

## NEW MEMBER ORIENTATION UNLOCKING YOUR MEMBERSHIP

We give you the keys. You open the door.

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Resources

Our two-day orientation offers an in-depth understanding into the resources, tools and value of your membership.



**Education** 

Get over half (10.25 hours) of your yearly required education, worth \$100, for FREE from industry professionals on key real estate topics.



Networking

Start growing your network and meet other real estate professionals from every side of the industry.



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## WHAT TO EXPECT



Unlocking Your Membership - 9 a.m.

Hey, REALTOR<sup>®</sup>! Let's Talk Safety (1.5 HR CE)-10:45 a.m.

Lunch and Affiliate Networking -12:15 p.m. Lunch Provided

Intro to NorthstarMLS (3 HR CE)- 1 p.m.



New Member Code of Ethics (3.75 HR CE) - 9 a.m. Membership Requirement

Lunch and Affiliate Networking -12:45 p.m. Lunch Provided

Agency and Fair Housing (2 HR CE) -1:30 p.m. License Requirement

Graduation - 3:30 p.m.

## WHO IS SPAAR?

Better Agents. Better Communities.

For over 130 years, the Saint Paul Area Association of REALTORS<sup>®</sup> (SPAAR) has been dedicated to promoting the dream of homeownership with the highest level of professionalism and integrity, through it's four pillars: Professionalism, Advocacy, Community Outreach and Communications.