q4 2018 when figures are released.

Looking strictly at market fundamentals, recent Fed and GDP changes will not cause a dramatic shift away from the current state of the housing market. The booming sales at increased prices over the last several years may not be the same thrill ride to observe in 2019, but a long-awaited increase in inventory is something positive to consider, even if it arrives in the form of shrinking demand amidst rising mortgage rates.

The biggest potential problem for residential real estate in 2019 might be human psychology. A fear of buying at the height of the market could create home purchase delays by a large pool of potential first-time buyers, thus creating an environment of declining sales.

If the truth of a positive economic outlook coupled with responsible lending practices and more available homes for sale captures the collective American psyche, the most likely outcome for 2019 is market balance.

## Table of Contents

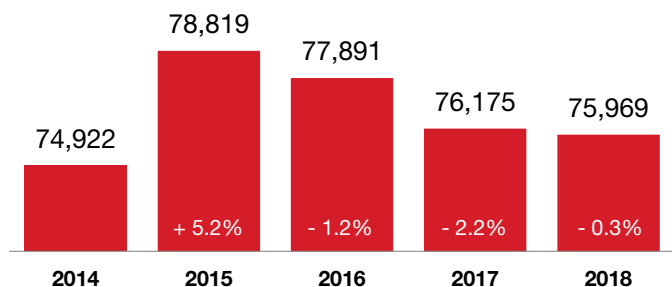
- 3 Quick Facts
- 5 Property Type Review
- 6 Distressed Homes Review
- 7 New Construction Review
- 8 Showings Review
- 9 Area Overviews
- 16 Area Historical Prices



# Quick Facts

Rankings include geographies with 15 sales or more. County totals are not included.

## New Listings



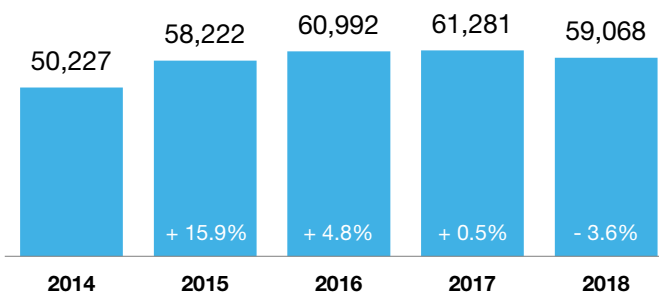
### Top 5 Areas: Change in New Listings from 2017

Mendota	+ 500.0%
Hanover	+ 68.3%
Cologne	+ 46.7%
Cokato	+ 45.5%
New Prague	+ 36.3%

### Bottom 5 Areas: Change in New Listings from 2017

Columbus	- 30.0%
Dellwood	- 31.0%
Saint Francis	- 32.5%
Lakeland	- 33.3%
New Germany	- 41.4%

## Pending Sales



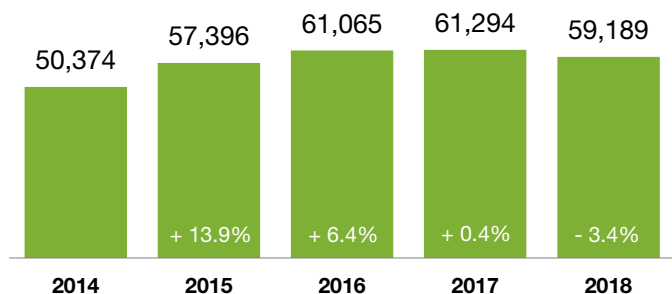
### Top 5 Areas: Change in Pending Sales from 2017

Mendota	+ 200.0%
Marine on St. Croix	+ 62.5%
Rush City	+ 48.3%
Cokato	+ 42.9%
Winthrop	+ 42.9%

### Bottom 5 Areas: Change in Pending Sales from 2017

Dellwood	- 36.0%
Centerville	- 38.6%
Corcoran	- 39.4%
Lakeland	- 41.7%
Spring Park	- 57.1%

## Closed Sales



### Top 5 Areas: Change in Closed Sales from 2017

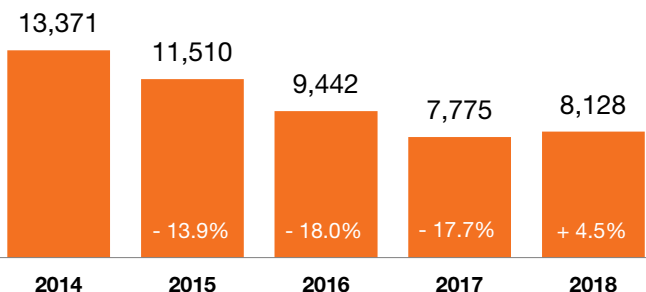
Winthrop	+ 58.3%
Marine on St. Croix	+ 53.3%
Lauderdale	+ 52.4%
Cologne	+ 39.2%
Rush City	+ 37.1%

### Bottom 5 Areas: Change in Closed Sales from 2017

Lakeland	- 32.4%
Dellwood	- 33.3%
Lake St. Croix Beach	- 33.3%
Corcoran	- 35.9%
Spring Park	- 60.9%

## Inventory of Homes for Sale

At the end of the year.



### Top 5 Areas: Change in Homes for Sale from 2017

Loretto	+ 200.0%
Mayer	+ 166.7%
Hammond	+ 111.1%
Circle Pines	+ 100.0%
Norwood Young America	+ 100.0%

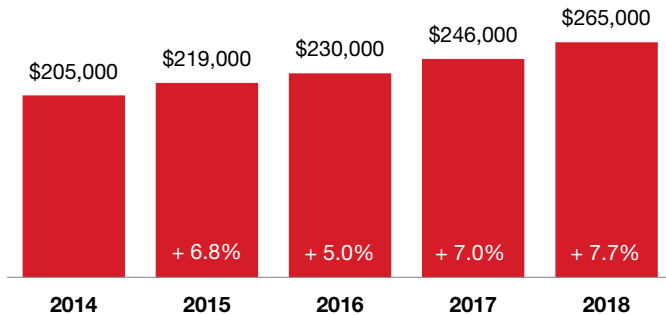
### Bottom 5 Areas: Change in Homes for Sale from 2017

Clear Lake	- 63.6%
West Saint Paul	- 65.3%
Le Center	- 70.0%
Newport	- 72.7%
Rockford	- 73.3%

# Quick Facts

Rankings include geographies with 15 sales or more. County totals are not included.

## Median Sales Price



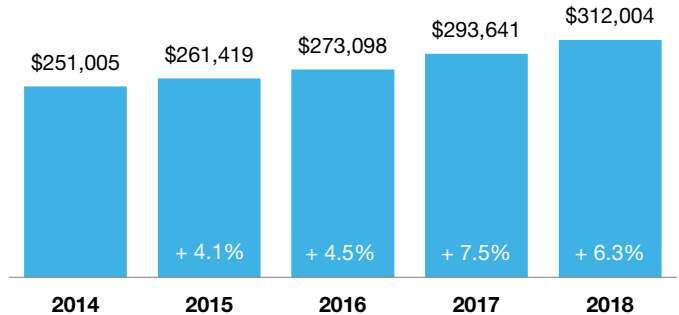
### Top 5 Areas: Change in Median Sales Price from 2017

Tonka Bay	+ 63.7%
Marine on St. Croix	+ 52.3%
Gaylord	+ 47.6%
Bayport	+ 43.2%
Deephaven	+ 32.1%

### Bottom 5 Areas: Change in Median Sales Price from 2017

Greenfield	- 11.4%
Scandia	- 12.1%
New Germany	- 12.7%
Wayzata	- 18.2%
Spring Park	- 27.3%

## Average Sales Price



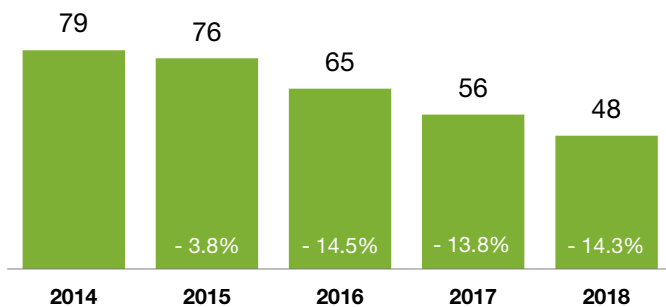
### Top 5 Areas: Change in Avg. Sales Price from 2017

Lake St. Croix Beach	+ 54.9%
Dellwood	+ 39.3%
Gaylord	+ 30.4%
Winthrop	+ 30.3%
Newport	+ 27.7%

### Bottom 5 Areas: Change in Avg. Sales Price from 2017

Scandia	- 6.9%
Greenfield	- 9.0%
Wayzata	- 14.9%
Cokato	- 15.8%
Lakeland	- 24.7%

## Cumulative Days on Market Until Sale



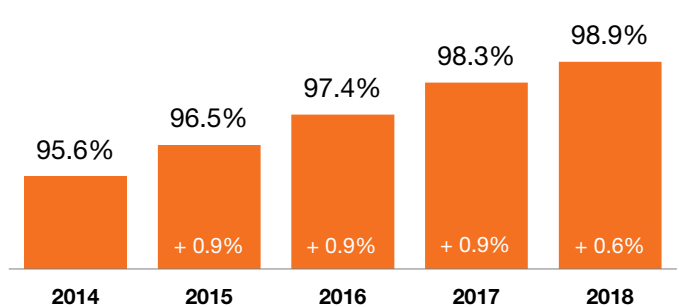
### Top 5 Areas: Change in Cumulative Days on Market from 2017

Deephaven	+ 97.5%
Mayer	+ 64.0%
Long Lake	+ 57.8%
Norwood Young America	+ 39.3%
Cokato	+ 38.2%

### Bottom 5 Areas: Change in Cumulative Days on Market from 2017

South Haven	- 42.8%
Winthrop	- 46.4%
Saint Bonifacius	- 50.0%
Arlington	- 52.4%
Spring Park	- 58.7%

## Percent of Original List Price Received



### Top 5 Areas: Change in Pct. of Orig. Price Received from 2017

Lake St. Croix Beach	+ 7.7%
Winthrop	+ 4.3%
Spring Park	+ 4.0%
Saint Bonifacius	+ 3.9%
Onamia	+ 3.9%

### Bottom 5 Areas: Change in Pct. of Orig. Price Received from 2017

Deephaven	- 1.7%
New Germany	- 2.0%
Wayzata	- 2.2%
Waterville	- 2.2%
Marine on St. Croix	- 2.4%



# Property Type Review

Rankings include geographies with 15 sales or more. County totals are not included.

**52**

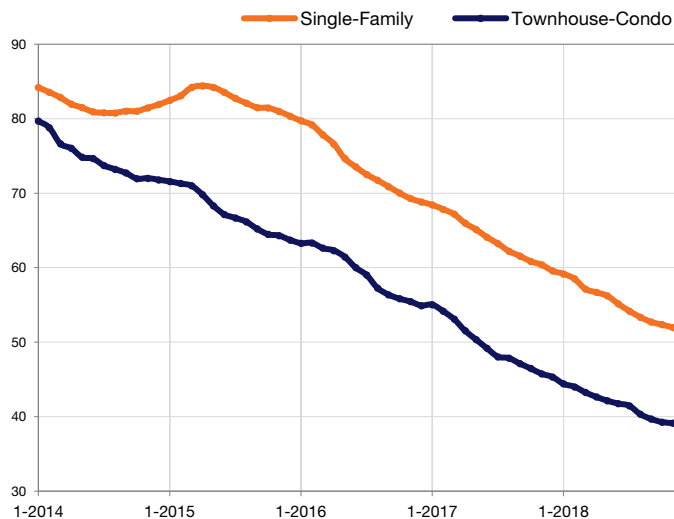
Average  
Cumulative Days on Market  
Single-Family Detached

**39**

Average  
Cumulative Days on Market  
Townhouse-Condo Attached

## Cumulative Days on Market Until Sale

This chart uses a rolling 12-month average for each data point.



## Top Areas: Townhouse-Condo Attached Market Share in 2018

16-County Twin Cities Region	25.5%
Saint Paul - Downtown	100.0%
Minneapolis - Central	99.9%
Minneapolis - University	71.0%
Hugo	58.5%
Minneapolis - Calhoun-Isle	57.6%
Spring Park	55.6%
Wayzata	55.4%
Saint Paul - Summit-University	51.7%
Minneapolis - Phillips	51.2%
Vadnais Heights	49.0%
Saint Paul - St. Anthony Park	48.7%
Hopkins	47.7%
Apple Valley	46.1%
Maple Grove	44.6%
Inver Grove Heights	43.9%
Eden Prairie	43.6%
Shakopee	43.2%
Woodbury	43.2%
Saint Paul - Summit Hill	43.1%
Burnsville	42.8%
Shoreview	42.5%
Eagan	40.8%
Oakdale	40.5%
Saint Anthony	40.3%
Little Canada	39.8%

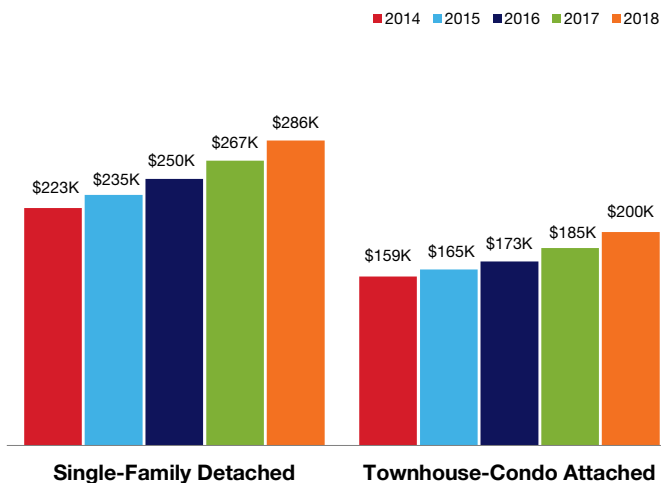
**+ 7.1%**

One-Year Change in Price  
Single-Family Detached

**+ 8.1%**

One-Year Change in Price  
Townhouse-Condo Attached

## Median Sales Price



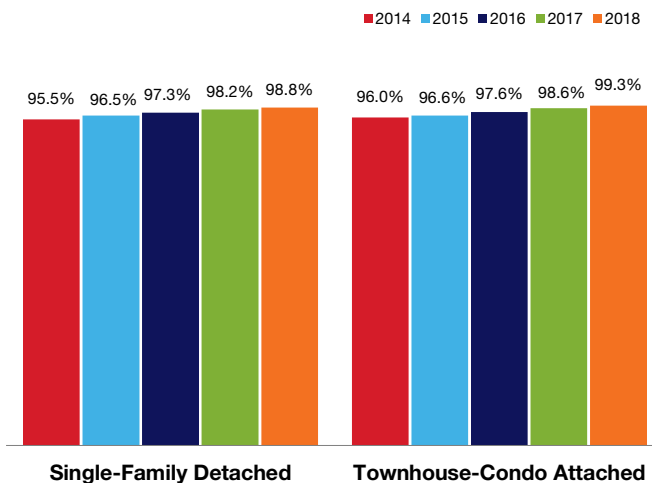
**98.8%**

Pct. of Orig. Price Received  
Single-Family Detached

**99.3%**

Pct. of Orig. Price Received  
Townhouse-Condo Attached

## Percent of Original List Price Received





# Distressed Homes Review

Rankings include geographies with 15 sales or more. County totals are not included.

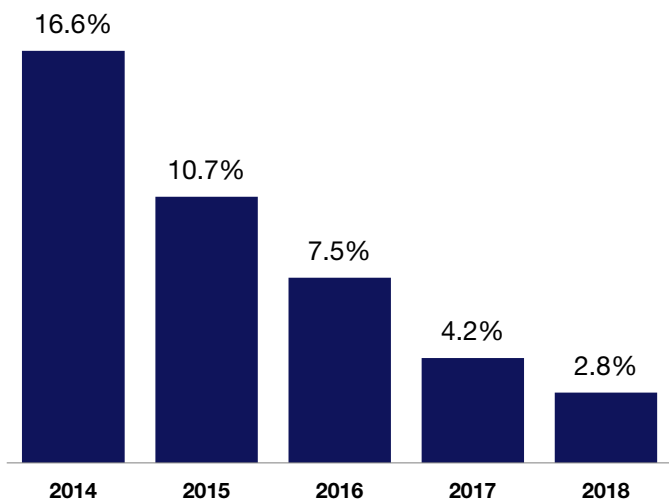
**2.8%**

Percent of Closed Sales in 2018 That Were Distressed

**- 35.3%**

One-Year Change in Sales of Distressed Properties

## Percent of Sales That Were Distressed



## Top Areas: Distressed Market Share in 2018

Area	Market Share
<b>16-County Twin Cities Region</b>	<b>2.8%</b>
Lake St. Croix Beach	16.7%
Lakeland	13.0%
Osseo	12.0%
Saint Paul - Thomas-Dale	11.3%
Clear Lake	10.7%
Winthrop	10.5%
Cokato	9.0%
Milaca	8.5%
Saint Paul - West Side	7.5%
Stacy	6.8%
Wyoming	6.8%
Lexington	6.7%
Isanti	6.5%
Saint Paul Park	6.3%
Becker	6.3%
Dellwood	6.3%
Saint Paul - Payne-Phalen	6.2%
Montgomery	6.0%
Oak Grove	6.0%
Minneapolis - Near North	5.9%
Saint Paul - Battle Creek / Highwood	5.9%
Rush City	5.9%
Onamia	5.9%
Greenfield	5.8%
North Saint Paul	5.5%

**+ 21.0%**

Three-Year Change in Price All Properties

**+ 17.3%**

Three-Year Change in Price Traditional Properties

**+ 32.0%**

Three-Year Change in Price Short Sales

**+ 30.3%**

Three-Year Change in Price Foreclosures

## Median Sales Price

■ 2015 ■ 2016 ■ 2017 ■ 2018





# New Construction Review

Rankings include geographies with 15 sales or more. County totals are not included.

## Nov '18

## 46

Peak of  
New Construction Inventory

Drop in New Construction  
Inventory from Peak

### New Construction Homes for Sale



### Top Areas: New Construction Market Share in 2018

16-County Twin Cities Region	9.0%
Dayton	61.2%
Lake Elmo	59.5%
Bayport	41.9%
Cologne	35.2%
Otsego	34.7%
Victoria	34.6%
Corcoran	33.9%
Lino Lakes	33.6%
Mayer	33.3%
Watertown	32.7%
Medina	27.6%
North Oaks	27.1%
Norwood Young America	27.1%
Somerset	27.0%
Minnetrissa	26.9%
Delano	26.4%
Chisago	23.9%
Rogers	23.8%
Saint Michael	23.6%
Isanti	23.0%
Carver	23.0%
Lakeville	22.6%
Ramsey	22.5%
Newport	21.8%
Minneapolis - Central	21.2%

## 6.0

## 1.2

Year-End Months Supply  
New Construction

Year-End Months Supply  
Previously Owned

## 100.5%

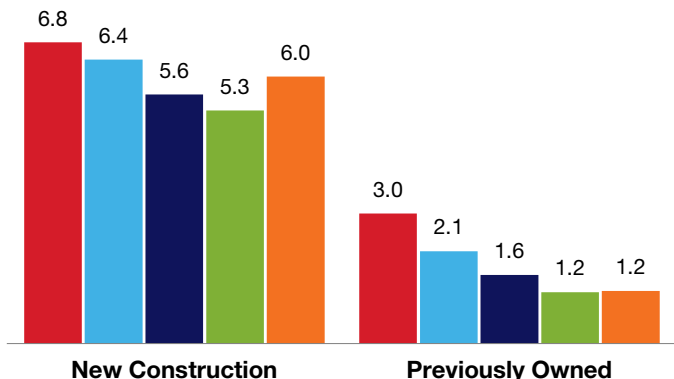
## 98.8%

Pct. of Orig. Price Received  
New Construction

Pct. of Orig. Price Received  
Previously Owned

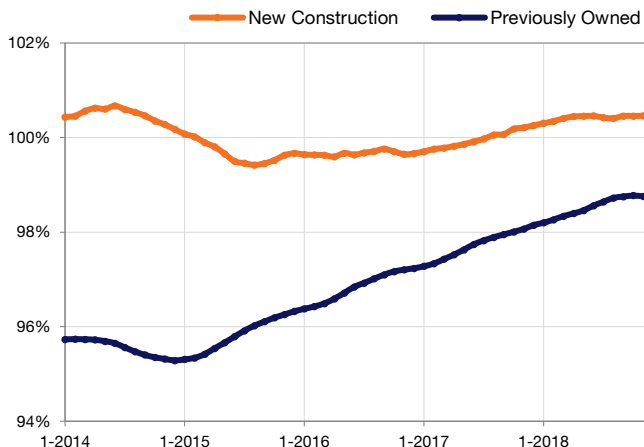
### Months Supply of Inventory

■ 2014 ■ 2015 ■ 2016 ■ 2017 ■ 2018



### Percent of Original List Price Received

This chart uses a rolling 12-month average for each data point.





# Showings Review

Rankings include geographies with 15 sales or more. County totals are not included.

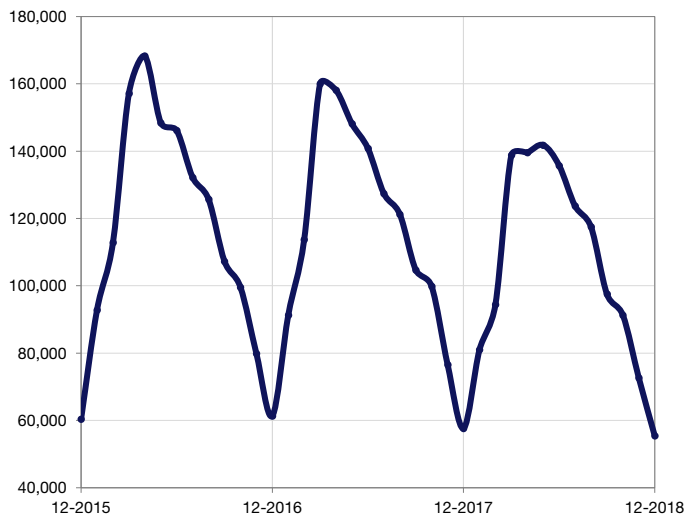
**14**

Number of Showings Before Pending

**- 6.7%**

One-Year Change in Median Showings Before Pending

## Monthly Number of Showings



### Top 10 Areas: Number of Showings

Saint Paul	112,538
Saint Cloud MSA	41,468
Plymouth	33,369
Brooklyn Park	32,892
Woodbury	32,525
Bloomington	31,674
Maple Grove	31,501
Brainerd MSA	31,334
Coon Rapids	29,182
Eden Prairie	28,510

### Top 10 Areas: Showings Before Pending

Brooklyn Center	25
Saint Paul - Greater East Side	24
Saint Paul - Dayton's Bluff	24
Saint Paul - Battle Creek / Highwood	23
North Saint Paul	23
Spring Lake Park	23
Crystal	23
Saint Paul - Thomas-Dale	23
Cleveland	23
Minneapolis - Longfellow	22

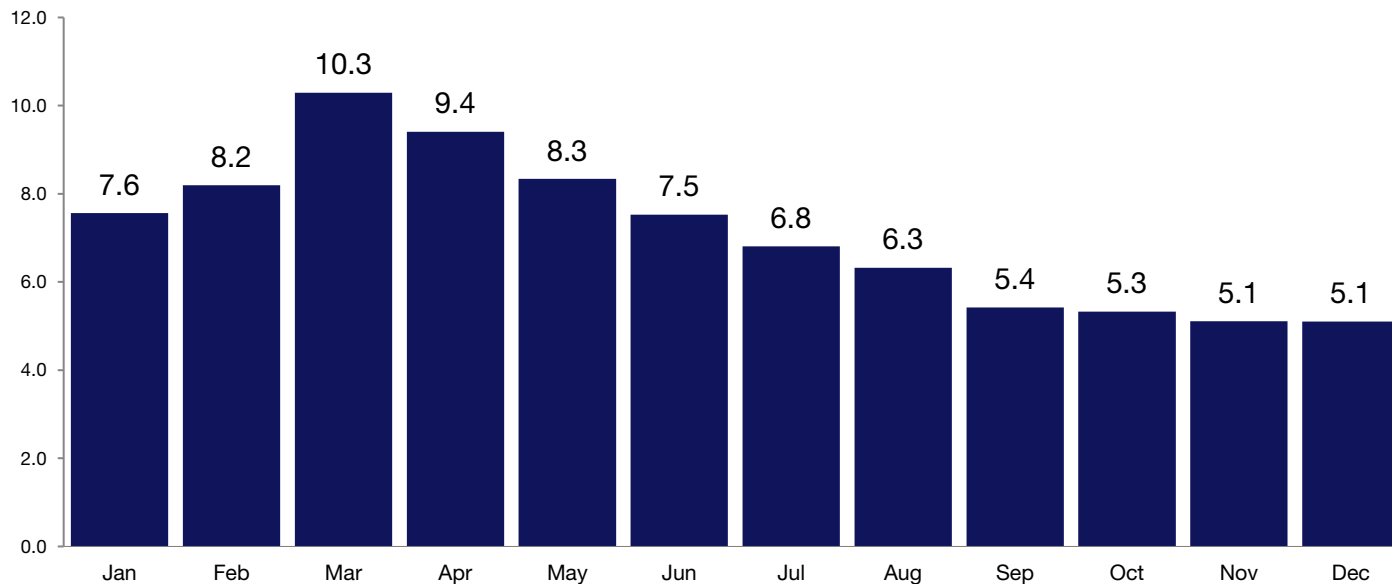
**1,289,383**

Total Showings in 2018

**March '18**

Peak Showing Activity Month

## 2018 Monthly Showings per Listing





# 2018 Annual Housing Market Report – Twin Cities Metro Area Overview – Around the Metro



	Total Closed Sales	Change from 2017	Percent New Construction	Percent Townhouse- Condo	Percent Distressed	Showings Per Listing	Cumulative Days on Market	Pct. of Orig. Price Received
<b>16-County Twin Cities Region</b>	<b>59,189</b>	<b>- 3.4%</b>	<b>9.0%</b>	<b>25.5%</b>	<b>2.8%</b>	<b>7.1</b>	<b>48</b>	<b>98.9%</b>
<b>13-County Twin Cities Region</b>	<b>58,162</b>	<b>- 3.5%</b>	<b>9.0%</b>	<b>25.8%</b>	<b>2.8%</b>	<b>7.2</b>	<b>48</b>	<b>98.9%</b>
Afton	44	+ 25.7%	2.3%	0.0%	0.0%	3.6	103	95.3%
Albertville	142	- 4.1%	7.0%	16.9%	2.8%	5.5	48	98.9%
Andover	464	- 18.2%	10.1%	9.7%	3.4%	6.6	53	99.2%
Annandale	131	+ 4.0%	5.3%	1.5%	1.5%	3.9	83	96.4%
Anoka	252	- 10.0%	14.7%	12.3%	4.0%	8.6	34	100.5%
Apple Valley	1,010	- 8.9%	6.0%	46.1%	2.0%	10.2	31	99.6%
Arden Hills	118	- 3.3%	0.8%	19.5%	0.8%	10.1	43	98.6%
Arlington	35	- 7.9%	0.0%	0.0%	2.9%	3.7	49	97.2%
Bayport	62	+ 8.8%	41.9%	1.6%	0.0%	2.9	41	98.9%
Becker	160	+ 4.6%	10.0%	8.1%	6.3%	3.7	57	98.0%
Belle Plaine	146	- 20.2%	6.8%	7.5%	1.4%	3.9	52	99.3%
Bethel	7	- 12.5%	0.0%	0.0%	0.0%	--	35	99.6%
Big Lake	393	- 4.8%	14.8%	6.4%	2.0%	4.6	44	99.1%
Birchwood Village	11	+ 37.5%	0.0%	0.0%	0.0%	5.1	24	100.4%
Blaine	1,306	+ 0.3%	17.5%	32.5%	2.5%	7.6	41	99.7%
Bloomington	1,275	+ 1.3%	0.3%	30.6%	3.0%	10.5	36	99.5%
Bloomington – East	392	- 4.9%	0.5%	21.2%	3.3%	12.6	31	100.5%
Bloomington – West	883	+ 4.3%	0.2%	34.8%	2.8%	9.7	38	99.0%
Brainerd MSA	2,086	- 0.3%	4.8%	4.7%	3.5%	2.2	125	94.5%
Brooklyn Center	442	- 7.9%	0.5%	10.9%	5.4%	16.6	28	101.1%
Brooklyn Park	1,247	- 2.3%	8.0%	30.4%	4.7%	10.8	35	100.2%
Buffalo	370	+ 13.1%	8.6%	13.2%	2.7%	5.3	53	97.8%
Burnsville	1,026	- 4.2%	2.0%	42.8%	2.5%	10.3	36	99.4%
Cambridge	291	- 8.2%	14.1%	10.3%	4.5%	4.6	51	98.2%
Cannon Falls	104	- 10.3%	1.0%	8.7%	3.8%	3.3	82	95.6%
Carver	126	- 6.0%	23.0%	19.8%	1.6%	3.2	47	98.9%
Centerville	56	- 30.9%	1.8%	19.6%	1.8%	8.6	40	98.9%
Champlin	417	- 8.4%	9.8%	28.5%	3.6%	7.7	39	99.8%
Chanhassen	509	- 6.6%	8.4%	37.3%	2.2%	5.3	58	98.0%
Chaska	472	- 12.8%	14.2%	36.4%	2.5%	5.8	52	98.5%
Chisago	109	+ 3.8%	23.9%	7.3%	3.7%	3.4	72	99.5%
Circle Pines	111	+ 26.1%	0.9%	35.1%	3.6%	10.0	23	99.8%
Clear Lake	84	- 16.0%	2.4%	0.0%	10.7%	3.8	91	98.5%
Clearwater	81	+ 14.1%	9.9%	7.4%	2.5%	4.3	66	97.4%
Cleveland	11	+ 266.7%	0.0%	0.0%	0.0%	2.2	47	96.3%
Coates	0	--	0.0%	0.0%	0.0%	2.3	0	0.0%
Cokato	67	+ 31.4%	4.5%	3.0%	9.0%	2.3	105	92.4%
Cologne	71	+ 39.2%	35.2%	1.4%	0.0%	3.9	51	99.1%
Columbia Heights	321	- 13.9%	0.9%	14.6%	5.3%	13.3	28	100.8%
Columbus	35	- 28.6%	20.0%	2.9%	2.9%	4.2	56	98.8%
Coon Rapids	1,101	- 2.7%	1.7%	30.2%	4.0%	12.3	29	100.4%
Corcoran	59	- 35.9%	33.9%	0.0%	1.7%	3.5	75	96.5%
Cottage Grove	671	- 1.8%	11.6%	17.0%	2.2%	7.1	38	99.0%
Crystal	435	- 13.2%	3.2%	3.2%	4.6%	15.6	28	100.8%

# 2018 Annual Housing Market Report – Twin Cities Metro Area Overview – Around the Metro



	Total Closed Sales	Change from 2017	Percent New Construction	Percent Townhouse- Condo	Percent Distressed	Showings Per Listing	Cumulative Days on Market	Pct. of Orig. Price Received
Dayton	183	+ 18.1%	61.2%	1.1%	1.1%	2.8	69	98.7%
Deephaven	65	- 8.5%	10.8%	1.5%	1.5%	3.7	158	92.9%
Delano	163	- 3.6%	26.4%	11.0%	2.5%	3.4	82	98.4%
Dellwood	16	- 33.3%	0.0%	0.0%	6.3%	2.9	128	92.9%
Eagan	1,070	+ 4.9%	2.9%	40.8%	2.1%	10.3	36	99.2%
East Bethel	165	- 7.3%	11.5%	0.0%	5.5%	7.1	45	98.7%
Eden Prairie	1,142	- 5.8%	1.3%	43.6%	2.0%	7.4	57	98.0%
Edina	947	- 8.5%	4.1%	35.3%	1.0%	5.7	71	96.6%
Elk River	552	- 7.2%	16.1%	25.9%	2.0%	5.9	46	99.3%
Elko New Market	110	+ 2.8%	7.3%	13.6%	4.5%	3.9	55	97.9%
Excelsior	21	- 27.6%	0.0%	23.8%	0.0%	3.7	60	95.4%
Falcon Heights	65	- 7.1%	0.0%	13.8%	0.0%	7.9	48	98.2%
Faribault	385	- 9.4%	1.6%	7.3%	4.9%	4.3	60	96.5%
Farmington	531	- 11.8%	4.9%	29.4%	3.0%	7.0	38	99.0%
Forest Lake	360	- 13.3%	10.3%	29.2%	3.3%	5.2	58	98.1%
Fridley	422	+ 10.2%	0.2%	17.1%	4.5%	13.6	29	100.3%
Gaylord	27	- 30.8%	0.0%	3.7%	3.7%	3.0	84	99.0%
Gem Lake	5	+ 25.0%	0.0%	0.0%	0.0%	4.8	107	92.9%
Golden Valley	401	- 5.2%	1.5%	18.5%	2.7%	9.2	43	98.4%
Grant	47	+ 11.9%	2.1%	0.0%	0.0%	4.2	116	96.9%
Greenfield	52	+ 36.8%	1.9%	25.0%	5.8%	2.9	90	95.8%
Greenwood	19	+ 90.0%	0.0%	15.8%	0.0%	3.8	120	93.5%
Ham Lake	199	- 15.0%	11.6%	7.5%	5.0%	6.4	67	99.0%
Hamburg	7	- 30.0%	0.0%	0.0%	0.0%	2.6	38	97.7%
Hammond	64	- 22.0%	4.7%	3.1%	1.6%	3.2	95	98.6%
Hampton	10	- 28.6%	0.0%	0.0%	10.0%	4.2	70	98.9%
Hanover	51	- 19.0%	11.8%	2.0%	0.0%	3.9	46	99.3%
Hastings	415	- 3.3%	0.5%	34.9%	2.9%	5.4	43	98.1%
Hilltop	1	- 50.0%	0.0%	100.0%	0.0%	7.0	60	105.5%
Hopkins	239	- 13.1%	0.8%	47.7%	1.3%	10.3	40	99.0%
Hudson	562	- 3.3%	9.3%	21.9%	1.4%	4.1	74	98.4%
Hugo	422	- 0.7%	17.5%	58.5%	2.6%	4.6	45	99.4%
Hutchinson	330	+ 7.1%	3.6%	8.5%	3.0%	4.6	49	97.8%
Independence	47	- 14.5%	10.6%	0.0%	4.3%	4.1	142	94.0%
Inver Grove Heights	524	- 6.9%	11.6%	43.9%	2.7%	6.7	46	99.1%
Isanti	291	+ 9.4%	23.0%	12.4%	6.5%	5.3	42	99.3%
Jordan	123	+ 6.0%	14.6%	11.4%	2.4%	4.2	64	98.3%
Lake Elmo	279	+ 12.5%	59.5%	20.8%	0.7%	2.7	77	97.9%
Lake Minnetonka Area	1,045	- 5.1%	10.9%	16.0%	2.3%	4.1	96	96.1%
Lake St. Croix Beach	12	- 33.3%	8.3%	0.0%	16.7%	7.4	43	102.9%
Lakeland	23	- 32.4%	0.0%	0.0%	13.0%	5.0	59	97.4%
Lakeland Shores	2	+ 100.0%	0.0%	0.0%	0.0%	2.2	31	95.6%
Lakeville	1,318	+ 1.4%	22.6%	22.5%	1.4%	5.3	55	99.0%
Lauderdale	32	+ 52.4%	0.0%	21.9%	3.1%	11.7	35	98.8%
Le Center	24	- 31.4%	8.3%	0.0%	4.2%	2.3	56	94.4%
Lexington	15	- 16.7%	0.0%	0.0%	6.7%	14.3	27	99.5%

# 2018 Annual Housing Market Report – Twin Cities Metro Area Overview – Around the Metro



	Total Closed Sales	Change from 2017	Percent New Construction	Percent Townhouse- Condo	Percent Distressed	Showings Per Listing	Cumulative Days on Market	Pct. of Orig. Price Received
Lilydale	16	+ 33.3%	0.0%	93.8%	0.0%	5.3	41	98.7%
Lindstrom	127	- 1.6%	11.8%	14.2%	4.7%	4.5	61	96.9%
Lino Lakes	390	+ 10.2%	33.6%	24.6%	2.6%	5.1	60	99.2%
Little Canada	133	- 8.3%	2.3%	39.8%	3.8%	8.6	42	98.7%
Long Lake	23	- 23.3%	0.0%	0.0%	0.0%	4.4	71	97.5%
Lonsdale	150	+ 23.0%	13.3%	4.7%	2.7%	3.3	55	99.4%
Loretto	16	- 5.9%	0.0%	31.3%	0.0%	4.6	46	99.0%
Mahtomedi	136	+ 14.3%	2.9%	11.0%	2.9%	5.9	68	96.8%
Maple Grove	1,488	- 1.6%	12.1%	44.6%	1.7%	7.2	46	98.9%
Maple Lake	68	- 31.3%	5.9%	4.4%	4.4%	4.2	47	97.9%
Maple Plain	18	+ 5.9%	0.0%	0.0%	0.0%	3.4	90	96.6%
Maplewood	555	- 10.9%	0.0%	26.1%	3.6%	11.6	35	99.1%
Marine on St. Croix	23	+ 53.3%	0.0%	4.3%	4.3%	3.5	175	92.5%
Mayer	60	- 11.8%	33.3%	10.0%	1.7%	2.2	82	100.0%
Medicine Lake	0	--	0.0%	0.0%	0.0%	4.0	0	0.0%
Medina	145	+ 15.1%	27.6%	16.6%	1.4%	2.7	147	96.1%
Mendota	3	--	0.0%	0.0%	0.0%	5.0	146	94.3%
Mendota Heights	188	+ 5.6%	3.7%	35.1%	0.5%	5.9	69	97.4%
Miesville	1	- 50.0%	0.0%	0.0%	0.0%	8.3	84	61.0%
Milaca	129	- 7.2%	7.0%	2.3%	8.5%	3.3	76	95.6%
Minneapolis - (Citywide)	5,556	- 2.0%	4.8%	28.3%	2.4%	9.9	41	99.6%
Minneapolis - Calhoun-Isle	484	+ 4.3%	1.2%	57.6%	0.4%	13.1	72	96.4%
Minneapolis - Camden	649	- 10.4%	6.0%	2.2%	4.6%	5.9	31	101.8%
Minneapolis - Central	745	+ 18.1%	21.2%	99.9%	0.4%	16.0	63	98.8%
Minneapolis - Longfellow	388	+ 8.1%	2.6%	2.6%	1.3%	12.1	25	101.4%
Minneapolis - Near North	356	- 7.0%	2.2%	7.3%	5.9%	13.1	38	100.3%
Minneapolis - Nokomis	716	- 5.5%	0.8%	5.7%	2.5%	13.6	28	100.4%
Minneapolis - Northeast	510	- 6.8%	1.6%	6.3%	3.3%	9.8	28	100.3%
Minneapolis - Phillips	86	- 14.0%	3.5%	51.2%	4.7%	12.4	38	100.6%
Minneapolis - Powderhorn	532	- 8.7%	0.9%	26.1%	2.6%	8.5	30	100.1%
Minneapolis - Southwest	865	- 4.2%	3.0%	8.7%	2.0%	6.8	48	98.3%
Minneapolis - University	200	+ 1.0%	0.0%	71.0%	1.0%	7.8	51	98.3%
Minnnetonka	891	- 7.3%	3.7%	35.2%	2.5%	3.1	61	97.7%
Minnnetonka Beach	20	+ 81.8%	0.0%	0.0%	5.0%	3.2	144	91.9%
Minnetrissa	160	- 9.6%	26.9%	2.5%	5.0%	5.2	100	96.5%
Montgomery	100	+ 5.3%	14.0%	8.0%	6.0%	3.2	63	98.5%
Monticello	309	- 11.5%	10.0%	24.9%	2.6%	5.2	45	99.2%
Montrose	126	+ 10.5%	15.9%	15.1%	4.8%	3.5	46	99.5%
Mora	124	+ 26.5%	4.8%	2.4%	2.4%	2.9	106	96.8%
Mound	226	- 12.1%	2.7%	21.2%	0.9%	6.5	60	97.2%
Mounds View	138	+ 2.2%	10.1%	17.4%	2.9%	9.3	39	99.5%
New Brighton	270	- 11.2%	0.4%	20.7%	3.7%	12.8	31	99.7%
New Germany	15	- 11.8%	6.7%	0.0%	0.0%	4.4	67	97.8%
New Hope	307	- 6.7%	2.0%	20.2%	4.2%	12.0	32	100.2%
New Prague	213	- 8.6%	16.4%	17.4%	0.9%	3.6	53	99.1%
New Richmond	286	- 6.8%	17.5%	6.3%	3.5%	3.2	82	98.5%

# 2018 Annual Housing Market Report – Twin Cities Metro Area Overview – Around the Metro



	Total Closed Sales	Change from 2017	Percent New Construction	Percent Townhouse- Condo	Percent Distressed	Showings Per Listing	Cumulative Days on Market	Pct. of Orig. Price Received
New Trier	1	- 50.0%	0.0%	0.0%	100.0%	27.5	27	153.6%
Newport	55	+ 10.0%	21.8%	0.0%	5.5%	9.3	45	99.3%
North Branch	242	- 8.3%	15.3%	3.7%	3.7%	4.2	47	98.5%
North Oaks	96	- 11.1%	27.1%	12.5%	1.0%	3.1	135	94.4%
North Saint Paul	183	+ 1.1%	0.5%	7.7%	5.5%	14.1	33	99.8%
Northfield	261	- 17.7%	2.3%	27.2%	1.9%	4.2	65	97.3%
Norwood Young America	85	+ 1.2%	27.1%	12.9%	2.4%	2.1	85	99.0%
Nowthen	33	0.0%	0.0%	0.0%	0.0%	7.0	82	98.3%
Oak Grove	117	- 23.0%	17.1%	0.0%	6.0%	4.7	58	98.8%
Oak Park Heights	44	- 32.3%	0.0%	31.8%	0.0%	6.7	33	98.7%
Oakdale	469	- 9.1%	0.2%	40.5%	4.5%	12.0	33	99.4%
Onamia	51	+ 2.0%	0.0%	19.6%	5.9%	1.5	115	95.6%
Orono	190	- 6.9%	17.4%	10.5%	4.7%	3.3	125	95.5%
Osseo	25	- 3.8%	0.0%	0.0%	12.0%	8.3	30	97.8%
Otsego	536	+ 4.7%	34.7%	30.6%	1.1%	4.3	44	99.3%
Pine City	127	+ 6.7%	4.7%	5.5%	4.7%	3.7	72	95.7%
Pine Springs	7	0.0%	0.0%	0.0%	0.0%	7.7	110	98.0%
Plymouth	1,495	+ 1.8%	15.8%	36.9%	0.9%	6.8	53	98.5%
Princeton	262	+ 10.1%	7.6%	10.7%	3.4%	3.9	55	98.1%
Prior Lake	590	- 0.5%	12.5%	31.2%	2.9%	4.7	67	97.7%
Ramsey	592	+ 4.4%	22.5%	33.3%	3.2%	6.2	40	99.6%
Randolph	6	- 25.0%	0.0%	0.0%	16.7%	12.3	50	94.1%
Red Wing	292	+ 3.5%	2.4%	12.0%	2.4%	3.3	74	96.7%
Richfield	529	- 14.3%	0.6%	10.0%	3.4%	13.7	27	100.5%
River Falls	278	- 3.5%	7.9%	14.7%	3.2%	3.4	83	97.8%
Robbinsdale	294	- 8.7%	1.0%	10.5%	3.7%	12.3	29	100.1%
Rockford	53	- 22.1%	5.7%	17.0%	1.9%	4.9	37	97.5%
Rogers	256	+ 21.9%	23.8%	30.9%	3.5%	4.3	59	98.6%
Rosemount	469	- 7.3%	13.2%	38.0%	2.8%	5.8	43	99.5%
Roseville	500	- 3.3%	4.6%	30.4%	2.6%	9.7	36	99.0%
Rush City	85	+ 37.1%	11.8%	7.1%	5.9%	3.4	59	98.0%
Saint Anthony	134	0.0%	0.0%	40.3%	0.0%	8.2	35	98.4%
Saint Bonifacius	52	+ 4.0%	3.8%	26.9%	0.0%	7.0	24	100.2%
Saint Cloud MSA	2,698	+ 1.7%	4.8%	4.7%	3.7%	4.0	72	97.0%
Saint Francis	169	- 25.6%	20.1%	13.6%	4.7%	4.2	45	99.8%
Saint Louis Park	946	- 1.5%	0.6%	29.2%	1.8%	10.3	37	99.3%
Saint Mary's Point	6	+ 20.0%	0.0%	0.0%	33.3%	7.5	101	95.4%
Saint Michael	352	- 8.3%	23.6%	17.9%	2.0%	5.2	44	98.9%
Saint Paul	3,749	- 2.6%	0.9%	16.1%	3.7%	11.2	41	99.3%
Saint Paul - Battle Creek / Highwood	272	+ 5.0%	0.4%	8.1%	5.9%	13.8	36	99.8%
Saint Paul - Como Park	281	+ 16.6%	0.7%	8.5%	2.1%	10.8	29	100.0%
Saint Paul - Dayton's Bluff	222	+ 12.7%	1.8%	3.2%	5.4%	13.8	39	98.8%
Saint Paul - Downtown	157	- 12.3%	1.3%	100.0%	0.0%	5.6	74	97.0%
Saint Paul - Greater East Side	432	- 9.1%	0.0%	2.5%	4.9%	15.7	34	100.5%
Saint Paul - Hamline-Midway	152	- 5.6%	0.0%	0.0%	3.9%	15.0	24	100.3%
Saint Paul - Highland Park	323	- 5.0%	1.2%	12.7%	1.5%	8.0	47	98.7%

# 2018 Annual Housing Market Report – Twin Cities Metro Area Overview – Around the Metro



	Total Closed Sales	Change from 2017	Percent New Construction	Percent Townhouse- Condo	Percent Distressed	Showings Per Listing	Cumulative Days on Market	Pct. of Orig. Price Received
Saint Paul - Merriam Park / Lexington-Hamline	156	+ 1.3%	0.0%	7.1%	0.0%	9.1	47	99.0%
Saint Paul - Macalester-Groveland	304	+ 2.0%	1.3%	8.6%	1.0%	10.0	40	99.5%
Saint Paul - North End / South Como	239	- 7.7%	0.0%	13.0%	4.2%	14.5	35	99.8%
Saint Paul - Payne-Phalen	341	- 11.0%	3.5%	1.8%	6.2%	13.8	37	99.7%
Saint Paul - St. Anthony Park	78	+ 8.3%	0.0%	48.7%	1.3%	7.6	40	98.2%
Saint Paul - Summit Hill	102	+ 3.0%	0.0%	43.1%	0.0%	5.1	58	98.6%
Saint Paul - Summit-University	242	+ 4.3%	1.7%	51.7%	2.5%	8.0	57	97.8%
Saint Paul - Thomas-Dale	115	- 7.3%	0.9%	2.6%	11.3%	12.1	39	99.2%
Saint Paul - West Seventh	171	- 4.5%	0.6%	24.6%	4.1%	11.7	38	99.4%
Saint Paul - West Side	161	- 18.3%	0.0%	8.7%	7.5%	13.5	37	99.2%
Saint Paul Park	95	+ 2.2%	3.2%	23.2%	6.3%	7.9	23	99.5%
Savage	614	- 2.4%	17.4%	25.7%	2.0%	5.4	49	98.9%
Scandia	58	+ 20.8%	5.2%	3.4%	0.0%	3.6	88	97.0%
Shakopee	768	- 5.0%	5.1%	43.2%	2.2%	6.8	40	99.6%
Shoreview	428	- 6.3%	1.2%	42.5%	1.9%	10.2	31	99.7%
Shorewood	139	+ 12.1%	9.4%	11.5%	1.4%	4.7	91	96.6%
Somerset	115	- 7.3%	27.0%	8.7%	0.9%	2.7	85	99.1%
South Haven	66	+ 10.0%	0.0%	0.0%	3.0%	2.9	99	95.7%
South Saint Paul	382	+ 6.4%	0.8%	3.4%	3.9%	10.7	32	99.9%
Spring Lake Park	114	+ 17.5%	0.0%	15.8%	4.4%	14.1	32	100.2%
Spring Park	9	- 60.9%	0.0%	55.6%	0.0%	3.2	31	98.4%
Stacy	59	- 24.4%	15.3%	8.5%	6.8%	6.0	41	98.7%
Stillwater	400	- 1.7%	5.8%	23.3%	1.5%	5.4	62	97.7%
Sunfish Lake	11	+ 57.1%	0.0%	0.0%	0.0%	2.4	214	85.1%
Tonka Bay	30	+ 3.4%	10.0%	0.0%	0.0%	2.9	119	94.0%
Vadnais Heights	241	+ 5.7%	5.4%	49.0%	3.7%	9.3	36	99.7%
Vermillion	4	- 20.0%	0.0%	0.0%	0.0%	11.7	85	100.4%
Victoria	254	- 3.4%	34.6%	25.2%	2.8%	3.3	58	98.0%
Waconia	273	- 1.1%	8.8%	23.4%	1.1%	4.3	44	98.7%
Watertown	110	+ 4.8%	32.7%	9.1%	1.8%	2.8	67	99.0%
Waterville	45	+ 21.6%	0.0%	0.0%	2.2%	2.1	116	94.7%
Wayzata	101	- 1.9%	6.9%	55.4%	1.0%	10.5	90	95.0%
West Saint Paul	283	- 11.0%	0.7%	17.0%	4.2%	10.5	34	99.2%
White Bear Lake	443	+ 12.4%	2.3%	21.7%	2.5%	10.6	29	99.3%
Willernie	10	- 28.6%	10.0%	10.0%	10.0%	--	32	95.7%
Winthrop	19	+ 58.3%	0.0%	0.0%	10.5%	2.4	75	96.3%
Woodbury	1,551	+ 0.3%	15.3%	43.2%	1.3%	6.5	46	98.7%
Woodland	11	- 8.3%	0.0%	0.0%	0.0%	4.3	265	91.1%
Wyoming	133	- 0.7%	13.5%	12.0%	6.8%	4.1	50	98.7%
Zimmerman	290	- 17.1%	20.0%	6.2%	4.8%	2.2	54	98.7%
Zumbrota	80	- 12.1%	6.3%	6.3%	1.3%	7.1	51	96.7%

# 2018 Annual Housing Market Report – Twin Cities Metro Area Overview – Counties



	Total Closed Sales	Change from 2017	Percent New Construction	Percent Townhouse- Condo	Percent Distressed	Showings Per Listing	Cumulative Days on Market	Pct. of Orig. Price Received
Anoka County	5,942	- 4.3%	11.9%	22.8%	3.6%	8.3	40	99.8%
Carver County	2,000	- 5.3%	17.8%	27.2%	2.2%	4.3	56	98.5%
Chisago County	975	- 4.4%	13.0%	7.2%	4.0%	4.0	58	98.1%
Dakota County	7,293	- 4.0%	7.9%	34.3%	2.4%	7.8	41	99.2%
Goodhue County	700	+ 1.7%	3.6%	9.3%	3.1%	2.9	73	96.6%
Hennepin County	20,017	- 3.4%	6.6%	29.0%	2.5%	8.3	48	99.0%
Isanti County	831	+ 2.6%	15.9%	8.1%	5.7%	5.0	52	98.2%
Kanabec County	237	+ 3.9%	2.5%	1.3%	6.3%	3.1	101	95.4%
Le Sueur County	399	- 3.2%	9.5%	9.5%	3.0%	2.7	65	97.5%
Mille Lacs County	485	+ 3.9%	3.1%	11.1%	7.2%	2.7	87	95.7%
Ramsey County	7,168	- 3.2%	2.0%	21.8%	3.3%	10.6	39	99.2%
Rice County	887	- 4.3%	4.8%	12.9%	3.5%	4.0	63	97.2%
Scott County	2,594	- 3.3%	10.7%	28.1%	2.4%	5.1	55	98.6%
Sherburne County	1,803	- 6.2%	14.3%	11.6%	3.5%	4.6	51	98.9%
Sibley County	143	- 14.9%	4.9%	2.8%	5.6%	2.9	83	97.7%
St. Croix County	1,489	- 5.9%	12.1%	13.0%	2.5%	3.4	81	98.4%
Washington County	4,915	- 1.5%	13.7%	31.2%	2.3%	5.9	51	98.5%
Wright County	2,676	- 0.7%	17.9%	16.1%	2.3%	4.4	54	98.4%

## Area Overview – Western WI School Districts



	Total Closed Sales	Change from 2017	Percent New Construction	Percent Townhouse- Condo	Percent Distressed	Showings Per Listing	Cumulative Days on Market	Pct. of Orig. Price Received
Amery, WI – School District 119	132	- 11.4%	0.0%	6.1%	3.8%	2.8	115	94.0%
Baldwin-Woodville, WI – School District 231	134	+ 11.7%	11.9%	6.0%	3.0%	3.5	93	98.0%
Clayton, WI – School District 1120	22	+ 57.1%	0.0%	0.0%	4.5%	1.5	92	89.7%
Clear Lake, WI – School District 1127	29	- 6.5%	0.0%	0.0%	10.3%	2.0	125	99.3%
Cumberland, WI – School District 1260	62	- 17.3%	3.2%	6.5%	3.2%	0.8	116	94.3%
Ellsworth, WI – School District 1659	115	- 4.2%	2.6%	0.0%	5.2%	2.7	90	95.8%
Elmwood, WI – School District 1666	13	- 13.3%	0.0%	7.7%	0.0%	1.3	71	93.0%
Frederic, WI – School District 1939	48	- 30.4%	0.0%	0.0%	4.2%	2.2	155	92.3%
Glenwood City, WI – School District 2198	38	- 2.6%	0.0%	0.0%	10.5%	2.2	94	96.5%
Grantsburg, WI – School District 2233	87	+ 16.0%	0.0%	0.0%	11.5%	1.7	96	97.5%
Hudson, WI – School District 2611	584	- 2.3%	9.8%	21.2%	1.5%	4.3	69	98.5%
Luck, WI – School District 3213	53	- 17.2%	0.0%	0.0%	3.8%	2.3	123	96.7%
New Richmond, WI – School District 3962	313	- 10.1%	16.3%	5.8%	3.2%	3.1	81	98.2%
Osceola, WI – School District 4165	152	- 13.6%	15.8%	6.6%	3.9%	3.2	87	97.9%
Pepin, WI – School District 4270	40	+ 37.9%	2.5%	12.5%	2.5%	1.4	177	89.5%
Plum City, WI – School District 4459	22	+ 15.8%	0.0%	0.0%	4.5%	1.7	122	92.0%
Prescott, WI – School District 4578	101	- 11.4%	1.0%	9.9%	7.9%	3.3	105	96.3%
River Falls, WI – School District 4893	305	- 6.2%	7.9%	12.8%	3.0%	3.1	91	97.6%
Somerset, WI – School District 5432	138	- 14.8%	23.2%	7.2%	0.7%	2.8	92	98.7%
Spring Valley, WI – School District 5586	36	- 12.2%	0.0%	2.8%	11.1%	2.7	76	96.2%
St. Croix Central, WI – School District 2422	137	- 13.8%	13.9%	5.1%	1.5%	2.9	82	99.0%
St. Croix Falls, WI – School District 5019	108	+ 3.8%	4.6%	6.5%	2.8%	2.8	105	96.7%
Turtle Lake, WI – School District 5810	71	+ 14.5%	1.4%	1.4%	1.4%	1.6	104	95.0%
Unity, WI – School District 238	127	- 19.1%	0.0%	0.0%	3.1%	2.4	110	93.2%

# 2018 Annual Housing Market Report – Twin Cities Metro

## Median Prices – Around the Metro



	2014	2015	2016	2017	2018	Change From 2017	Change From 2014
<b>16-County Twin Cities Region</b>	<b>\$205,000</b>	<b>\$219,000</b>	<b>\$230,000</b>	<b>\$246,000</b>	<b>\$265,000</b>	<b>+ 7.7%</b>	<b>+ 29.3%</b>
<b>13-County Twin Cities Region</b>	<b>\$205,570</b>	<b>\$220,000</b>	<b>\$232,000</b>	<b>\$247,800</b>	<b>\$265,000</b>	<b>+ 6.9%</b>	<b>+ 28.9%</b>
Afton	\$412,375	\$435,000	\$452,500	\$431,000	\$492,000	+ 14.2%	+ 19.3%
Albertville	\$179,900	\$210,000	\$225,000	\$239,900	\$255,300	+ 6.4%	+ 41.9%
Andover	\$236,700	\$247,500	\$268,000	\$290,000	\$305,000	+ 5.2%	+ 28.9%
Annandale	\$172,221	\$204,450	\$205,000	\$222,400	\$227,800	+ 2.4%	+ 32.3%
Anoka	\$166,000	\$178,950	\$195,000	\$206,500	\$230,000	+ 11.4%	+ 38.6%
Apple Valley	\$213,000	\$224,900	\$229,900	\$245,800	\$265,000	+ 7.8%	+ 24.4%
Arden Hills	\$252,000	\$282,000	\$299,000	\$301,000	\$361,000	+ 19.9%	+ 43.3%
Arlington	\$92,450	\$130,250	\$127,000	\$139,900	\$145,145	+ 3.7%	+ 57.0%
Bayport	\$237,450	\$207,000	\$233,250	\$300,000	\$429,500	+ 43.2%	+ 80.9%
Becker	\$169,900	\$183,900	\$193,250	\$211,450	\$219,900	+ 4.0%	+ 29.4%
Belle Plaine	\$187,700	\$193,250	\$207,050	\$225,000	\$242,300	+ 7.7%	+ 29.1%
Bethel	\$115,000	\$158,185	\$199,450	\$205,500	\$230,000	+ 11.9%	+ 100.0%
Big Lake	\$169,900	\$178,000	\$200,000	\$210,000	\$234,000	+ 11.4%	+ 37.7%
Birchwood Village	\$340,000	\$260,000	\$289,000	\$340,000	\$365,000	+ 7.4%	+ 7.4%
Blaine	\$218,665	\$220,000	\$230,000	\$242,500	\$265,000	+ 9.3%	+ 21.2%
Bloomington	\$201,000	\$218,000	\$232,000	\$250,000	\$260,000	+ 4.0%	+ 29.4%
Bloomington – East	\$182,000	\$198,250	\$210,000	\$232,000	\$242,000	+ 4.3%	+ 33.0%
Bloomington – West	\$225,000	\$235,000	\$250,000	\$264,750	\$279,777	+ 5.7%	+ 24.3%
Brainerd MSA	\$165,000	\$170,000	\$182,000	\$194,000	\$209,900	+ 8.2%	+ 27.2%
Brooklyn Center	\$139,950	\$154,900	\$165,000	\$186,125	\$204,000	+ 9.6%	+ 45.8%
Brooklyn Park	\$174,900	\$194,000	\$214,200	\$229,900	\$249,900	+ 8.7%	+ 42.9%
Buffalo	\$175,000	\$200,000	\$204,900	\$234,000	\$240,000	+ 2.6%	+ 37.1%
Burnsville	\$209,500	\$222,000	\$234,950	\$244,550	\$262,000	+ 7.1%	+ 25.1%
Cambridge	\$148,250	\$163,500	\$169,900	\$190,500	\$206,000	+ 8.1%	+ 39.0%
Cannon Falls	\$175,000	\$202,000	\$203,500	\$233,000	\$246,500	+ 5.8%	+ 40.9%
Carver	\$270,000	\$277,750	\$296,090	\$345,000	\$367,167	+ 6.4%	+ 36.0%
Centerville	\$197,500	\$223,000	\$235,000	\$243,000	\$263,250	+ 8.3%	+ 33.3%
Champlin	\$193,950	\$205,000	\$224,000	\$239,450	\$255,000	+ 6.5%	+ 31.5%
Chanhassen	\$318,838	\$325,000	\$336,950	\$346,000	\$357,500	+ 3.3%	+ 12.1%
Chaska	\$235,000	\$255,000	\$272,500	\$292,750	\$289,950	- 1.0%	+ 23.4%
Chisago	\$201,500	\$235,000	\$250,000	\$255,000	\$281,850	+ 10.5%	+ 39.9%
Circle Pines	\$154,000	\$162,550	\$180,000	\$191,050	\$210,000	+ 9.9%	+ 36.4%
Clear Lake	\$154,500	\$185,000	\$177,000	\$214,900	\$226,000	+ 5.2%	+ 46.3%
Clearwater	\$159,500	\$157,500	\$190,000	\$180,000	\$213,750	+ 18.8%	+ 34.0%
Cleveland	\$265,000	\$109,900	\$191,950	\$319,000	\$189,000	- 40.8%	- 28.7%
Coates	\$0	\$161,625	\$0	\$112,500	\$0	- 100.0%	--
Cokato	\$123,200	\$132,450	\$159,550	\$157,000	\$159,300	+ 1.5%	+ 29.3%
Cologne	\$262,950	\$250,000	\$240,000	\$291,625	\$321,500	+ 10.2%	+ 22.3%
Columbia Heights	\$140,000	\$158,125	\$173,950	\$190,000	\$209,900	+ 10.5%	+ 49.9%
Columbus	\$227,500	\$236,300	\$263,000	\$277,500	\$346,000	+ 24.7%	+ 52.1%
Coon Rapids	\$160,300	\$175,000	\$190,000	\$204,250	\$227,000	+ 11.1%	+ 41.6%
Corcoran	\$312,500	\$330,000	\$378,000	\$431,200	\$439,243	+ 1.9%	+ 40.6%
Cottage Grove	\$209,900	\$222,000	\$240,000	\$250,000	\$262,500	+ 5.0%	+ 25.1%
Crystal	\$157,500	\$172,000	\$185,450	\$200,450	\$220,000	+ 9.8%	+ 39.7%



2018 Annual Housing Market Report – Twin Cities Metro  
**Median Prices – Around the Metro**



	2014	2015	2016	2017	2018	Change From 2017	Change From 2014
Dayton	\$218,250	\$328,709	\$358,123	\$425,195	\$401,540	- 5.6%	+ 84.0%
Deephaven	\$585,000	\$622,500	\$581,000	\$689,000	\$910,000	+ 32.1%	+ 55.6%
Delano	\$241,250	\$275,100	\$280,000	\$295,000	\$315,560	+ 7.0%	+ 30.8%
Dellwood	\$765,000	\$594,215	\$532,000	\$600,000	\$587,500	- 2.1%	- 23.2%
Eagan	\$234,700	\$243,274	\$259,000	\$267,250	\$280,000	+ 4.8%	+ 19.3%
East Bethel	\$198,000	\$219,500	\$237,500	\$253,250	\$269,900	+ 6.6%	+ 36.3%
Eden Prairie	\$300,000	\$299,900	\$308,500	\$329,500	\$337,500	+ 2.4%	+ 12.5%
Edina	\$380,000	\$397,000	\$435,010	\$460,000	\$450,000	- 2.2%	+ 18.4%
Elk River	\$195,000	\$215,500	\$230,000	\$245,000	\$262,500	+ 7.1%	+ 34.6%
Elko New Market	\$257,520	\$264,250	\$305,000	\$300,000	\$329,900	+ 10.0%	+ 28.1%
Excelsior	\$452,500	\$502,500	\$502,000	\$529,500	\$605,000	+ 14.3%	+ 33.7%
Falcon Heights	\$257,450	\$257,000	\$288,800	\$270,000	\$298,900	+ 10.7%	+ 16.1%
Faribault	\$138,000	\$146,000	\$159,000	\$175,000	\$177,370	+ 1.4%	+ 28.5%
Farmington	\$210,000	\$220,500	\$229,900	\$251,900	\$260,500	+ 3.4%	+ 24.0%
Forest Lake	\$219,900	\$225,500	\$230,000	\$250,500	\$269,900	+ 7.7%	+ 22.7%
Fridley	\$160,000	\$175,000	\$187,800	\$199,900	\$219,900	+ 10.0%	+ 37.4%
Gaylord	\$82,000	\$80,750	\$115,000	\$97,500	\$143,900	+ 47.6%	+ 75.5%
Gem Lake	\$563,864	\$411,000	\$205,000	\$617,500	\$500,000	- 19.0%	- 11.3%
Golden Valley	\$247,500	\$264,900	\$290,275	\$312,750	\$309,950	- 0.9%	+ 25.2%
Grant	\$445,000	\$399,900	\$404,650	\$472,000	\$567,750	+ 20.3%	+ 27.6%
Greenfield	\$447,200	\$400,000	\$420,000	\$395,250	\$350,000	- 11.4%	- 21.7%
Greenwood	\$747,500	\$932,500	\$1,233,450	\$1,227,350	\$1,250,000	+ 1.8%	+ 67.2%
Ham Lake	\$289,900	\$297,500	\$319,000	\$329,900	\$358,200	+ 8.6%	+ 23.6%
Hamburg	\$138,000	\$119,900	\$186,000	\$197,750	\$149,900	- 24.2%	+ 8.6%
Hammond	\$152,900	\$160,950	\$174,000	\$204,500	\$228,250	+ 11.6%	+ 49.3%
Hampton	\$200,000	\$231,500	\$233,900	\$253,750	\$272,450	+ 7.4%	+ 36.2%
Hanover	\$254,313	\$266,250	\$289,950	\$309,730	\$312,000	+ 0.7%	+ 22.7%
Hastings	\$182,250	\$196,000	\$206,000	\$205,000	\$225,000	+ 9.8%	+ 23.5%
Hilltop	\$47,500	\$0	\$56,000	\$71,250	\$79,000	+ 10.9%	+ 66.3%
Hopkins	\$182,000	\$213,500	\$215,000	\$218,650	\$250,000	+ 14.3%	+ 37.4%
Hudson	\$233,500	\$262,000	\$263,000	\$294,361	\$297,250	+ 1.0%	+ 27.3%
Hugo	\$180,000	\$204,500	\$230,900	\$233,200	\$235,250	+ 0.9%	+ 30.7%
Hutchinson	\$142,900	\$145,000	\$147,700	\$161,000	\$170,000	+ 5.6%	+ 19.0%
Independence	\$424,950	\$520,000	\$535,000	\$460,000	\$561,000	+ 22.0%	+ 32.0%
Inver Grove Heights	\$181,250	\$193,500	\$216,000	\$230,000	\$254,000	+ 10.4%	+ 40.1%
Isanti	\$149,900	\$158,500	\$177,900	\$189,900	\$220,000	+ 15.9%	+ 46.8%
Jordan	\$209,000	\$246,261	\$255,000	\$265,880	\$285,727	+ 7.5%	+ 36.7%
Lake Elmo	\$428,500	\$401,000	\$406,550	\$432,500	\$473,439	+ 9.5%	+ 10.5%
Lake Minnetonka Area	\$380,000	\$395,000	\$398,750	\$450,000	\$497,500	+ 10.6%	+ 30.9%
Lake St. Croix Beach	\$176,250	\$187,250	\$220,900	\$182,500	\$225,075	+ 23.3%	+ 27.7%
Lakeland	\$223,000	\$244,000	\$255,000	\$276,500	\$271,000	- 2.0%	+ 21.5%
Lakeland Shores	\$1,500,000	\$247,423	\$278,500	\$800,000	\$650,000	- 18.8%	- 56.7%
Lakeville	\$272,000	\$299,450	\$307,000	\$325,000	\$356,000	+ 9.5%	+ 30.9%
Lauderdale	\$117,750	\$175,000	\$187,500	\$196,000	\$213,750	+ 9.1%	+ 81.5%
Le Center	\$114,900	\$120,000	\$121,900	\$136,000	\$153,000	+ 12.5%	+ 33.2%
Lexington	\$181,920	\$172,862	\$200,775	\$202,605	\$203,000	+ 0.2%	+ 11.6%

# 2018 Annual Housing Market Report – Twin Cities Metro

## Median Prices – Around the Metro



	2014	2015	2016	2017	2018	Change From 2017	Change From 2014
Lilydale	\$280,000	\$240,000	\$212,500	\$292,750	\$275,000	- 6.1%	- 1.8%
Lindstrom	\$179,999	\$190,000	\$211,814	\$225,000	\$236,330	+ 5.0%	+ 31.3%
Lino Lakes	\$243,000	\$254,600	\$274,900	\$304,500	\$305,521	+ 0.3%	+ 25.7%
Little Canada	\$192,593	\$206,250	\$219,000	\$248,750	\$262,250	+ 5.4%	+ 36.2%
Long Lake	\$212,250	\$269,950	\$245,025	\$336,250	\$382,500	+ 13.8%	+ 80.2%
Lonsdale	\$183,000	\$211,300	\$222,222	\$234,950	\$253,000	+ 7.7%	+ 38.3%
Loretto	\$156,900	\$256,000	\$226,250	\$290,000	\$257,600	- 11.2%	+ 64.2%
Mahtomedi	\$301,450	\$325,000	\$306,910	\$328,500	\$345,000	+ 5.0%	+ 14.4%
Maple Grove	\$245,000	\$245,000	\$256,700	\$274,025	\$297,750	+ 8.7%	+ 21.5%
Maple Lake	\$167,000	\$170,000	\$177,500	\$195,000	\$205,000	+ 5.1%	+ 22.8%
Maple Plain	\$212,500	\$243,900	\$253,000	\$271,750	\$300,500	+ 10.6%	+ 41.4%
Maplewood	\$182,500	\$187,500	\$199,900	\$219,950	\$235,000	+ 6.8%	+ 28.8%
Marine on St. Croix	\$322,450	\$320,000	\$376,825	\$335,000	\$510,250	+ 52.3%	+ 58.2%
Mayer	\$190,000	\$212,000	\$224,950	\$239,000	\$266,950	+ 11.7%	+ 40.5%
Medicine Lake	\$465,000	\$836,250	\$657,500	\$677,500	\$0	- 100.0%	- 100.0%
Medina	\$527,500	\$555,047	\$541,250	\$640,000	\$675,000	+ 5.5%	+ 28.0%
Mendota	\$78,000	\$0	\$221,000	\$0	\$372,500	--	+ 377.6%
Mendota Heights	\$330,000	\$339,649	\$360,000	\$389,450	\$385,000	- 1.1%	+ 16.7%
Miesville	\$205,000	\$0	\$274,000	\$217,500	\$122,000	- 43.9%	- 40.5%
Milaca	\$119,200	\$131,000	\$149,900	\$159,900	\$170,000	+ 6.3%	+ 42.6%
Minneapolis - (Citywide)	\$205,000	\$220,000	\$230,000	\$242,000	\$265,000	+ 9.5%	+ 29.3%
Minneapolis - Calhoun-Isle	\$318,500	\$360,000	\$343,000	\$340,000	\$362,500	+ 6.6%	+ 13.8%
Minneapolis - Camden	\$101,250	\$122,000	\$136,200	\$155,000	\$175,000	+ 12.9%	+ 72.8%
Minneapolis - Central	\$321,000	\$260,000	\$301,250	\$310,500	\$387,000	+ 24.6%	+ 20.6%
Minneapolis - Longfellow	\$196,250	\$207,250	\$229,449	\$250,000	\$265,950	+ 6.4%	+ 35.5%
Minneapolis - Near North	\$100,575	\$125,200	\$134,000	\$155,000	\$171,000	+ 10.3%	+ 70.0%
Minneapolis - Nokomis	\$222,250	\$227,000	\$245,000	\$260,000	\$275,000	+ 5.8%	+ 23.7%
Minneapolis - Northeast	\$179,500	\$199,825	\$219,625	\$236,000	\$255,000	+ 8.1%	+ 42.1%
Minneapolis - Phillips	\$115,000	\$141,500	\$156,500	\$177,000	\$185,000	+ 4.5%	+ 60.9%
Minneapolis - Powderhorn	\$168,000	\$185,050	\$200,000	\$215,000	\$235,000	+ 9.3%	+ 39.9%
Minneapolis - Southwest	\$323,500	\$340,000	\$350,000	\$382,500	\$390,000	+ 2.0%	+ 20.6%
Minneapolis - University	\$226,000	\$230,000	\$255,000	\$243,500	\$277,200	+ 13.8%	+ 22.7%
Minnetonka	\$270,000	\$300,000	\$307,350	\$335,000	\$348,000	+ 3.9%	+ 28.9%
Minnetonka Beach	\$1,096,450	\$1,487,500	\$1,305,000	\$1,640,000	\$1,287,750	- 21.5%	+ 17.4%
Minnetrissa	\$436,000	\$445,500	\$456,500	\$458,000	\$491,880	+ 7.4%	+ 12.8%
Montgomery	\$122,500	\$128,750	\$133,000	\$159,233	\$187,500	+ 17.8%	+ 53.1%
Monticello	\$172,000	\$186,000	\$199,700	\$214,000	\$229,950	+ 7.5%	+ 33.7%
Montrose	\$164,550	\$164,450	\$186,250	\$203,000	\$217,700	+ 7.2%	+ 32.3%
Mora	\$100,000	\$122,000	\$122,900	\$143,150	\$160,000	+ 11.8%	+ 60.0%
Mound	\$202,000	\$215,900	\$224,500	\$249,950	\$247,500	- 1.0%	+ 22.5%
Mounds View	\$176,000	\$187,837	\$195,000	\$223,000	\$252,500	+ 13.2%	+ 43.5%
New Brighton	\$197,000	\$219,900	\$241,250	\$245,000	\$260,000	+ 6.1%	+ 32.0%
New Germany	\$165,708	\$153,610	\$144,900	\$212,930	\$185,900	- 12.7%	+ 12.2%
New Hope	\$185,000	\$199,000	\$220,000	\$225,000	\$243,000	+ 8.0%	+ 31.4%
New Prague	\$189,900	\$215,000	\$250,000	\$248,171	\$268,000	+ 8.0%	+ 41.1%
New Richmond	\$155,850	\$178,000	\$196,000	\$203,612	\$225,000	+ 10.5%	+ 44.4%

# 2018 Annual Housing Market Report – Twin Cities Metro

## Median Prices – Around the Metro



	2014	2015	2016	2017	2018	Change From 2017	Change From 2014
New Trier	\$0	\$137,000	\$0	\$205,088	\$69,100	- 66.3%	--
Newport	\$167,000	\$157,261	\$189,500	\$203,500	\$260,000	+ 27.8%	+ 55.7%
North Branch	\$164,900	\$175,778	\$187,000	\$207,000	\$230,000	+ 11.1%	+ 39.5%
North Oaks	\$632,997	\$692,844	\$650,000	\$660,000	\$717,500	+ 8.7%	+ 13.3%
North Saint Paul	\$168,000	\$174,000	\$196,000	\$210,500	\$222,450	+ 5.7%	+ 32.4%
Northfield	\$182,000	\$199,000	\$225,950	\$243,500	\$258,000	+ 6.0%	+ 41.8%
Norwood Young America	\$157,000	\$166,400	\$180,000	\$214,450	\$220,000	+ 2.6%	+ 40.1%
Nowthen	\$241,000	\$305,000	\$323,000	\$329,900	\$355,000	+ 7.6%	+ 47.3%
Oak Grove	\$243,495	\$265,000	\$286,000	\$324,950	\$325,000	+ 0.0%	+ 33.5%
Oak Park Heights	\$177,000	\$202,000	\$224,750	\$235,000	\$240,000	+ 2.1%	+ 35.6%
Oakdale	\$167,500	\$188,900	\$210,250	\$211,250	\$225,000	+ 6.5%	+ 34.3%
Onamia	\$126,500	\$112,500	\$124,200	\$160,000	\$149,775	- 6.4%	+ 18.4%
Orono	\$572,000	\$542,500	\$616,000	\$639,000	\$727,804	+ 13.9%	+ 27.2%
Osseo	\$175,000	\$174,900	\$219,000	\$205,000	\$215,000	+ 4.9%	+ 22.9%
Otsego	\$214,950	\$218,700	\$252,825	\$255,500	\$305,000	+ 19.4%	+ 41.9%
Pine City	\$120,000	\$126,375	\$155,000	\$149,963	\$149,900	- 0.0%	+ 24.9%
Pine Springs	\$377,500	\$395,000	\$451,500	\$376,000	\$494,000	+ 31.4%	+ 30.9%
Plymouth	\$305,000	\$320,000	\$325,000	\$341,000	\$369,900	+ 8.5%	+ 21.3%
Princeton	\$149,000	\$163,500	\$182,450	\$181,400	\$215,000	+ 18.5%	+ 44.3%
Prior Lake	\$281,250	\$300,000	\$295,000	\$296,000	\$325,000	+ 9.8%	+ 15.6%
Ramsey	\$199,900	\$215,500	\$230,000	\$239,900	\$262,500	+ 9.4%	+ 31.3%
Randolph	\$262,500	\$208,250	\$247,000	\$254,500	\$220,000	- 13.6%	- 16.2%
Red Wing	\$141,250	\$143,900	\$160,000	\$168,500	\$184,000	+ 9.2%	+ 30.3%
Richfield	\$183,750	\$205,000	\$221,625	\$235,700	\$250,000	+ 6.1%	+ 36.1%
River Falls	\$179,900	\$195,000	\$204,950	\$230,000	\$237,500	+ 3.3%	+ 32.0%
Robbinsdale	\$159,000	\$175,000	\$185,000	\$205,000	\$223,000	+ 8.8%	+ 40.3%
Rockford	\$184,535	\$195,299	\$211,900	\$213,250	\$234,000	+ 9.7%	+ 26.8%
Rogers	\$278,950	\$293,978	\$287,250	\$315,000	\$330,000	+ 4.8%	+ 18.3%
Rosemount	\$228,500	\$240,000	\$261,350	\$273,450	\$293,000	+ 7.1%	+ 28.2%
Roseville	\$205,000	\$215,050	\$225,425	\$243,000	\$262,000	+ 7.8%	+ 27.8%
Rush City	\$149,000	\$129,500	\$155,000	\$172,000	\$184,500	+ 7.3%	+ 23.8%
Saint Anthony	\$211,700	\$248,435	\$240,000	\$269,000	\$285,000	+ 5.9%	+ 34.6%
Saint Bonifacius	\$179,000	\$220,000	\$234,900	\$243,500	\$255,000	+ 4.7%	+ 42.5%
Saint Cloud MSA	\$150,000	\$155,900	\$164,900	\$172,000	\$180,000	+ 4.7%	+ 20.0%
Saint Francis	\$159,450	\$180,500	\$196,500	\$210,350	\$232,900	+ 10.7%	+ 46.1%
Saint Louis Park	\$229,950	\$239,000	\$245,000	\$264,663	\$287,150	+ 8.5%	+ 24.9%
Saint Mary's Point	\$347,400	\$235,000	\$242,050	\$268,000	\$169,100	- 36.9%	- 51.3%
Saint Michael	\$220,000	\$230,000	\$255,000	\$275,000	\$306,000	+ 11.3%	+ 39.1%
Saint Paul	\$157,000	\$168,000	\$180,000	\$193,000	\$212,000	+ 9.8%	+ 35.0%
Saint Paul - Battle Creek / Highwood	\$146,251	\$157,950	\$174,250	\$191,258	\$209,500	+ 9.5%	+ 43.2%
Saint Paul - Como Park	\$187,080	\$195,000	\$205,000	\$225,000	\$240,000	+ 6.7%	+ 28.3%
Saint Paul - Dayton's Bluff	\$110,463	\$130,000	\$137,500	\$155,000	\$174,450	+ 12.5%	+ 57.9%
Saint Paul - Downtown	\$172,000	\$164,900	\$172,000	\$179,500	\$193,250	+ 7.7%	+ 12.4%
Saint Paul - Greater East Side	\$129,900	\$141,600	\$157,000	\$170,000	\$185,100	+ 8.9%	+ 42.5%
Saint Paul - Hamline-Midway	\$155,950	\$168,299	\$177,500	\$207,000	\$218,000	+ 5.3%	+ 39.8%
Saint Paul - Highland Park	\$264,000	\$271,175	\$284,275	\$315,000	\$325,000	+ 3.2%	+ 23.1%

## 2018 Annual Housing Market Report – Twin Cities Metro

# Median Prices – Around the Metro



	2014	2015	2016	2017	2018	Change From 2017	Change From 2014
Saint Paul - Merriam Park / Lexington-Hamline	\$249,950	\$256,000	\$272,750	\$287,500	\$325,000	+ 13.0%	+ 30.0%
Saint Paul - Macalester-Groveland	\$277,750	\$292,000	\$303,500	\$324,000	\$351,000	+ 8.3%	+ 26.4%
Saint Paul - North End	\$107,750	\$128,500	\$139,900	\$149,900	\$160,000	+ 6.7%	+ 48.5%
Saint Paul - Payne-Phalen	\$124,900	\$134,000	\$143,500	\$165,000	\$179,900	+ 9.0%	+ 44.0%
Saint Paul - St. Anthony Park	\$239,000	\$227,900	\$241,700	\$250,000	\$280,900	+ 12.4%	+ 17.5%
Saint Paul - Summit Hill	\$344,500	\$369,000	\$325,000	\$391,750	\$418,000	+ 6.7%	+ 21.3%
Saint Paul - Summit-University	\$194,280	\$210,000	\$218,450	\$230,000	\$244,250	+ 6.2%	+ 25.7%
Saint Paul - Thomas-Dale (Frogtown)	\$106,500	\$130,000	\$140,000	\$145,700	\$165,000	+ 13.2%	+ 54.9%
Saint Paul - West Seventh	\$148,250	\$169,900	\$185,500	\$210,000	\$229,930	+ 9.5%	+ 55.1%
Saint Paul - West Side	\$137,000	\$150,000	\$157,400	\$175,900	\$191,000	+ 8.6%	+ 39.4%
Saint Paul Park	\$160,000	\$172,200	\$185,000	\$193,000	\$215,000	+ 11.4%	+ 34.4%
Savage	\$255,000	\$255,000	\$265,000	\$289,900	\$315,000	+ 8.7%	+ 23.5%
Scandia	\$286,250	\$298,950	\$345,000	\$412,500	\$362,450	- 12.1%	+ 26.6%
Shakopee	\$205,000	\$209,000	\$222,000	\$229,900	\$250,000	+ 8.7%	+ 22.0%
Shoreview	\$223,000	\$237,000	\$221,500	\$251,500	\$264,900	+ 5.3%	+ 18.8%
Shorewood	\$382,500	\$417,500	\$453,250	\$509,000	\$548,398	+ 7.7%	+ 43.4%
Somerset	\$175,000	\$179,550	\$190,718	\$218,075	\$230,000	+ 5.5%	+ 31.4%
South Haven	\$190,750	\$217,000	\$260,000	\$248,550	\$285,160	+ 14.7%	+ 49.5%
South Saint Paul	\$148,000	\$165,000	\$179,950	\$192,000	\$214,950	+ 12.0%	+ 45.2%
Spring Lake Park	\$164,900	\$169,950	\$170,000	\$198,000	\$221,000	+ 11.6%	+ 34.0%
Spring Park	\$446,050	\$310,000	\$325,000	\$433,550	\$315,000	- 27.3%	- 29.4%
Stacy	\$201,950	\$200,000	\$226,000	\$245,000	\$265,000	+ 8.2%	+ 31.2%
Stillwater	\$265,000	\$256,500	\$287,000	\$316,000	\$334,900	+ 6.0%	+ 26.4%
Sunfish Lake	\$1,110,000	\$900,000	\$533,500	\$921,500	\$738,750	- 19.8%	- 33.4%
Tonka Bay	\$570,000	\$444,012	\$649,950	\$526,393	\$861,862	+ 63.7%	+ 51.2%
Vadnais Heights	\$194,650	\$191,950	\$214,550	\$240,000	\$245,000	+ 2.1%	+ 25.9%
Vermillion	\$220,000	\$0	\$228,000	\$215,000	\$217,000	+ 0.9%	- 1.4%
Victoria	\$369,990	\$403,250	\$423,018	\$439,900	\$438,709	- 0.3%	+ 18.6%
Waconia	\$237,000	\$250,000	\$266,500	\$272,000	\$304,000	+ 11.8%	+ 28.3%
Watertown	\$170,450	\$204,900	\$217,900	\$241,713	\$263,756	+ 9.1%	+ 54.7%
Waterville	\$120,000	\$128,500	\$142,675	\$130,000	\$162,400	+ 24.9%	+ 35.3%
Wayzata	\$627,500	\$533,000	\$525,000	\$905,812	\$741,050	- 18.2%	+ 18.1%
West Saint Paul	\$156,200	\$171,000	\$183,900	\$195,900	\$220,000	+ 12.3%	+ 40.8%
White Bear Lake	\$192,900	\$198,500	\$216,650	\$229,950	\$244,900	+ 6.5%	+ 27.0%
Willernie	\$160,000	\$145,767	\$165,000	\$215,000	\$229,585	+ 6.8%	+ 43.5%
Winthrop	\$55,250	\$63,700	\$105,000	\$96,000	\$120,000	+ 25.0%	+ 117.2%
Woodbury	\$284,000	\$288,200	\$294,500	\$312,000	\$325,000	+ 4.2%	+ 14.4%
Woodland	\$3,275,000	\$850,000	\$695,000	\$1,222,500	\$1,300,000	+ 6.3%	- 60.3%
Wyoming	\$209,000	\$213,250	\$230,900	\$254,200	\$280,000	+ 10.1%	+ 34.0%
Zimmerman	\$161,900	\$185,000	\$206,000	\$216,250	\$240,000	+ 11.0%	+ 48.2%
Zumbrota	\$152,500	\$168,500	\$195,000	\$199,950	\$210,000	+ 5.0%	+ 37.7%

# Median Prices – Counties



	2014	2015	2016	2017	2018	Change From 2017	Change From 2014
Anoka County	\$187,825	\$200,000	\$219,900	\$232,000	\$250,000	+ 7.8%	+ 33.1%
Carver County	\$258,050	\$273,490	\$279,900	\$311,650	\$321,361	+ 3.1%	+ 24.5%
Chisago County	\$183,000	\$191,450	\$209,950	\$229,900	\$249,900	+ 8.7%	+ 36.6%
Dakota County	\$215,000	\$226,900	\$240,000	\$252,500	\$269,900	+ 6.9%	+ 25.5%
Goodhue County	\$149,900	\$165,000	\$172,250	\$194,000	\$198,668	+ 2.4%	+ 32.5%
Hennepin County	\$221,000	\$235,000	\$246,555	\$263,500	\$283,000	+ 7.4%	+ 28.1%
Isanti County	\$149,900	\$161,533	\$176,961	\$195,000	\$216,700	+ 11.1%	+ 44.6%
Kanabec County	\$101,500	\$121,313	\$130,000	\$144,050	\$164,500	+ 14.2%	+ 62.1%
Le Sueur County	\$139,000	\$144,500	\$159,000	\$171,000	\$199,900	+ 16.9%	+ 43.8%
Mille Lacs County	\$124,900	\$137,500	\$149,555	\$160,500	\$175,000	+ 9.0%	+ 40.1%
Ramsey County	\$176,500	\$187,742	\$200,000	\$216,500	\$233,000	+ 7.6%	+ 32.0%
Rice County	\$168,000	\$171,000	\$192,500	\$216,830	\$224,000	+ 3.3%	+ 33.3%
Scott County	\$239,900	\$245,000	\$257,000	\$267,000	\$295,000	+ 10.5%	+ 23.0%
Sherburne County	\$175,000	\$189,900	\$209,500	\$223,950	\$242,000	+ 8.1%	+ 38.3%
Sibley County	\$94,950	\$118,000	\$129,450	\$132,000	\$155,518	+ 17.8%	+ 63.8%
St. Croix County	\$186,000	\$208,000	\$219,900	\$238,546	\$250,000	+ 4.8%	+ 34.4%
Washington County	\$236,000	\$242,225	\$260,000	\$278,500	\$299,999	+ 7.7%	+ 27.1%
Wright County	\$185,050	\$205,000	\$219,000	\$236,124	\$255,196	+ 8.1%	+ 37.9%

# Median Prices – Western WI School Districts



	2014	2015	2016	2017	2018	Change From 2017	Change From 2014
Amery, WI – School District 119	\$127,625	\$127,000	\$158,000	\$159,900	\$162,500	+ 1.6%	+ 27.3%
Baldwin-Woodville, WI – School District 231	\$144,750	\$150,000	\$159,900	\$169,900	\$190,000	+ 11.8%	+ 31.3%
Clayton, WI – School District 1120	\$103,250	\$133,900	\$120,000	\$143,200	\$142,500	- 0.5%	+ 38.0%
Clear Lake, WI – School District 1127	\$118,225	\$87,000	\$123,500	\$129,500	\$163,000	+ 25.9%	+ 37.9%
Cumberland, WI – School District 1260	\$145,700	\$168,125	\$148,500	\$185,000	\$172,500	- 6.8%	+ 18.4%
Ellsworth, WI – School District 1659	\$150,500	\$152,500	\$161,000	\$175,000	\$194,000	+ 10.9%	+ 28.9%
Elmwood, WI – School District 1666	\$125,963	\$92,900	\$143,250	\$99,900	\$163,800	+ 64.0%	+ 30.0%
Frederic, WI – School District 1939	\$93,250	\$106,250	\$120,500	\$125,000	\$112,450	- 10.0%	+ 20.6%
Glenwood City, WI – School District 2198	\$130,000	\$154,000	\$84,000	\$184,000	\$165,000	- 10.3%	+ 26.9%
Grantsburg, WI – School District 2233	\$95,500	\$114,500	\$123,750	\$129,000	\$130,250	+ 1.0%	+ 36.4%
Hudson, WI – School District 2611	\$233,500	\$260,909	\$259,900	\$294,361	\$295,000	+ 0.2%	+ 26.3%
Luck, WI – School District 3213	\$106,750	\$120,000	\$121,500	\$141,750	\$150,228	+ 6.0%	+ 40.7%
New Richmond, WI – School District 3962	\$159,900	\$180,000	\$194,900	\$205,000	\$225,000	+ 9.8%	+ 40.7%
Osceola, WI – School District 4165	\$155,000	\$165,000	\$185,000	\$195,000	\$205,000	+ 5.1%	+ 32.3%
Pepin, WI – School District 4270	\$152,350	\$122,000	\$145,000	\$135,000	\$147,500	+ 9.3%	- 3.2%
Plum City, WI – School District 4459	\$130,000	\$118,950	\$152,500	\$160,000	\$150,000	- 6.3%	+ 15.4%
Prescott, WI – School District 4578	\$195,375	\$192,500	\$211,950	\$262,950	\$251,250	- 4.4%	+ 28.6%
River Falls, WI – School District 4893	\$183,750	\$218,750	\$218,350	\$239,250	\$250,000	+ 4.5%	+ 36.1%
Somerset, WI – School District 5432	\$188,450	\$187,000	\$223,450	\$231,000	\$239,900	+ 3.9%	+ 27.3%
Spring Valley, WI – School District 5586	\$142,500	\$129,500	\$161,750	\$164,900	\$214,900	+ 30.3%	+ 50.8%
St. Croix Central, WI – School District 2422	\$175,000	\$187,250	\$196,000	\$235,000	\$246,000	+ 4.7%	+ 40.6%
St. Croix Falls, WI – School District 5019	\$105,000	\$133,500	\$158,650	\$195,000	\$192,000	- 1.5%	+ 82.9%
Turtle Lake, WI – School District 5810	\$137,500	\$133,000	\$170,000	\$166,750	\$214,000	+ 28.3%	+ 55.6%
Unity, WI – School District 238	\$132,450	\$149,000	\$153,500	\$175,000	\$185,250	+ 5.9%	+ 39.9%